

New CPSC clarifications on the VGB Act

By Jennifer Hatfield, Director of Government & Public Affairs

On Monday, March 1, 2010 the Consumer Product Safety Commission cast a series of votes on the implementation of the Virginia Graeme Baker Pool and Spa Safety Act (VGB Act). The CPSC voted to draft a proposed interpretive rule on unblockable drain covers consistent with the APSP-advocated interpretive rule which FSPA supported. This is a critical issue because the VGB Act states that public pools and spas with properly designed multiple drains or an unblockable drain are not required to install additional devices or systems such as an SVRS or shut-off switch. As a result of the CPSC vote, drains with covers that meet this criteria will be recognized as unblockable, even if the sump or pipe size is considerably smaller.

The approved CSPC staff definition states: "Unblockable Drain: A suction outlet defined as all components, including the sump and/or body, cover/

Continued on page 7

Summary:

Public pools and spas with properly designed multiple drains or an unblockable drain are not required to install additional devices or systems such as an SVRS or shut-off switch.

As a result of the CPSC vote, drains with covers that meet this criteria will be recognized as unblockable, even if the sump or pipe size is considerably smaller.

FSPA invited to ceremonial bill signing by Governor

By Kari Hebrank, FSPA Lobbyist

On March 11, FSPA was invited to join Associated Industries of Florida, the Chamber, Florida United Businesses Association, Florida Building Material Association, the Retail Federation and the National Federation of Independent Businesses for a ceremonial bill signing on H.B. 7033 on the unemployment compensation tax. Gov. Crist was joined by House sponsors Rep. Murzin and Rep. Carroll, Senate sponsor Sen. Garcia, as well as Sen. Haridopolos, Sen. Lawson, and Rep. Sands. Gov. Crist thanked the sponsors and the business community for working towards a solution and shared how the legislation would provide immediate relief for Florida's employers. Specifically, H.B. 7033:

- Reduces the taxable wage base from \$8,500 to \$7,000 for the next two years. In 2012, the wage base returns to \$8,500 for three years, reverting back to \$7,000 in the year 2015.
- Suspends the positive adjustment factor until 2012, regardless of the balance in the Unemployment Compensation Trust Fund, thus no rate increase will be triggered for the next two

News Splash

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PRESIDENT'S COLUMN == Safety is everyone's responsibility



day I walked into the restroom of my local super market to wash m y h a n d s. I m a g i n e m y surprise when this tiny three or fouryear-old girl was all alone in the women's room. She was smiling and talking to me

The other

Eva Adcock FSPA President

like we were best friends. I found myself asking her if anyone was with her and she proudly told me that her aunt had let her come in all by herself! As an overprotective parent I found myself horrified at the prospect of her being left alone like that. I watched over her and followed her out making sure she made a beeline to her aunt.

Her aunt has the right to give liberties to the child, within reason of course. I certainly don't expect the super market to post a sign stating that children must be accompanied by an adult into the restroom; nor do I encourage legislation to try to enforce this. In these situations it is just our civic duty to look out for one another.

We teach our children simple phrases and techniques like, "don't talk to strangers", "stop, drop and roll", or "look both ways" in case we aren't there to look after them at every moment. Beyond these preparations, however, safety is everyone's responsibility. It's just that simple.

Safety should be handled at an individual and personal level. What I mean is that people should help other people because it is the right thing to do. The little girl in the restroom was safe because the extra pair of eyes were watching over her. Nothing can substitute for personal attention from a caregiver but everyone can help by looking out for the wellbeing of others.

A good example of personal attention is the FSPA pool watcher badges. They are worn around the neck of the person assigned to watch the pool and everyone in it. At a party or gathering, you can easily see who is in charge of the pool and remind them of their important job if you see them becoming distracted. Although one person is in charge, if everyone shares the responsibility of watching the children in the pool, the safety is increased and the kids will have a good time. Members also have access to Splash the Penguin coloring books for children to learn about safety; as well as three brochures: Circulation / Suction Entrapment, Important Safety Information, and Swimming Pools and Storms.

What do you think would happen if everyone took their responsibility for safety seriously? Do you think injuries would be reduced? Do you think there would be less legislation required to protect us? There's one way to find out; start a new slogan, "Safety is everyone's responsibility."



These dates do not conflict with the Daytona 500 or Bike Week.



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Мау

National Water

Safety Month and FSPA, along with

APSP, the National

Recreation & Park

Association, the

World Waterpark

Association and International

Swimming Hall

of Fame are

partnering to



Wendy Parker Barsell FSPA Executive Director

increase consumer awareness of safe ways to enjoy swimming pools as well as natural bodies of water.

This annual event is a great time to connect with your customers and provide information about swimming pool and spa safety. With our cooler weather this winter, the swimming season has been a little delayed here in Florida. Homeowners are probably very anxious to make full use of their backyard and as industry professionals you are in the perfect position to get them geared up to have a safe and enjoyable summer. Not to mention, you are probably enthusiastic about those 90 degree temps increasing foot traffic in your store or getting people to think about building a pool!

Plan a mailing to your current customers, and those for whom you may have built a pool, welcoming them back to the height of swimming season. Also explain how you are part of FSPA which is taking part in National Water Safety Month. Include one or more of the FSPA safety brochures - we have a brochure with information about all pool safety considerations, one that specifically addresses suction entrapment avoidance as well as pool watcher badges. And for families, we have coloring books that help children learn the basics of swimming pool safety. The swimming pools and storms brochure is also timely being that hurricane season begins on May 1.

Swimming pools are used for exercise, play time, entertainment and just to keep cool on hot summer days. Take time throughout the year to be THE resource for your customers by educating them about the ways to enjoy, maintain and care for the main focus of their backyard. A great way to start is with National Water Safety Month!



Splash the Penguin promotes swimming pool safety in the FSPA coloring book.



POOL & SPA SHOW

Votes have been tallied for the Best New Product at the 2010 Show

Wonderful World of Water has won the title of Best New Product at the Orlando Pool & Spa Show with the Oxymatic disinfection system. They boast that the Oxymatic and its ABOT (Advanced Bipolar Oxidation Technology) leaves your pool 100 percent free of chlorine and silky smooth. This is achieved using hydrolysis to kill the bacteria. Wonderful World of Water can be found online at www.wegotwater.net.

Close behind in second place was Marathon Electric. Their pump motors can be seen at www.pumpmotors.com. Third place was a tie between Solar Showers and Splash Lights, www.oursplashlights.com.

Congratulations to all of these winning companies!

The Orlando Pool & Spa Show, held February 19-20, featured a New Product Showcase which allowed attendees to easily browse new items at the show and also vote for the Best New Product. Nearly 30 products were displayed and the votes were close in deciding the winner.



See you next year -February 11-12, 2011 Orange County Convention Center www.OrlandoPoolShow.com

\equiv FLORIDA POOL PERMITS \equiv

County Name	February 2009	February 2010
Alachua County	4	4
Bay County	5	2
Brevard County	19	23
Broward County	32	29
Calhoun County	0	0
Charlotte County	12	8
Citrus County	12	7
Clay County	4	6
Collier County	22	40
Dade County	50	35
Duval County	7	18
Escambia County	6	8
Flagler County	14	7
Franklin County	1	1
Gadsden County	0	1
Gulf County	0	8
Hernando County	12	1
Highlands County	0	5
Hillsborough County	26	42
Holmes County	0	0
Indian River County	15	8
Jackson County	2	0
Jefferson County	0	0
Lake County	13	8
Lee County	48	54
Leon County	4	7
Liberty County	0	0



Provided by HBW / www.hbweekly.com

County Name	February 2009	February 2010
Manatee County	24	51
Marion County	9	11
Martin County	10	8
Nassau County	2	4
Okaloosa County	3	8
Orange County	40	42
Osceola County	18	14
Palm Beach County	33	38
Pasco County	18	20
Pinellas County	19	28
Polk County	20	21
Putnam County	0	1
<u>Santa Rosa County</u>	11	11
Sarasota County	15	21
Seminole County	7	2
St Johns County	18	20
St Lucie County	16	7
Sumter County	11	9
Volusia County	16	13
Wakulla County	1	1
Walton County	6	5
Washington County	0	0
TOTALS	605	657

Have a look at what's going on through our eyes

Call HBW, Inc.

HBW, Inc. provides permit information on new swimming pool construction as well as residential and commercial construction for Florida, Georgia, Texas and Alabama.

Refer to www.hbweekly.com for county coverage.

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INSURANCE UPDATE == Transporting chemicals

by Debra Tomaselli, CPCU, ARM, Insurance by Ken Brown, Inc.

Originally printed in December 2008 issue of Florida Pool Prosm

The swimming pool industry can face many types of pollution exposures. Some arise from the storage and sale of bleach from tanks, others occur in the transportation of chemicals and others happen at the jobsite.

If you clean swimming pools, you are most likely transporting chemicals. Are you covered for the exposure that might result from an automobile accident causing a spill of those chemicals?

Maybe, like Robert, you did not consider this exposure until it was too late.

Robert knew he had time to make his last service stop of the day. Traffic swirled around his pickup at a busy intersection where he was blinking his intention to turn left. Suddenly Robert heard a loud bang and his truck was thrust forward. He gripped the steering wheel and hit the brakes. Moments later, still reeling from the impact, Robert exited his vehicle. Surveying the damage he discovered that several of the tanks carrying pool chemicals had collided and were oozing hazardous pollutants onto the blacktop.

The cleanup was complicated; hazardous materials specialists had to be called in.

Robert reported the claim expecting the insurance company would pay for the cleanup expenses but it did not. While standard automobile forms will cover losses stemming from gas and oils used in the normal operation of a vehicle, coverage specifically excludes pollutants. That means spills from the chemicals you may be hauling in your truck, like Robert, are not covered.

How can I cover losses arising from the transportation of chemicals?

An endorsement entitled Pool Contractors Pollution Incident—Automobile Liability Reimbursement Coverage, (CA71 37 01 05) adds the coverage. Reasonably priced, the form is designed to provide reimbursement to an insured for bodily injury, property damage and the expenses incurred in a cleanup resulting from a 'pollution incident.'

Nobody expects to have an accident, but everybody wants to be prepared. Are you hauling chemicals? Are there tanks in your pickup? We suggest you talk to your agent about your existing insurance and make sure this coverage is added to your policy.

DIGGING UP IDEAS = Always learning

By Steve Hackl, Hackl Pool Construction, Inc.

In 1992, after working for Ford Motor Company as a transmission mechanic for three years, I once again asked my father if I could become part of our family business. This time he reluctantly said yes, but on one condition. I had to start as the lowest of low, as anyone else coming in off the street with no family ties to the business would, and truly earn my stripes.

So here I sit after 18 years of five to six days a week in field work and I am now trying to learn once again. As I begin to come in daily contact with landscape architects, G. C. principals and engineers I am constantly learning new things. The moral to my story? Like most people beginning in the pool industry I knew nothing. As I labored I learned and I am still currently learning.

We, as a company, do not subcontract any of our work, and we have been lucky enough to have a family member serve as a superintendent on each of our four crews. As supervisors we do not wear nice clothes and point fingers; we bend steel, set tile, glue pipes, and take care of any and all responsibilities associated with the current project under construction.

So after being in the pool construction industry for 18 years, I currently feel as

though every day is a brand new unique learning experience. This is what makes getting up early and working long hours exciting and fulfilling, even in times when work is a little harder to come by.

When you look back over your work experience, can you say you know more today than five years ago? Recognize all of the opportunities to learn that arise in your daily work and take full advantage of them. Appreciate the fact that you can continue to gain knowledge and become even better at what you do.



New CPSC clarifications on the VGB Act

Continued from front page

grate, and hardware such that its perforated (open) area cannot be shadowed by the area of the 18 x 23 Body Blocking Element of ASME/ANSI A112.19.8 2007 and that the rated flow through the remaining open area cannot create a suction force in excess of the removal force values in Table 1 of that Standard. All suction outlet covers, manufactured or field-fabricated, shall be certified as meeting the applicable requirements of the ASME/ANSI A112.19.8 standard."

This decision follows the language in the ANSI/APSP-7 Entrapment Avoidance Standard and the ASME/ANSI A112.19.8 Standard for Suction Fittings, both of which are found in the Florida Building Code. The ASME standard is also in the Department of Health public pool rule, 64E-9, F.A.C.

The Commission also approved a rule interpreting what was considered a "public accommodations facility" for purposes of the VGB Act. The approved CPSC staff definition states that: "Public accommodations facility means an inn, hotel, motel, or other place of lodging except for an establishment located within a building that contains not more than five rooms for rent or hire and that is actually occupied by the proprietor of such establishment as the residence of such proprietor."

The Commission also made three additional votes, all with 5-0 decisions regarding the residential grant program portion of the VGB Act (section 1406 of the Act). These votes approved a final technical guidance document with changes, model state legislation with changes, and the issuance of the funding opportunity announcement for states that comply with the minimum guidelines. However, the CPSC has yet to provide the official documentation on what exactly was approved. There have been various reports on what was decided, once FSPA receives confirmation of this information we will notify our membership through the e-newsletter, Springboard.

To read the announcement from the CPSC and statements made by the Commission go to www.poolsafety.gov.

2010 Florida Building Code cycle

By Jennifer Hatfield, Director of Government & Public Affairs

The proposed code amendment cycle to the 2010 update to the Florida Building Code started March 1, 2010 and closes at midnight April 2, 2010. In January, FSPA put together a code task force to review the 2007 code and consider if any amendments were necessary for the 2010 update. The task force met multiple times and a final report with its recommendations was submitted to the Builders' Council, Service Council, and the FSPA Board at the March meeting in Tallahassee. At the time of going to print, only one code proposal was being considered from the task force's report. clarifying the new energy efficiency requirements laid out in the 2008 energy legislation (H.B. 7135). The proposals follow the most recent APSP-15 draft, which is the new energy efficiency standard for residential swimming pools that closely follows Title 20 and 24 from California. Both the FSPA Energy Committee and the Florida Building Commission Energy Workgroup reviewed and voted to support these pool/ spa energy related code proposals.

To view the FSPA submitted code proposals go to www.floridapoolpro.biz and click on news.

FSPA also submitted code proposals

April CILB and FBC Meeting Dates

April 6-7: Florida Building Commission *Hilton University Hotel, Gainesville* April 14-16: Construction Industry Licensing Board *Embassy Suites, Tampa/USF*

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Pleatco Fluid Dynamics

Filter Cartridges are a system. This system includes CORES, MEDIA (Filtration Fabric, Pleatco is 100% REEMAY always), BANDS, and END CAPS. If you have an inferior core, the filtering capacity of a cartridge is decreased DRAMATICALLY. Pleatco cores are 50% open; many of our competitors' cores are as low as 20%. It's that BIG of a difference. Because of Pleatco's superior performance, consumers and pool and spa manufacturers are switching to Pleatco.

At Pleatco, we talk about 'Fluid Dynamics'. Pleatco does research and works with the best companies in the world to design the strongest and most efficient cores. Our pool cores are made with ABS...nobody can say they're WEAK! A properly designed core MAXIMIZES the use of the filtration area, increases flow, and creates uniform flow distribution through the entire cartridge increasing its life and the cleanliness of your water. It's that simple.

The Core is where it all starts

Pleatco's cores are 'engineered' as opposed to all other cartridge manufacturers who simply use PVC pipe with holes drilled in them. Pleatco FREE FLOW CORES deliver better water flow rates enhancing filtration. Further, this efficiency reduces wear and tear on the pump, uses less energy, and provides longer life to the cartridge. This is even more important as more home owners switch to more efficient multiple and variable speed pumps.

Media (Superior Reemay Filtration Fabric)

Highly efficient, spun bonded polyester REEMAY Filtration Fabric is used in all Pleatco Filter Cartridges. The uniform flow distribution created by Pleatco's Free Flow Core results in even dirt loading providing cleaner water. Using an inferior core or lower quality bands significantly detracts from the cleaning capabilities of the filtration fabric...no matter the brand.

Bands that ensure pleat stability

Pleatco break-resistant bands keep pleats clearly defined and evenly separated for greater flow of water. In other cartridges, poor bands lead to collapsed pleats which reduces the usable area of the filter; decreases the filter's life, and increases back pressure throughout your entire filtration system.

End Caps Antimicrobial (with part numbers)

Pleatco's end caps provide structural support and increase filter cartridge durability. Our end caps are specially formulated to withstand chlorine degradation better than any other brand in the business. Again, unlike any of our competitors, Pleatco Filter Cartridges have end caps that are 100% Antimicrobial prohibiting the growth of odor causing bacteria. For easy identification, Pleatco's part numbers are clearly displayed on the end cap as well.

Optimum Efficiency for the greatest value.

www.pleatco.com



We're about attention to detail.

Free Flow Cores

Pleatco free flow cores allow for the free flow of water through the filtration fabric increasing the effectiveness of the filter cartridge.

FREE FLOW CORES are superior as they are designed to significantly enhance the filtration process over any other competitive product. Pleatco's cores are 'engineered' as opposed to all other cartridge manufacturers who simply use PVC pipe with holes drilled in them. Pleatco FREE FLOW CORES deliver better water flow rates, giving enhanced filtration and reducing wear and tear on the pump and uses less energy.

Superbond Bands

The BAND keeps the pleats separated helping water to easily flow through the filter. Pleatco's bands are the strongest in the market and ensure that the pleats are separated even under great stress.



REEMAY Superbond Filtration Bands Fabric Antimicrobial Endcaps

FreeFlow

CO(CAS)

PLEATCO **FREE FLOW CORE** Maximum Filtration = Cleaner Water



OTHER COMPETITORS PVC DRILLED CORE Reduced Flow = Less Filtration

Filtration Fabric

ALL Pleatco Filter Cartridges are made 100% from REEMAY® Filtration Fabric - because it's the best!



Antimicrobial Endcaps

The END CAP helps to provide structural support and increase filter cartridge durability. Unlike any other filter cartridges manufactured for the pool & spa marketplace, Pleatco Filter Cartridges have end caps that are 100% Antimicrobial. This enables Pleatco Filter Cartridges to be more effective in prohibiting the growth of mold, and reducing mildew and odor causing bacteria.

You may find different color Pleatco end caps (blue & orange) which help differentiate OEM specified products. Unlike most competitors the Pleatco PART NUMBER is boldly molded into the end cap for quick and easy identification.



PLEATCO End caps carry the Pleatco Part Number for easy identification

10 Florida Pool Pro[™] • April 2010 Legislative Session in full swing

By Kari Hebrank, FSPA Lobbyist

The 2010 Regular Session kicked off with the usual pomp and circumstance, however, the tone from the leadership in both chambers was dismal as Senate President Atwater and Speaker Cretul recounted the daunting task ahead in light of the estimated \$3.2 billion budget shortfall. Responding to FSPA and other business and industry stakeholders, the Legislature passed, and the governor signed, H.B. 7033 into law to provide relief for Florida's employers on the unemployment compensation tax, an unprecedented move for opening day of session. The appropriation committees received their allocations and proviso language was already in the works, also unusual for week two of the session. Policy discussions continue on reaching a compact on gambling with the Seminole Tribe, lifting the ban on off-shore drilling to offset foreign oil dependence, and changing the state's Medicaid program to more of managed care approach to rein in skyrocketing health care costs. Other issues of interest surfacing "on the hill" are outlined below.

Building Safety

S.B. 648 by Bennett / H.B. 663 by Aubuchon

S.B. 648 by Sen. Bennett (R-Bradenton) and companion H.B. 663 by Rep. Aubuchon

(R-Cape Coral) are intended to streamline building code and product approval functions, eliminate duplicative regulations, and bring "common sense" to various building safety regulations. Importantly for FSPA members, the bills include revisions to the energy efficiency requirements for swimming pool appliances. Specifically, the bills include FSPA's legislative initiatives to:

- Amend the temporary period that a pool pump motor's default circulation speed is allowed to be on high speed override from the current 120 minutes to a 24-hour standard;
- Clarify the energy efficiency provisions that apply to commercial and residential swimming pool heaters, and residential pool pumps and pool pump motors;
- Add "manufactured on or after July 1, 2011," rather than the current "sold after July 1, 2011" as the effective date for the new efficiency standards.

Other highlights of the proposal are:

- Creates a streamlined product approval process, reducing the timeline from four months to ten business days;
- Provides an expedited process for fire code interpretations;
- · Provides for equivalency code





standards to be incorporated expeditiously rather than delayed for the three-year code cycle;

- Provides that heat sensors and electronic sensor updates for existing elevators may not be enforced on elevators in condominiums until such time as the elevator is replaced;
- Allows for uniform lock box that contains the keys to all elevators in a building which allow public access in lieu of rekeying the elevators;
- Adds specific needs of public education and state facilities when agency rules must be updated to reflect federal requirements to acceptable criteria for "glitch" building code amendments;
- Grants rule authority for commission relative to establishing voting requirements, such as super majority, for commission actions;
- Provides for alternative plan review and inspection process for certain inspections;
- Allows for payment of fees for product approval to be made directly to the program administrator and specifies that fees paid by product manufacturers only fund product approval system;
- Adds the International Association of Plumbing & Mechanical Officials to the statutory list of approved evaluation services;
- Clarifies the carbon monoxide alarm requirements;
- Eliminates the five-year inspection by engineers of condominium improvements;
- Authorizes the commission to charge a fee for accessibility waivers, nonbinding interpretations and declaratory statements;
- Includes additional options for energy efficiency of buildings and swimming pool appliances;
- Includes provisions relating to the regulation of home inspectors, mold assessors and mold remediators;

- Specifies the code does not apply to temporary housing for prisoners; and,
- Authorizes local governments to implement flood resistance regulations.

Lien Law

H.B. 693 by Plakon / S.B. 1048 by Baker

These bills purport to streamline the lien law notification process on residential construction projects to better inform consumers of their obligations to protect their lien rights while ensuring that payment bond information is recorded and available to the general public. The bills are currently being "massaged" to satisfy concerns expressed by both material suppliers and contractors. Specifically, the bills:

 Creates a statutory "General Statement of Owner's Rights and Responsibilities" that explains in plain language four steps owners should take to protect themselves from payment problems during the construction process. This information must be delivered to the owner and receipt acknowledged before a building permit can be applied for. This insures that owners actually receive the information and that they receive it before they commence a construction project.

- Allow permitting officials to reject notices of commencement (NOC) that are incomplete and/or illegible in order to reduce the number of NOC's filed improperly by parties other than the owner which can negatively impact the owner and other parties to a construction project.
- Raise thresholds for small projects that do not require notices of commencement, thus streamlining the process for owners, contractors and permit authorities when projects are small one-day projects or repairs that fall under these thresholds.
- Revise service provisions to be upto-date with current USPS methods of mailing oversees, and allow lienors to complete incomplete address information in order to insure owners receive notices that are served.
- Require complete project information on all demands for information so that lienors, owners and contractors can respond to requests in a timely

manner.

Automatic Service Renewal

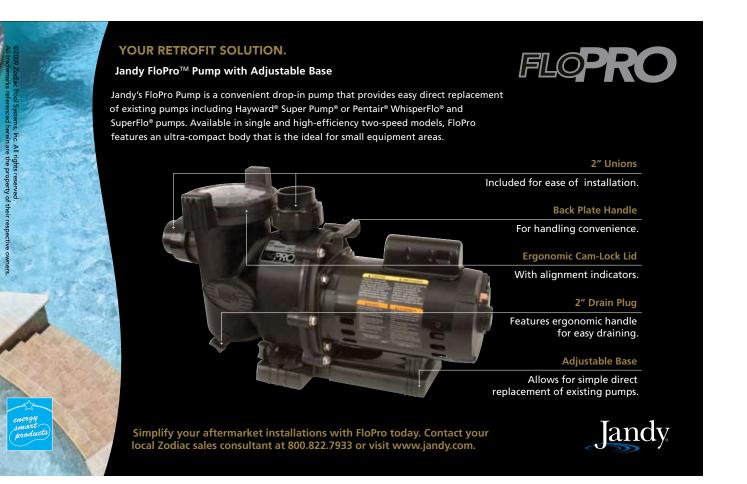
S.B. 1332 by Justice / H.B. 751 by McBurney

Once again, legislation has been filed to address the automatic renewal of service contracts, an issue FSPA has successfully defeated the past two years. The bills require clear and conspicuous disclosure of automatic renewal provisions in service contracts if the provision renews the contract for longer than one month and if the provision extends the contract beyond six months from the date of the initial contract.

Renewable Energy/Solar

A myriad of bills have been filed relating to renewable energy, including solar energy initiatives. Some bills exempt property with renewable energy devices from property taxes; others create a new funding mechanism referred to as PACE which stands for Property Assessment Clean Energy and authorizes local governments to finance renewable energy

Continued on page 16



ENERGY TALK Do you air condition your house with all the windows open?

Vincent L. Fuggetta, Jr., Safety Pool Covers

That's the analogy I use for pool owners who heat their pools without a cover. A pool cover, of any kind, will retain 70 percent of heat according to the U.S. Department of Energy - Energy Efficiency and Renewable Energy. There is also a 35 – 50 percent savings from water retention and chemical consumption. This allows the pool owner to cut one to two hours on the run time of the circulating pump each day.

There are many different types of pool covers. It's best to use a cover designed specifically for swimming pools. These covers are made of special materials such as UV stabilized polyethylene, polypropylene or vinyl. Technically, a large sheet of plastic would meet the requirements by being a vapor barrier but like a bubble/solar cover, this does not meet the child safety laws and they usually break down in about two years.

One could choose a manual cover that be would be pulled on and off by hand. A reel could be attached to the cover to simplify the process. Some are tethered to the deck which could qualify them as safety covers. Semi-automatic covers are driven by a simple ratchet system and installed in tracks. Fully automatic covers are permanently mounted and move at the rate of one foot per second over the pool. Most of the automatic safety pool cover systems have excellent warrantees and can be concealed in the decking. The automatic systems have come along way and the kinks have been worked out.

ASTM certified swimming pool covers not only meet the child safety requirements, they are also the greenest thing you can do to a pool. In this economic climate the professional pool contractor is leaving money on the table if they don't give the client green options.

USA Swimming Foundation and Bealls promote water safety education in Florida

Water safety education in Florida will hopefully feel a boost from the support Bealls is giving the USA Swimming Foundation's Make-a-Splash program. This program is a national child-focused water safety initiative that supports lessons and education.

March 7-22, 2010, Bealls Department Stores in Florida made \$3 donation vouchers available for consumers to support children's water safety education in Florida. The purchase of the voucher provided \$3 to the Make-a-Splash program and in return Bealls gave the consumers 15 percent off their purchase in stores on Sunday, March 21 and Monday, March 22.

"With unrivaled access to beaches, lakes, rivers and pools, water safety education must be a top priority for Florida, and Bealls is doing its part to help Floridians safely live the Florida lifestyle through our partnership with the USA Swimming Foundation," said Bealls President Lana Cain Krauter. "Our goal is to help reduce youth drownings, create opportunities for children of all economic backgrounds to learn to swim, and promote healthy behaviors and strong values to last their entire lives."

USA Swimming Foundation's Makea-Splash initiative aligns the nation's top learn-to-swim resources in an effort to save lives. Make-a-Splash joins forces with local grassroots learn-to-swim programs to provide low-to-no-cost swimming lessons, giving children of all economic and ethnic backgrounds access to lifesaving swimming skills. There are currently 170 partners across the country. The initiative also educates parents through a national awareness campaign and reaches thousands of children through in-school materials.

The money raised through the Bealls vouchers is spread to the local partners across the state. To be a local partner, the learn-to-swim school must provide a portion of their lessons at low cost for economically disadvantaged children or hold a water safety education awareness day in their community.

"According to the Florida Dept. of Health, Florida has the second highest number of deaths (1,729) in the U.S. due to drowning, ranking third with the highest unintentional drowning rate (2.1 per 100,000) compared to every other state," said John Cruzat, Diversity Specialist for the USA Swimming Foundation. "Bealls involvement in Florida with our Make-a-Splash program provides Floridians a unique opportunity to increase available resources to enhance water safety education in the sunshine state and make a positive impact on these staggering statistics."

Visit www.beallsflorida.com/ makingwaves to learn more about Bealls partnership with the USA Swimming Foundation. Visit http://swimfoundation. org to learn more about the USA Swimming Foundation and the Make-a-Splash initiative.

Any Depth!

We'll go to any depth to understand our policyholders' business needs, and we're not afraid to get our hands wet. That's the way we make sure that we're doing everything we can to provide the coverage you need, together with outstanding loss prevention programs, and industry leading claim service.

Big or small, the more we know about your business, the more you'll have the exact protection you need. And increase your profit potential at the same time.

Insurance by Ken Brown, Inc. has been providing superior insurance coverage for Florida pool contractors for 35 years. As the only endorsed property and casualty insurance provider of the Florida Swimming Pool Association, Insurance by Ken Brown, Inc. offers specialized coverage for "pool popping."



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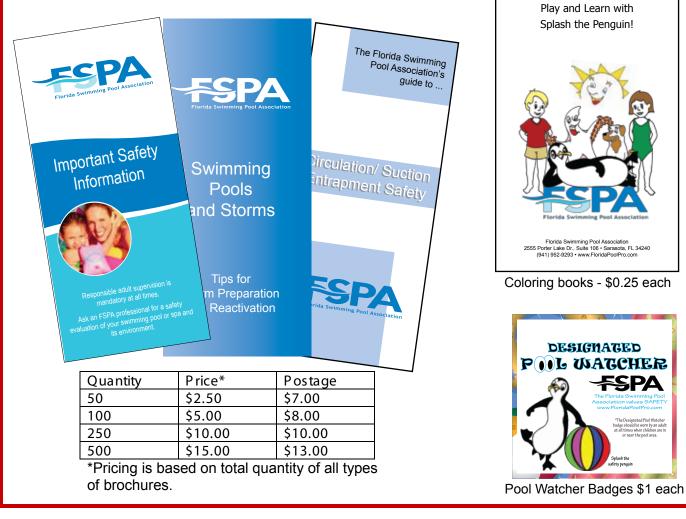


This year the FSPA is promoting its annual swimming pool safety month in Florida during the month of May in conjunction with the National Water Safety Month. Make plans to be involved in safety in May and year round.

Be prepared to promote safety! Order safety coloring books, Splash the Penguin stuffed toys, pool watcher badges, suction entrapment brochures and safety brochures to give out to customers.

Brochures are only pennies a piece! Shipping and tax will be added on to each purchase. Log in to the members only area of FloridaPoolPro.biz to download the order form or call 866-930-FSPA to place your order.

SΡΔ



= THE SCOOP ON SERVICE

Service "Hero"?

By Jim Stevens, Crystal Blue Pools, Inc.

Sometimes it happens on the first visit, sometimes it takes longer, but we begin to build a trust relationship with customers. They seem to view us as pool experts. After all we make algae disappear, keep the water clean and safe and the tiles shiny. We're happy and so is the customer.

Eventually the inevitable happens though and something breaks. Who will get the call...we do. Well Mr. Service Hero can you fix it? Most of the time we feel the pressure to retain our title of "hero" and jump right in. Some of the repairs I've been asked to do are varied: Tile, solar heaters, pumps, plaster, automation, salt systems, heat pumps, propane heaters, filters, plumbing, pool cleaners and the lists goes on. I now there are some very talented pool professionals out there, but wait a minute, we shouldn't do some of these repairs.

Let's take a look at solar heaters. A CV contractor is the license holder for this specialty. Heat pumps are another item that we're sometimes asked to repair. You must have a CA or RA license. The good news is that we can sell and pull a permit for this heater as contractors.

Now for my favorite - propane heaters. You must be a holder of at least a 408c to do this work. Without this basic certificate you cannot, and I repeat, cannot resell, install, repair, remove, disconnect, or even open a propane heater! The penalty for infractions is a third degree felony. I'm betting many service heroes didn't know that. If you need more propane info, log onto the Florida Department of Agriculture (aka Vegetable Police).

Looking at propane licensing, be aware that the 408c certificate is relatively easy to obtain but also be aware that the insurance required is very expensive. If your customer needs repair on their propane heater then refer them to licensed professionals. Myself, I convert the customer to a heat pump or "sister" it up with their gas heater. With the money they save on energy costs I get to be their service hero and make a tidy profit.



Continued from page 10

property improvements with non-ad valorem tax assessments; others create energy improvement districts funded by non-ad valorem tax assessments or bonds. It is unclear at this time as to which proposals will make it to the finish line. FSPA has submitted legislative language relating to energy efficiency for swimming pool appliances consistent with the provisions including in the Building Safety bills (S.B. 648/H.B. 663) to be included in an energy committee bill should one emerge.

Design Professionals—Liability

S.B. 1964 by Negron / H.B. 701 by Precourt

These bills provide that malpractice or negligence for which licensed engineers, architects, surveyors and mappers, interior designers and landscape architects must cause personal injury or damage to property other than property that is subject to professional services. FSPA is concerned that these proposals shift the liability burden from the design professionals to the contractors on construction projects. FSPA is working with the Construction Coalition and the bill sponsors to arrive at a compromise solution that is workable for all parties.

Fire Sprinklers-Residential Facilities

H.B. 7095 (formerly GAP 10-22) by H. Governmental Accountability Policy Committee / S.B. 846 by Sen. Bennett

H.B. 7095 and S.B. 846 would ban the Florida Building Commission from adopting code provisions mandating the installation of fire sprinklers in all one and two-family dwellings. Recently, the International Code Council adopted a fire sprinkler mandate for newly constructed homes as part of the International Residential Code (IRC), and since Florida uses the IRC as the base model code, the Florida Building Code would incorporate those same sprinkler mandates unless the Florida Building Commission by a required 75 percent majority of the 25-member body voted to overturn the code provision.

Economic Development-Jobs Bill

SB 1752 by Gaetz/HB 1509 by Weatherford

This legislation is aimed at creating jobs for Floridians. Specifically, the bills amend several business tax exemptions, tax credits, the Qualified Target Industry incentive program and several other economic development statutes in order to stimulate the state's economy. They provide tax credits for employers who hire unemployed Floridians; a matching grant program for new research and development companies to draw down federal funds to assist with commercializing their discoveries; and, reduce regulatory impediments on businesses seeking permits or extensions of development orders, including extending building permits for another year.

Solid Waste Recycling

By Jacob Farmer, Intern for 4th Floor Advocacy

PCS / S.B. 570 by Constantine

This lengthy bill proposes numerous

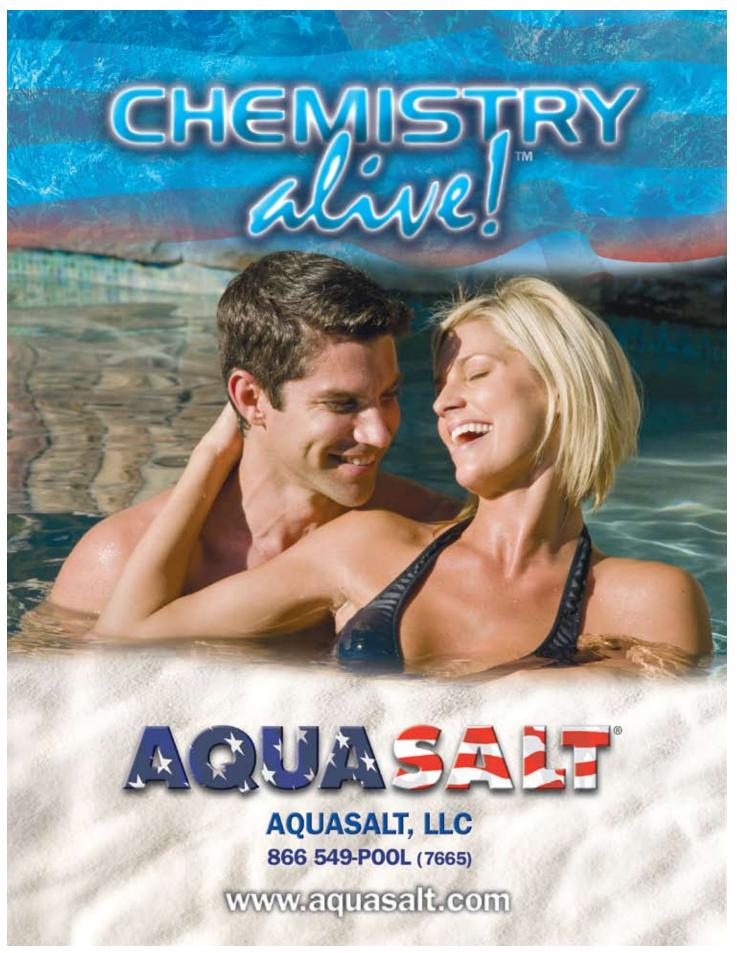


solutions to put Florida on par with other states when it comes to recycling efficiency by increasing commercial recycling and recycling of construction and demolition debris. The bill requires all cities, county, state entities, public schools and businesses that employ more than 25 people, to report to their county their recycling rates on all recyclable materials. It also directs the Department of Environmental Protection (DEP) and Enterprise Florida, Inc. to create the Recycling Business Assistance Center to coordinate between state agencies and the private sector to develop new markets for recyclable materials.

Benchmarks have been placed to incrementally increase each county's recycling rate to 75 percent by Dec. 31, 2020. Incentives will be given to those businesses that comply with the bill, including preference when pursuing state contracts. However, should recycling rates not be reported, no preference will be granted. Local governments may enact ordinances to require multi-family dwellings and apartment complexes to establish programs for the separation of recyclable materials.

Liners and leachate collection systems will be required for landfills that accept construction and demolition materials and are constructed after July, 2010. Also, all construction and demolition debris must be processed prior to disposal.

STATUS: An amendment was adopted to require public airports to collect aluminum cans, and stated that currently airports only recycle 20% of their waste. The bill passed unanimously through the committee, although most agreed that there was still much work to be done regarding its contents. Various stakeholders testified that there are concerns with the mandatory program and the high benchmarks, however, Senator Constantine concluded by stating he has no illusions with this bill but moving the bar up is never easy. He is trying to establish goals, and there are no punitive consequences associated with these goals. He will continue to work with all parties concerned as the process continues.



Join the Florida Swimming Pool Association and you can use this logo to promote your company to consumers!



Here are some of the other reasons to be a part of the FSPA!

PROFIT

Membership offers customer referrals through FloridaPoolPro.com, profitable strategies through educational programs, scholarships for your children and member discounts for the state's most important trade show, the annual Orlando Pool & Spa Show.

INTEGRITY

FSPA membership affords you the collective knowledge and support of the state's leading pool companies via local Chapters, up-to-date resources of the *Florida Pool Pro*SM newsletter, and the Uniform Arbitration Program for rapid dispute resolution.

SAFETY

Membership provides you a voice in state rules and regulations with the highest quality governmental affairs leadership, insurance programs to protect your company, and industry outreach with safety information through our Web site, public relations and marketing materials.

EDUCATION

The FSPA is the premier provider of continuing education specific to pools/ spas in Florida. Education has grown to over 100 different courses and instructors. They are reviewed by the Education Committee to maintain diversity and the high standards contractors have come to expect.

FSPA continues to develop its programs to keep pace with new technology and remain the first choice for Continuing Education (CE) amongst pool and spa contractors.

ORLANDO POOL & SPA SHOW

The Orlando Pool & Spa Show is an annual exhibition and education event for the pool industry, which meets the needs of professionals throughout Florida and the southeastern United States. It is a forum where ideas are shared with over 75 individual educational courses. The Show has become a marketplace where deals are made, new products discovered and lasting relationships are formed.

This is an excellent place to bring employees and give them a deeper understanding of the pool industry. For many, the Design Awards offers a look at what is possible when you consider the swimming pool as an art form. The Show is a great investment for all companies in the industry.

GOVERNMENT RELATIONS

FSPA volunteers and professional staff work to ensure constant contact and interaction with policy makers to protect your interests and to ensure you area able to operate your business in a free market system.

FSPA maintains an active voice in government relations through lobbying Federal, State and local government, attendance at monthly CILB meetings, working with the Department of Health, maintaining an active presence with the Florida Building Commission and helping Chapters work with local building departments and licensing boards.

INSURANCE PROGRAMS

Insurance Programs endorsed by FSPA provide competitive premiums, great service, and knowledgeable underwriting and cash dividend payments for good performance.

FSPA LOCAL CHAPTERS

Participate with a local Chapter and get connected with other pool industry professionals. Chapter meetings provide speakers on local issues such as building codes, offer inexpensive courses for continuing education requirements and host social activities for members.

SCHOLARSHIP PROGRAM

The FSPA Scholarship Program is available to dependents of owners and employees of a member's company. This program helps members meet the high cost of college expenses for their children.

THIS NEWSLETTER!

Members receive a free subscription to *Florida Pool Pro^{SM,}* a monthly publication. It concisely summarizes important industry news to let you know before something impacts your business and it lists local chapter meetings and news.

To keep members informed in a timely manner *Splash*, an e-newsletter, is sent throughout the month.

UNIFORM ARBITRATION PROGRAM

Alternative dispute resolution may be handled through binding arbitration. Use this program for resolution of consumer disputes.

WWW.FLORIDAPOOLPRO.COM

www.FloridaPoolPro.com has areas for consumers and for industry professionals. The site is regularly updated to be a resource of information for members and consumers.

= CILB Discipline =

Final Action Minutes – January 2010

Lisa Gail King License #(s): CPC1457223 Get Wet Pools by Design 2600 S Town Center Drive, #1918 Las Vegas, NV 89135 Case #(s): 2008-053174 Voluntary Relinquishment Restitution in the amount of \$7,577.89 (to Jamal Bensaoui) No one present at hearing

Case #(s): 2008-055929 Voluntary Relinquishment Restitution in the amount of \$2,534.29 (to Karen Love & Daniel W. Viera) No one present at hearing

Case #(s): 2008-057791 Restitution in the amount of \$6,101.02 (to Cynthia Dawn Ennis) No one present at hearing

Case #(s): 2008-068930 Michael Lapp License #(s): CPC1457041 Southern Comfort Quality Pool & Spa Service, Inc. 279 SW Langfield Avenue Port St. Lucie, FL 34984 Dismissed Respondent and business partner, Joseph Talbert, present at hearing

Final Action Minutes – February, 2010

Kayne Larking Marzetti License #(s): CPC1457146 Caribbean Paradise 145 Van Buren Avenue Lake Mary, FL 32746 Case #(s): 2008-034036 Restitution in the amount of \$4,000.00 (to Carrington Lloyd Buddo) Probation for 4 years 7 hrs live CE, Ch. 489; within 1 yr Pay administrative fines in the amount of \$2,000.00 and costs of \$214.61 No one present at hearing

Case #(s): 2008-034216 Restitution in the amount of \$19,600.00 (to Delia Chalas) Probation for 4 years 7 hrs live CE, Ch. 489; within 1 yr Pay administrative fines in the amount of \$6,500.00 and costs of \$203.70 No one present at hearing

Case #(s): 2008-050830 William David Godek License #(s): CPC057034, CVC56651 Rainforest Pools, Inc. 3419 Bromfield Drive Ocoee, FL 34761 Restitution in the amount of \$986.75 (to Teresa Utt) Probation for 4 years 7 hrs live CE, Ch. 489; within 1 yr Pay administrative fines in the amount of \$10,000.00 and costs of \$347.94 (paid in monthly installments over 4 yrs) Respondent present at hearing Gregory Alan Luce License #(s): CPC042907 Capital Pools & Spas, Inc. 5002 West Linebaugh Avenue #F Tampa, FL 33624 Case #(s): 2008-042763 Revocation Restitution in the amount of \$5,360.00 (to Elizabeth and Brian Donley) or provide proof of satisfaction of civil judgment for Elizabeth and Brian Donley Pay administrative fines in the amount of \$5,000.00 and costs of \$409.49 No one present at hearing

Case #(s): 2008-045957 Revocation Restitution in the amount of \$10,873.40 (to Randy Doell) Pay administrative fines in the amount of \$21,000.00 and costs of \$304.65 No one present at hearing

Case #(s): 2006-039132 Humberto Jose Oliver License #(s): RP0066966 Oliver's Pool, Inc. 7925 West 25th Avenue, Bay 4 Hialeah, FL 33016-3732 7 hrs live CE, Ch. 489; within 1 yr Pay administrative fines in the amount of \$2,500.00 and costs of \$421.35 No one present at hearing

FSPA invited by Governor to ceremonial signing of the Unemployment Compensation Relief Bill

Continued from front page

years. On Jan. 1, 2012, the positive adjustment factor is triggered for a period of three years to replenish the fund, and on Jan. 1, 2015, it reverts to a four-year recoupment period.

- Authorizes quarterly tax payments for 2010 and 2011 without interest or penalties.
- · Provides for payment of interest on

federal advances through an employee assessment.

• Extends unemployment compensation benefits for an additional eight weeks for eligible claimants; approximately 20,000 Floridians would be eligible to receive extended benefits.

For employers paying the minimum rate at the \$7,000 wage base, unemployment

compensation tax rates will rise from the current \$8.40 to \$25.30 per employee, whereas at the \$8,500 rate, the increase would have meant a cost of \$100.30 per employee. The maximum rate at \$7,000 wage base remains at the current \$378 per employee.

Broward

Chapter Coordinator: Michelle D'Aiuto (866) 930-3772 FSPABroward@FloridaPoolPro.com www.FSPABroward.com

The Broward Chapter held its 2nd Annual Green Meeting on March 31 at the HornerXpress - Ft. Lauderdale. The meeting discussed the "myths and truths" about energy and the "go green" shift. Among the participants were Pentair Water Pool and Spa, Hayward Pool Products, Jandy / Zodiac Pool Care, AquaCal heat pumps and AO Smith motors.

The meeting helped explain different ways to market energy-efficient products to homeowners and the long-term advantages of green products. Guest speaker **Don Cesarone, Van Kirk & Sons**, also discussed the new energy code requirements on the horizon for the pool industry and their effect on the long term planning for a business.

Please mark your calendar for the Chapter's Annual Bowling Tournament scheduled for Sunday, April 25. Sign your teams up early; space is limited. This is always a favorite event of the Chapter members.

Please report any unlicensed activity! The Department of Business and Professional Regulation is happy to investigate any reports. Please call our Chapter Coordinator Michelle D'Aiuto or call **Steve Schaefer, Coastline Pools**, at 954-742-3316 for information on the proper filing of a report.

The Broward Chapter is always looking for individuals or member companies who want to make a difference in our industry. Please contact the Chapter Coordinator or Chapter President **Brian Kelly, Shamrock Pool Services,** with any questions or ideas.



Central Florida

Chapter President: Steve Bludsworth (800) 416-6774 FSPACentralFlorida@FloridaPoolPro.com www.FSPACentralFlorida.com

A number of years ago the Central Florida Chapter donated and constructed a pool for the Children's Safety Village. The pool is used for swimming lessons, water safety classes, water polo team practice, summer day camp, etc. The pool is indoors and is heated so it can be used in cold weather. We were recently asked to take a look at the pool, and after a review it was determined that the heat pump needs to be replaced and other minor repairs are required. They have limited funds for the replacement and repairs so our Board of Directors has voted that the Chapter will take this on as a community service project. Contact any Board member if you would like to be involved.

The Windermere Prep School held a water safety day in March and the Chapter donated FSPA coloring books. The books were given to hundreds of students to help them learn safety lessons in a fun way.

Thank you to all Central Florida members who volunteered at the Orlando Pool & Spa Show. A number of our members took advantage of the Chapter's reimbursement program for CE classes.

The Builders' Council will meet April 28 at the Home Builders Association at 2:00 p.m. An e-mail with the agenda will be sent out.

Thank you to everyone who attended the Board Meeting and Legislative Days and helped make them a success.

Charlotte Harbor

Executive Director: Andy Mallison (800) 569-6774 Ext. 11 FSPACharlotteHarbor@FloridaPoolPro.com www.FSPACharlotteHarbor.com

The Charlotte Harbor Chapter has begun a six-week Cornhole Tournament Series (spread over six months) in the Charlotte County area. The cost to enter the series is \$25 per team (a team of two). There are also opportunities to sponsor the Cornhole box sets for the entire series. Each sponsorship is \$200. You can look for further updates on Facebook. The first of the series will be held on Sunday, April 25. Registration begins at noon and the tournament will start at 1:00 p.m. at the Broad Street Grill located in the Treasure Lanes Bowling Alley, 1059 Tamiami Trail.

The next Chapter membership meeting is planned for Monday, April 12 at the Alli-Gators Restaurant at the Port Charlotte Towne Center. The Board of Directors meeting will be Wednesday, April 28 beginning at 4:30 p.m.



The Charlotte Harbor Chapter played some Cornhole February 28 to get ready for their tournament beginning in April.

East Central Florida

Executive Director: Lynn Hecklinger (386) 673-0038 FSPAEastCentralFlorida@FloridaPoolPro.com www.FSPAEastCentral.com

The East Central Florida Chapter returns to evening meetings this month with a dinner/meeting and CE course on April 21 at Our Deck Down Under in Port Orange. Chapter member **Roy Lenois**, **Artesian Pools of East FL, Inc.**, will be the instructor for "Chapter 489 - Contractor's Responsibilities" (CILB course #0010147, one hour, meets Laws & Rules requirement, FPSA d/b/a FSPA CILB providership #0000917). The course will be preceded by a Chapter Board of Directors meeting, dinner and a Chapter business meeting.

Members are encouraged to invite prospective members to the meeting and CE course. Distributors in the Chapter are helping pass out flyers to non-members as well. Details about course fees and dinner costs will be provided in *Pooltalk*, the Chapter's monthly newsletter.

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Florida Gulf Coast

Executive Director: Mitch Brooks (800) 569-6774 Ext. 12 FSPAFloridaGulfCoast@FloridaPoolPro.com www.FSPAGulfCoast.com

No news this month.

Florida West Coast

Executive Director: Malinda Howard (727) 638-6072 FSPAFloridaWestCoast@FloridaPoolPro.com www.FSPAWestCoast.com

The Chapter Board of Directors met at noon on Tuesday, March 2. The next Board of Directors meeting will be held at noon on Tuesday, April 6 at Applebee's at Tri City Plaza, 5110 East Bay Drive, Clearwater. Remember that every Chapter member is encouraged to attend Board meetings. Our Board of Directors meetings are usually scheduled for the first Tuesday of the month, but please call or e-mail the office if you plan to attend.

Mark your calendars! The Florida West Coast Chapter will be holding its Annual Golf Tournament on Saturday, May 8 at The Eagles Golf Club of Tampa Bay, located in Odessa. The tournament will begin with an 8:00 a.m. shotgun start. The entrance fee is \$75 per golfer or \$280 for a team of four. Lunch is included. Start putting your teams together and join us for a day of fun and prizes.

Manasota

Executive Director: Andy Mallison (800) 569-6774 Ext. 11 FSPAManasota@FloridaPoolPro.com www.FSPAManasota.com

The April Chapter Board of Directors Meeting will be held Tuesday, April 13 in the FSPA state office meeting room beginning at 11:45 a.m.

The next Chapter membership meeting will be Tuesday, April 20 at Morgan's Restaurant at Bently's Inn (formerly The Ospery Inn), 1660 S. Tamiami Trail, Osprey. Randy Dukes, Aquavations/Techlines, will be the guest speaker. He will be presenting the CE course "Understanding the Cost of Start Ups" (CILB course #0608025, one hour, meets General requirement, FPSA d/b/a FSPA, CILB providership #0000917).

This is an excellent course for swimming pool industry subcontractors, contractors and service companies and will give a basic understanding of swimming pool start-ups and will feature the National Plasterer's Council Swimming Pool Start-up Card. The social starts at 5:30 p.m. with dinner beginning at 6:00 p.m.

North Central Florida

Chapter Coordinator: Michelle D'Aiuto (866) 930-3772 FSPANorthCentralFlorida@FloridaPoolPro.com www.FSPANorthCentral.com

The next Chapter / Board meeting is April 14 in Ocala beginning at 6:30 p.m. Next month's meeting will be at Napolatano's in Gainesville at 6:30 p.m. on May 12.

Northeast Florida

Chapter President: John Garner State office: (866) 930-3772 FSPANortheastFlorida@FloridaPoolPro.com www.FSPANortheast.com

Spring is in the air and hopefully the cold winter is gone. We will remember those days with fondness when we are sweating in July and August!

Congratulations to **Stephanie Mitchell**, **Superior Design Pools & Spas, Inc.**, for being announced as the Director of the Year for our Chapter at the Awards Reception during the Orlando Pool & Spa Show in February!

The last Chapter meeting was held March 18 at the Holiday Inn Town Center. We were fortunate enough to have Bill Andrews, Attorney at Law, speak to our Chapter. His talk was entitled Hiring, Firing and Disciplining Employees. The presentation was full of great ideas and information. Whenever we can get Bill to speak, everyone leaves a little smarter!

The Board attended the state Legislative Days / Board Meeting in Tallahassee. More information on those meetings will be in the May issue of *Florida Pool Pro*sm.

The next big Chapter event is the

Annual Northeast Chapter Golf Tournament on April 23. This year's event will be held at The Champions Course at Julington Creek. A foursome is only \$280 and there are many opportunities for you to get involved! Registration and a continental breakfast begin at 7:30 a.m. with a shotgun start at 8:30 a.m. Start lining up your teams for this great event. Please call **Susan Landregan, HornerXpress**, at 716-5993 or **Debi Garner, Pools by John Garner**, at 743-2060 for additional information. Instead of a separate Chapter meeting in April, a short meeting will take place at the golf tournament.

All Chapter members, please begin securing donations from your favorite restaurants, hair dressers, florists, etc. for the golf tournament. If everyone can get one item donated our silent auction and raffle drawings will be awesome! This is one of two fundraisers that your Chapter does – please help us out! This is a huge undertaking and we need your support!

While we talk about this each month, we receive no requests for meeting topics. Remember, this is your Chapter – let your voice be heard. All suggestions are welcome regarding any programs or CE courses you would like to have at the Chapter meetings

Please make sure you have updated your records to the new address for the Chapter: PO Box 11543, Jacksonville, FL 32239. Business hour phones will be answered by the FSPA State office at 941-952-9293 and fax at 941-366-7433. Your Chapter leaders are: President John Garner, Pools by John Garner, 743-2060, Vice President Jimmy Batts, The Batts Company, 246-2455 and Treasurer David Pruette, David Pruette's Electrical Services, 272-7225.

Northwest Florida

Chapter President: Mack Crumpler (850) 902-1151 FSPANorthwestFlorida@FloridaPoolPro.com www.FSPANorthwest.com

No news this month.

Palm Beach

Executive Director: Doris Rohner (888) 818-9618 FSPAPalmBeach@FloridaPoolPro.com www.FSPAPalmBeach.com

Please extend a warm welcome to the Chapter's newest member, **David Short**, **Aquamate Pool Services**, from Hobe Sound. David has proved to be a big supporter of the FSPA Palm Beach Chapter already by attending several Chapter membership meetings.

We hope you did not miss Marketplace 2010 held March 24. It was a huge opportunity to view all that is new in the pool and spa industry for 2010. More than 30 exhibitors supported the Chapter with their early registrations. We thank everyone that attended as exhibitors or attendees. Exhibitors will be recognized in next month's article as well as posted on the Chapter Web site at FSPA-PB.com.

The next membership meeting will be held on April 7 at Contractors Business Park, 2701 Vista Parkway, building A, second floor, suite 9, West Palm Beach. A special thank you to **Southern Grouts and Mortars** for the presentation they will be giving on deck finishes. Be there by 6:30 p.m. for a complimentary, light dinner and refreshments. The program will start promptly at 7:00 p.m.





Donating time at the Palm Beach County Fair in January to spread the word on water safety.



Kim Allert, Southern Pool Plasterers, helping teach children about water safety.

May 5 kicks off the beginning of several continuing education classes the Chapter will be holding. Join **Sean Assam**, **HornerXpress**, as he instructs a class on hydraulics. The course will be held at Contractors Business Park.

Don't forget to support your Chapter and council chairs with your attendance at council meetings prior to membership meetings. The Service Council is chaired by Dave Ballard, Horizon Pool & Patio, and meets at 5:00 p.m., the Builders Council is chaired by Steve Hackl, Hackl Pool Construction, and meets at 5:15 p.m. and the Board of Directors meeting starts at 5:30 p.m. All members are encouraged to attend these meetings and participate in open discussions. Suggestions for agenda items are welcome and can be submitted to the chapter office. Non-members are always welcome at council, board, and membership meetings. Your enthusiastic attendance is greatly appreciated.

On Friday, May 7 the Chapter will participate in a community service project benefiting the Drowning Prevention Coalition of Palm Beach and the Palm Beach County Fire Rescue Volunteer Association. A benefit golf tournament will be held at Brinks Forest Golf Club in Wellington. Businesses may participate as a foursome, individually, volunteer to assist at the event, or become a sponsor. Check FSPA-PB.com for a registration form and additional information or go to www.fire-vols.org/golf.

Have you considered becoming a Certified Pool Operator (CPO)? Here's your chance; the Chapter will offer a CPO course in the fall. It's an opportunity to take the course locally, become certified, and support your Chapter. The exact date and location will be announced soon.

Polk County

Chapter Coordinator: Michelle D'Aiuto (866) 930-3772 FSPAPolkCounty@FloridaPoolPro.com www.FSPAPolkCounty.com

Please note that the Chapter will now be handled by Michelle D'Aiuto, Chapter Coordinator. If you have any questions please contact her at the state office at (866) 930-3772.

Space Coast Chapter President: Dominick Montanaro State office: (866) 930-3772

FSPASpaceCoast@FloridaPoolPro.com www.FSPASpaceCoast.com

The annual Chapter Volleyball Picnic is set for Sunday, April 18 at Pelican Beach Park in Satellite Beach. Volleyball teams will be free again this year and the cost is \$5 per person for the event. The \$5 includes all food and non-alcoholic beverages so please mark your calendars and get your teams lined up. Contact **Dominick Montanaro, M & M Pools**, at 777-4847 to reserve your team and RSVP. Please let us know if your company will be coming and how many people to expect so we can shop accordingly. Our great chefs are ready to provide their usual culinary masterpieces for your enjoyment.

The Chapter will be joining forces this year with the Home Builders and Contractors Association of Brevard in presenting our Annual Legislative Night. The event will take place the evening of Wednesday, May 12 and will be held

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at the HBCA facility, 1500-A West Eau Gallie Blvd., Melbourne. The program will start at 7:00 p.m. with refreshments and appetizers starting at 6:00 p.m. Jennifer Hatfield, FSPA Director of Government & Public Affairs, along with Franck Kaiser Jr., Chief Executive Officer of the Brevard HBCA, will moderate the event. This has always been a successful event for our Chapter and we look forward to partnering with HBCA and interacting with our local representatives. Please contact Dominick Montanaro at either 777-4847 or by e-mail dmontanaro1@cfl.rr.com to reserve your spot. There has always been a charge for this event in the past but as a member benefit, this year the event is free!

The Builders' Council will meet next on Thursday April, 8 at noon followed by the Service Council and the Chapter Board of Directors. The meetings will be held at Beef 'O' Brady's in Melbourne (Wickham and Lake Washington Rd.). We are looking at planning some CE classes for the summer and will be discussing the options at our next meeting so please attend and give us your input.

Have a great month!

Tampa Bay

Chapter Coordinator: Michelle D'Aiuto (866) 930-3772 FSPATampaBay@FloridaPoolPro.com www.FSPATampaBay.com

Don't miss the Tampa Bay Chapter's Annual Golf Tournament on April 16! Check in and registration begins at noon with a shotgun start at 1:00 p.m. Stay to enjoy dinner and awards at 5:00 p.m. The tournament is at the Northdale Golf and Tennis Club, 4417 Northdale Blvd., Tampa.



Executive Director: Susan Gilbert (772) 263-2653 FSPATreasureCoast@FloridaPoolPro.com www.FSPATreasureCoast.com

The next meeting is April 15 at Palm City Grill, 3208 S.E. Martin Downs Blvd., Palm City. It is scheduled for 6:30 p.m. to 8:30 p.m. April 24 we will be at the YMCA Healthy Kids Day from 9:00 a.m. to 1:00 p.m. Anyone that would like to volunteer during this event, please contact the Chapter Executive Director.

Spring into action; support your local FSPA Chapter!

For additional information about any of the events or meetings listed in the Chapter News, please contact the Executive Director listed at the top of each Chapter's News. Event meeting and information can also be found in Chapter newsletters sent to members and available at local distributors.

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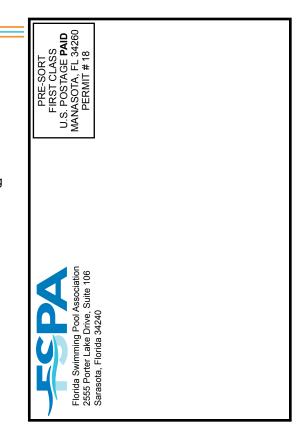
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CALENDAR OF EVENTS

April 2010

- 2 FSPA Northeast Florida Chapter Baseball Outing Florida Marlins vs. Jacksonville Suns exhibition game
- 6 FSPA Florida West Coast Chapter Board Meeting
- FSPA Palm Beach Chapter
 5:00 p.m. Service Council Meeting followed by Builders' Council Meeting
 5:30 p.m. Board Meeting
 6:30 p.m. Social and Late Registration
 7:00 p.m. Chapter Meeting
 Contractors Business Park, 2701 Vista Parkway, Bldg. A, Ste. 9
- 8 FSPA Space Coast Chapter Meetings Noon - Builders' Council followed by Service Council followed by Board Meeting, Beef 'O' Brady's - Wickham Rd., Melbourne
- 12 FSPA Charlotte Harbor Chapter Meeting
- 13 FSPA Manasota Chapter Board Meeting 11:45 a.m. FSPA state office
- 14 FSPA North Central Chapter and Board Meeting 6:30 p.m. Ocala
- 15 FSPA Treasure Coast Chapter Meeting 6:30 p.m. - 8:30 p.m. Palm City Grill 3208 SE Martin Downs Blvd., Palm City
- FSPA Tampa Bay Chapter Annual Golf Tournament
 Noon Check in and Registration
 1:00 p.m. Shotgun Start
 5:00 p.m. Dinner and Awards
 Northdale Golf & Tennis Club, 4417 Northdale Blvd., Tampa
- 18 FSPA Space Coast Chapter Volleyball Picnic 11:00 a.m. Pelican Beach Park, Satellite Beach
- 21 FSPA East Central Florida Chapter Meeting, Board Meeting and CE Course Our Deck Down Under, Port Orange
- 20 FSPA Manasota Chapter Meeting
- FSPA Northeast Florida Chapter Golf Tournament
 7:30 a.m. Breakfast and Registration
 8:30 a.m. Shotgun start
 The Champions Course at Julington Creek
- 24 FSPA Treasure Coast Chapter YMCA Healthy Kids Day 9:00 a.m. - 1:00 p.m.
- 25 FSPA Broward Chapter's Annual Bowling Tournament FSPA Charlotte Harbor Chapter Cornhole Tournament
- 28 FSPA Central Florida Chapter Builders' Council Meeting 2:00 p.m. Home Builders Association
- 28 FSPA Charlotte Harbor Chapter Board Meeting



May 2010

- 4 FSPA Florida West Coast Chapter Board Meeting Noon
- 5 FSPA Palm Beach Chapter CE Course
- 7 FSPA Palm Beach Chapter community service golf tournament Brinks Forest Golf Club, Wellington
- 8 FSPA Florida West Coast Chapter Annual Golf Tournament The Eagles Golf Club of Tampa Bay, Odessa
- 11 FSPA Manasota Chapter Board Meeting
- 12 FSPA Charlotte Harbor Chapter Meeting

FSPA Space Coast Chapter Annual Legislative Night 6:00 p.m. Social 7:00 p.m. Program HBCA facility, 1500 W. Eau Gallie Blvd.,

- 19 FSPA East Central Florida Chapter Meeting and CE Course
- 23 FSPA Charlotte Harbor Chapter Cornhole Tournament
- 26 FSPA Charlotte Harbor Chapter Board Meeting