

Florida Pool Prosm

A PUBLICATION OF
FLORIDA SWIMMING POOL ASSOCIATION

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www.FloridaPoolPro.com

2008 Legislative Session Final Report

by Kari Hebrank, FSPA Lobbyist

The 2008 regular legislative session ended on Friday, May 2, 2008 at 6:02 p.m. Of the 2,050 bills filed, 313 passed the Legislature. In the end, the Florida Swimming Pool Association prevailed on many important industry issues. Thank you to everyone's e-mails and phone calls to the legislator's offices throughout the session.

Highlighted below are the parts of bills relevant to the pool industry and businesses. To see a complete listing of what is contained in each bill, please visit www.FloridaPoolPro.com and click on Industry Professionals. (Please note: The effective date is contingent upon approval by the Governor.)

Construction and Pools

Energy: HB 7135 by Environment & Natural Resources Council / effective date: July 1, 2008. The FSPA successfully fought off efforts to mandate solar water heaters and hybrid pool heaters to be at least 25 percent solar.

- Condominiums cannot prohibit renewable energy devices and the 3-story height restriction for installation of solar collectors is removed;
- Florida Energy Commission is now the Florida Energy & Climate Commission, has nine members and is transferred to the Executive Office of the Governor.
- The Florida Building Commission (FBC) will use the International Energy Conservation Code as a foundation but then modify it to achieve the increased efficiency already in the Florida Energy Efficiency Code;
- Increased energy efficiency in buildings to increase by 50% by 2019;
- Sets minimum requirements for swimming pool pumps, pool water heaters, and water heaters used to heat potable water;
- Requires pool pumps, pool water heaters, pool pump motors and electric spas sold after July 1, 2011, to meet certain energy efficiency standards.

Florida Building Code-Building Standards: HB 697 by Rep. Aubuchon / effective date: July 1, 2008.

- Allows roofing contractors to perform additional functions of replacing and removing wood roof sheathing and fascia during re-roofing work;
- Repeals code-plus requirement for Citizens coverage;
- Adds a swimming pool contractor and a green building industry representative to the Florida Building Commission;
- Allows industry stakeholders to recommend candidates for FBC membership and names FSPA as a stakeholder to provide names;
- Mandates at least one opportunity for public comment on any proposed action before a final vote is taken;
- Condo associations cannot prohibit installation of solar energy devices on units and removes 3-story height restriction for installation;
- FBC must provide opportunity for public comment prior to taking final action on any item.

Underground Utilities/Excavations: SB 794 by Sen. Bennett / effective date: upon becoming law.

- Prohibits operators and excavators of underground facilities from charging each other any costs/ expenses associated with compliance with the Act.
- Provides that the prohibition against charging fees does not excuse liability for damage or injury under the law.

Secondary Metal Recyclers: HB 105 by Rep. Troutman / effective date: Oct. 1, 2008.

- Requires secondary metal recyclers to gather in-depth information about the sellers of the metals;
- Creates a third degree felony if recycler is not registered with the Department of Revenue.

News Splash

- **Knowledge Builders:** ANSI/ APSP-7 code changes mean documenting maximum system flow for each pool for proper sizing of suction piping. Page 5
- **Crypto Outbreak Alert System is in place.** The CDC and NSPF partnered to set up a system to help aquatic facilities protect their patrons from recreational water illness. Page 5
- **Hurricanes and your business!** Look at your covered property values on the policy, costs have risen and you may be underinsured. Flood insurance, an installation floater policy and business interruption coverage should also be considered. Page 5
- **How big of a splash did we make?** The economic impact study showed that the Florida swimming pool industry is approximately a \$10.6 billion dollar a year industry. Page 7
- **The Service Spot.** The Wage and Hour Law Guide is now available in the members' area of the Web site, and the council is working to determine the best methods of fighting unlicensed activity. Page 7

Pool Exemption/ Homeowners' Associations: HB 679 by Rep. Gardiner / effective date: July 1, 2008. Part of this bill would have mandated unwarranted safety devices on ALL residential swimming pools counter to ANSI/ APSP-7 and federal legislation; FSPA successfully lobbied to keep the bad language off the Senate companion.

- Removes the requirement that the Department of Health regulate pools owned by a homeowner's association with 32 or less parcels.

Business

Property Taxation: SB 1588 by Haridopolos / effective date: upon becoming law.

- Amendment increased homestead exemption by \$25K, allows portability of Save-Our-Homes up to \$500K, provides \$25K exemption for tangible personal property and limits annual assessment increases for nonhomestead real property to 10 percent;

Continued on page 3

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President's Column

Good news to share



Dominick Montanaro
FSPA President

The legislative session is over and the pool industry fared very well considering the results that could have occurred without the FSPA's presence in Tallahassee.

A bill was passed giving the pool industry a seat on the Florida Building Commission. This item had been in the FSPA Strategic Plan for several years and was a major hurdle, but we were finally able to convince legislators of its importance. We were a major construction group not represented on the commission and this will now give us additional credibility as an industry. The bill is expected to be signed by Gov. Crist by the end of June.

The FSPA Director of Government and Public Affairs, Jennifer Hatfield, and lobbyist Kari Hebrank, along with many members who called and e-mailed local legislators, were a part of a great victory regarding ANSI/ APSP 7. Suction entrapment language, contrary to the ANSI/ APSP 7 standard already adopted by the Florida Building Commission, was presented in a bill in the House and Senate this session. We were able to work with legislators and explain to them that the proposed language was flawed. This item came on the radar as the session progressed and was not something we knew would happen, just something we knew could possibly occur. This is an example of how important our presence in Tallahassee has become. We were vigilant and the bill passed

without the bad language and is waiting for the governor's signature.

Many of us are not aware of the actual process followed in Tallahassee. Our issues are not typically single items voted upon. They become parts of other bills that are moving through the process, sometimes being attached to favorable issues or possibly to something controversial. We are not able to make decisions on where they go once the sequence starts. Sometimes good language is lost when it is part of a bill legislators will not support. It becomes very frustrating at times for all involved.

Membership renewal forms have been sent out and you should have yours by now. Please note that we have made provisions to allow installment payments. Your renewal notice gives optional payment plans to keep your FSPA benefits current in these present economic conditions.

I want to share something I hold near and dear, our continued ability to be successful in Tallahassee. I have always championed our PIPAC (Pool Industry Political Action Committee). We have had great success the last few years in Tallahassee have defeated legislation that did not provide any additional benefits to the consumer, but all the while it would have added to your cost of doing business. *Please return some of that money to PIPAC!* Your contribution supports legislators who support us.

As we prepare to help candidates during the upcoming elections, your contributions are needed and appreciated. While all of us may be struggling, this is too important to ignore. **I am asking you all to send at least \$100 to PIPAC.** We need to continue our success in Tallahassee and we cannot do it without you!



555 NE Ocean Blvd., Stuart

Thursday, June 26

1:00 p.m. – 5:00 p.m.
5:30 p.m. – 8:00 p.m.

Chapter Task Force
Executive Committee
Meeting

Friday, June 27

Meeting Room A

8:00 a.m. – 9:00 a.m.

Chapter Executive Director
Meeting

9:00 a.m. – 10:00 a.m.
10:00 a.m. – 10:45 a.m.

Trade Show Committee
Community Involvement /
Consumer Awareness
Committee
Insurance Committee

10:45 a.m. – 12:15 p.m.

Meeting Room B

8:00 a.m. – 10:00 a.m.
10:00 a.m. – 10:45 a.m.

Builders Council
GR Update for Builders
and Service Council
Service Council
Energy Task Force
Safety Council
Education Advisory
Committee
SPSE Foundation
Presidents & Executive
Committee
PIPAC Committee
Selection Meeting

10:45 a.m. – 12:15 p.m.
12:30 p.m. – 2:15 p.m.
2:15 p.m. – 3:00 p.m.
3:00 p.m. – 4:00 p.m.

4:00 p.m. – 4:30 p.m.
4:45 p.m. – 5:30 p.m.

5:30 p.m. – 6:30 p.m.

Saturday, June 28

8:00 a.m. – 9:00 a.m.
9:00 a.m. – 1:00 p.m.

Membership Committee
Board of Directors
Meeting

Committee notes are available on the Web site! Go to www.FloridaPoolPro.com and click on Industry Professionals and then Events and then Board Meetings.

Taking CE? Bring your ID!

A form of identification is now required when taking any continuing education courses. If you do not present an ID when you arrive at your course and sign in, you will not receive credit.

The PIPAC Chapter Contest is extended through June 20! Continue to send in your contributions!

Florida Pool Prosm

Published monthly by the Florida Swimming Pool Association
Association Mission: Promoting Florida's swimming pool industry.

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2008 Legislative Session Final Report

Continued from front page

Ad Valorem Taxation: HB 909 by Rep. Nehr / effective date: Sept. 1, 2008.

- Clarifies that when determining "highest and best use" the property appraiser must take into account the legally permissible use of the property, zoning changes, concurrency requirements or permits which would be necessary before the property could actually be used for that use.

Health Insurance: SB 2534 by Sen. Peaden / effective date: upon becoming law.

- Creates the Florida Health Choices Program, a public-private enterprise to provide affordable coverage for small businesses, as a centralized market for the sale of affordable health care products;
- Employers with 50 or less employees are eligible for the voluntary program that exempts state mandated coverages.

Insurance: SB 2860 by Sen. Atwater /effective date: July 1, 2008.

- The "Homeowner's Bill of Rights Act" revises the Capital Build-Up Incentive Program to lure more insurance companies to write policies in Florida;
- Prevents an insurer from increasing rates prior to OIR approval;
- Requires the Office of Insurance Regulation to develop by Feb. 1, 2011, windstorm mitigation premium credits (discounts) that correlate to the numerical rating of a structure pursuant to uniform home rating scale;
- Makes several changes to Citizens Property Insurance Corporation including extending the rate freeze to Jan. 1, 2010; requiring Citizens to make an actuarially sound rate filing beginning July 15, 2009, effective no earlier than Jan. 2010; and revising the required assessments to fund the deficit;
- Extends Citizens eligibility to homes less than \$2M;
- Repeals code-plus requirement for Citizens coverage;
- Effective Jan. 1, 2010, requires disclosure of a home's windstorm mitigation rating for a Citizens insured home in the windborne debris region with a \$500K value or more;
- Effective Jan. 1, 2011, the windstorm mitigation rating of a residential property in a windborne debris region must be disclosed during sale.

Mitigation Enhancement: HB 7103 by Rep. Reagan / effective date: July 1, 2008.

- Allows Department of Financial Services to verify that mitigation improvements have been made to all openings, including exterior doors and garage doors, prior to issuing a reimbursement check to the homeowner;
- For discounts/ credits, property insurers must accept uniform mitigation verification forms signed by qualified inspectors or certified by DFS.

Small Business Regulatory Relief: HB 7109 by Attkisson / effective date: July 1, 2008.

- Designates the Florida Small Business Development Center Network as the principal business assistance organization for small businesses;
- Requires small business-friendly scorecard of agency rules and requires agencies to prepare a statement of estimated regulatory cost if a proposed rule impacts small business;

Additional Bill Information

Other Bills of Interest:

- Foreclosure Fraud—HB 643—creates consumer protections for homeowners who are in default on their mortgages;
- Mortgage Fraud—HB 743—addresses the reassessment of real property involved in the crime of mortgage fraud for profit;
- Right to Keep & Bear Arms in Motor Vehicles Act—HB 503—employers cannot prevent anyone from keeping legally-owned firearms locked in a private vehicle in a parking lot;

Bills That Did Not Pass:

- Swimming Pool & Spa Safety—intended to implement the recently-passed federal legislation; FSPA worked with sponsor to ensure consistency with ANSI/APSP-7 and federal requirements; House and Senate leadership did not like the retrofit provisions;
- Owner/Operator Exemption Repeal—unable to get traction on this issue and instead had to fight against expansion of the exemption;

Bad Bills /Issues Defeated:

- Contracting—Local Discipline – would have subjected state-certified contractors to duplicative local authority ;
- Arbitration Code—limited flexibility, bad for business;
- New provision for Automatic Renewal of Service Contracts;
- Suction Entrapment Devices—as part of HB 679, FSPA successfully lobbied to keep the bad language off the Senate companion.

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County Name	April 2007	April 2008
Alachua County	26	9
Bay County	0	12
Brevard County	83	60
Broward County	188	42
Calhoun County	0	0
Charlotte County	70	12
Citrus County	58	27
Clay County	17	8
Collier County	73	44
Dade County	155	116
Duval County	41	41
Escambia County	0	15
Flagler County	36	14
Franklin County	0	0
Gadsden County	0	1
Gulf County	0	4
Hernando County	60	20
Highlands County	3	0
Hillsborough County	170	79
Holmes County	0	0
Indian River County	43	20
Jackson County	0	3
Jefferson County	0	0
Lake County	79	22
Lee County	333	65
Leon County	13	9
Liberty County	0	0
Manatee County	68	40
Marion County	77	26
Martin County	37	18
Nassau County	8	8
Okaloosa County	0	12
Orange County	218	93
Osceola County	109	38
Palm Beach County	156	103
Pasco County	100	35
Pinellas County	67	32
Polk County	158	48
Putnam County	0	0
Santa Rosa County	0	20
Sarasota County	61	16
Seminole County	21	26
St Johns County	29	44
St Lucie County	61	32
Sumter County	28	19
Volusia County	56	25
Wakulla County	0	1
Walton County	0	13
Washington County	0	0
TOTAL	2702	1272

New Member Applications

Central Florida Chapter

R.C.'s SwimTime, Inc. (Pool / Spa Service: Full Service: CPC1457622)
 Laura Carr, Seminole

Treasure Coast

Aqua Blue Pool Service (Pool /Spa Service: Full Service: CPC1457552)
 Robert M. Fowler, Jr.)
 Theresa Fowler, Vero Beach

Reflection Pool Service, Inc. (Pool / Spa Service: Pool Cleaning / Water Treatment)
 Alex B. Eacker, Vero Beach

If you have actual knowledge of any grounds why the above companies do not meet FSPA criteria, contact the Chapter Director in writing

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Knowledge Builders

What you don't know can hurt you!

by Dan Johnson, Builders Council

Here's what you know: Last year the Florida Building Commission voted to replace the entire Swimming Pool Code Section 424.2.6.6 (Residential Code Section R4101.6.6) Entrapment Protection for Suction Inlets with the language contained in the American National Standard, ANSI/APSP-7 *Standard for Suction Entrapment Avoidance in Swimming Pools, Wading Pools, Spas, Hot Tubs, and Catch Basins*.

Here's what you don't know: When this change goes into effect on Oct. 1, 2008, you are going to be required to document to your building department, with every permit application, exactly how you will comply with the requirements of the new code. "I'm doing that now," you say, "what's different?"

The difference is that what you are doing now is very likely submitting a "generic" engineered drawing showing a "typical" vent configuration or a specification sheet for a SVRS device with each application.

Beginning Oct. 1, you will have to document the maximum system flow of each system individually so that the suction piping can be sized properly to insure that the velocity does not exceed the requirements of the standard.

The new code includes important requirements of the old code; listed safety covers and proper spacing between drains, if you use drains. The updated ANSI/ASME A112.19.8 2007 *Standard for Suction Fittings for Swimming and Wading Pools, Spas, Hot Tubs and Whirlpool Bathtub Appliances* contains new requirements though, and your building inspector will want to verify that you are actually using the right

cover on the right system. The 2007 version of this standard requires that all covers include a permanently marked flow rating, tested to prevent hair entrapment, to be stamped on the cover.

The new code section causing the *most* concern among builders is the requirement to document the maximum system flow for each system. In order to size the pump to achieve the required system flow, you will first have to determine the Total Dynamic Head (TDH) of the system – TDH is the measurement of resistance in the piping system which the pump must overcome to move the water through the system at the required flow.

Calculating flow, and subsequently velocity, is a new exercise for most builders – and for most building officials. But it is a necessary part of entrapment protection; velocity is responsible for hair entanglement, the leading cause of suction entrapment. Once the flow is known, the piping between drains can be sized to insure a velocity no greater than six feet per second as required by the ANSI/APSP-7 standard – and your building official will be checking the pipe size for compliance.

The good news is that the FSPA will be offering a two hour CE seminar which will teach how to comply with the new code. The ANSI/APSP-7 standard actually offers three different ways to calculate TDH – from complex to simple, all of which will meet code requirements. There are also other code changes you will need to be aware of by October 1.

Be prepared, buy the ANSI/APSP-7 standard and take the seminar when it is offered.

CDC partners with NSPF to create Crypto Outbreak Alert System

The Center for Disease Control and Prevention (CDC) and the National Swimming Pool Foundation (NSPF) have established a Cryptosporidium (Crypto) Outbreak Alert System to help aquatic facilities protect their patrons from recreational water illness. Crypto is one of the most common causes of waterborne disease and is spread from diarrhea of ill people.

The system focuses on awareness and prevention strategies. When an outbreak occurs, NSPF sends a regional e-mail and sends alerts to organizations signed up to be notified. The alert will contain the outbreak information and a link to the Toolkit of materials.

The Toolkit includes posters, brochures, management education videos, 12 steps to prevention for

facility management to implement, and how to treat water that may be contaminated. Facilities can print the posters and brochures for free and use them to educate consumers about not swimming when they have had diarrhea.

It is important that more rigorous prevention strategies be implemented with Crypto because it is resistant to chlorine and survives for days without special treatments. It is important to educate patrons and employees to stay out of the water if they have recently had diarrhea.

Cryptosporidiosis is a gastrointestinal illness and it can be particularly severe with young children and the elderly. It can cause diarrhea, stomach aches, vomiting, dehydration and other symptoms.

Insurance Update

Hurricane season 2008 - are you prepared?

by Bill Hodgkins, Insurance by Ken Brown

Now that we are at the start of hurricane season again, you should be preparing for what could be a very active season. Experts predict that 2008 could be another year of increased hurricane activity. Even though 2006 and 2007 were relatively mild compared to 2004 and 2005, the natural warming cycle in the Atlantic Ocean can still fuel many tropical systems. While we can't stop the storms, we can be prepared.

Beyond preparing your home or business with necessary items such as water, non-perishable food, necessary medicine and other emergency supplies, your insurance program should be evaluated as well. One of the first places to look is your covered property values on your policy(s). Costs of goods continue to rise at dramatic paces and if you haven't raised your policy values in a few years, you may be underinsured. If you are unsure if your values are accurate, it is a good idea to get your property appraised. Compare the replacement cost on the appraisal with what you are insured for and see if you need to increase your coverage.

Hurricane Katrina caused tons of damage in the form of flood/storm surge to areas that had never experienced a flood. Flood insurance

is a separate coverage, backed by the Federal Government, and is most likely not on your standard property policy. If you are a builder or you install any new equipment at a jobsite, be aware of any materials that haven't been installed yet. What if you had a heat pump or a stack of pvc piping at the jobsite and a hurricane blew it away? Coverage is available to your property while it is awaiting installation in the form of a policy called an installation floater. Finally, if you own a retail store or you manufacture goods of any kind, you should consider business interruption coverage. The purpose of this coverage is to replace the operating income of your business during the time your property is damaged beyond use by a covered peril. If you have this coverage and your store is damaged by a hurricane, it can soften the monetary blow experienced because your store was shut down by the damage. Make sure this coverage includes what is referred to as "extra expense". Extra expense will provide you with money to replace the "extra" monetary expense you incur to keep your business operational (temporary location rent, temporary telephones, moving expenses, etc.) Hurricanes are an unfortunate reality but we can be properly prepared and insured.

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June Online Audio Presentation

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The Five Footprints to Success

By: Pat John

People's lives change when they "choose" to do difficult things, things they have never attempted to do before. This month's presentation is actually an interview with Pat Johns, an individual who has chosen to do things most others would only think about doing. From his worldwide adventures he has learned five (5) footprints of success.

Key Points:

Five (5) Footprints of Success:

1. A willingness to leave one's comfort zone – Learning to replace fear with an awareness that you are about to do something you have never done before. You are growing!
2. Staying committed to one's goals – Be sure you are accountable to others. Share your goals with them and ask them to help you to be accountable toward your goals through partnership.
3. Connecting with those around you – Realize you are not alone. Network with others in order to serve others.
4. Use common sense – Proper training and planning are keys to accomplishing your goals.
5. Do all the above with an attitude of compassion – Compassion is the realization that it is not "all about me". It is coming to the realization that part of meeting our goals is helping others meet theirs.

Bonus: Five-minute track entitled: "Live from the Himalayan 100"

Classified Ads/ Job Listings

Blu-Aqua Pools: Award winning pool company, state licensed since 1978, needs assistance in handling pool leads from prior satisfied customers. Located in Sarasota/ Manatee area. Experienced, commission sale person in custom designed new and/ or renovations wanted. 1843 Barber Rd. Sarasota, FL 24240. 941-371-4808, fax: 941-377-4901, bluaquapools@hotmail.com.

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Also check www.floridapoolpro.com for listings!

For \$15 a month your listing will be posted on our Web site and for \$75 it will also be published in an issue of the *Florida Pool Prosm*. For more information, contact Charis Tyson at Ctyson@FloridaPoolPro.com or (941) 952-9293.



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How big of a splash did we make?

Economic Impact Study Conclusions

To determine the swimming pool industry's impact on Florida's economy, the FSPA employed Veris Consulting, LLC to administer an anonymous survey to the industry in Florida. It requested answers based on the 2006 fiscal year.

The total response rate to the survey was 8%. Of those companies that responded, 54% were pool builders, 29% were pool service and 17% were other (includes manufacturers, distributors, repairs, etc.). This means that, based on the number of licenses, 6% of builders were represented and 4% of service companies. In 2006 there were 1,844 licensed pool builders and 1,471 licensed pool service companies.

The swimming pool industry is approximately a \$10.6 billion dollar a year industry. This is a 1.5% impact on Florida's Gross Domestic Product. Together, builders and service companies paid an estimated \$193 million in sales tax and \$10.8 million in property taxes in 2006. Also,

more than \$1.5 billion on payroll.

The average gross sales for a company in the swimming pool industry in 2006 was approximately \$6.03 million. The average for pool builders was approximately \$5.7 million and for pool service, approximately \$1.1 million.

The swimming pool industry makes up 0.5% of Florida's employment. Pool builders make up 15.6% of all private construction and they employ approximately 24,000 people. The pool service industry employs over 15,000 Floridians. Swimming pool industry jobs make up 4.9% of building and ground cleaning/ maintenance jobs and 4.6% of all construction and extraction occupations.

Approximately 196,000 pools were built in Florida in 2006 and an estimated 59,556 remodels. Companies in the industry have an average of 10 vehicles. The estimated monthly fuel costs for the industry as a whole are \$15.4 million.

The Scoop on Service

Service Council busy at work

by Keith Johnson, Service Council Chair

Your FSPA Service Council has been busy working on service issues on your behalf. Some of the topics include: wage and hour issues, unlicensed contracting, revisions to the Department of Health code 64E-9, suction entrapment avoidance and the development of Chapter service councils.

The Service Council worked with Fisher and Phillips, LLP, and their attorneys developed a Wage and Hour Law Guide specifically tailored to the swimming pool service industry. This manual provides some very good guidance and a thorough overview of many wage and hour laws that affect our industry. It also features many "real life" applications that many of our members will find very useful. This guide has been posted in the members' area of the FSPA Web site and is available for your use.

We have been working with the Department of Business and Professional Regulation to determine the best methods of fighting unlicensed activities within our industry. Always remember to prominently display your license number on your vehicles, advertising and literature whenever possible. We have also discussed the possibility of a specialty cleaner license on a county level. I am sure you are aware of the difficulties in controlling unlicensed activity. The council will continue to keep this issue at the forefront of our efforts.

The Department of Health is currently revising 64E-9, F.A.C. The FSPA Service Council has followed

these changes and reviewed the revisions when possible. If you work with commercial pools we encourage you to review the revised code. There are a number of changes to pool construction, remodeling and operation that will have a substantial impact on many service companies. A public hearing on the rule should be occurring in the coming months and the FSPA will be participating.

Suction entrapment avoidance and the ANSI/APSP-7 standard has primarily been a topic reserved for new construction. However, many of our service companies are now following these standards when doing remodels and renovations. There has been some discussion about requiring pool renovations to adhere to the existing pool section of the ANSI/APSP-7 standard, which provides methods for retrofitting existing single drain pools. Your FSPA Service Council will continue to follow these developments.

As always, the FSPA is a member driven organization. Your State Service Council wants to direct its efforts where the members choose. Each Chapter has been tasked with developing a Chapter service council. It is vital that feedback comes from you, the member, to the State Service Council so that we can assist you in any manner possible. I urge you to get involved with your local service council or as always, you are invited to attend the State Service Council meeting.



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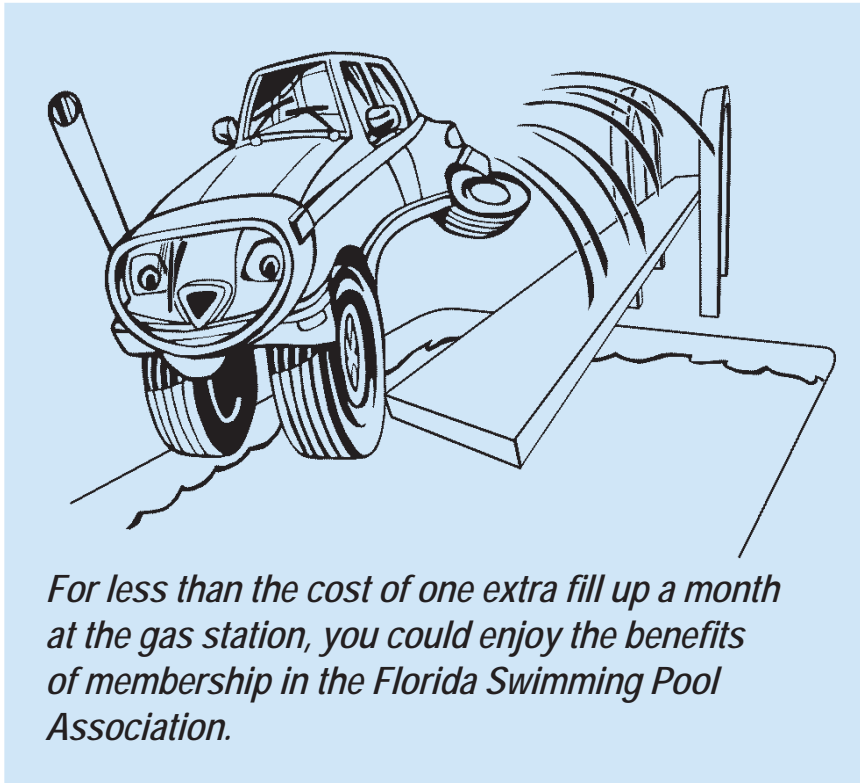
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If you have any questions or would like to join as a new member, please call the Florida Swimming Pool Association at (941) 952-9293 or toll-free at (866) 930-FSPA

PROFIT

FSPA membership offers you customer referrals through FloridaPoolPro.com, profitable business and construction strategies through our educational programs, scholarships for your children and member discounts for the state's most important trade show, the annual Florida Pool & Spa Show.

INTEGRITY

FSPA membership affords you the collective knowledge and support of the state's leading pool companies via local Chapters, up-to-date resources of the *Florida Pool Pro*SM newsletter, and the Uniform Arbitration Program for rapid dispute resolution.

SAFETY

Membership provides you a voice in state rules and regulations with the highest quality governmental affairs leadership, insurance programs to protect your company, and vocal industry outreach with safety information for homeowners and businesses through our Web site, public relations and marketing materials.

EDUCATION

The Florida Swimming Pool Association is the premier provider of continuing education specific to pools and spas in Florida. Education has grown tremendously over the last few years from a handful of courses to over 100 different courses and instructors. They are all reviewed by the Education Committee to maintain diversity and the high standards contractors have come to expect.

FSPA continues to develop and expand its education programs, while also, keeping pace with technological development to include online courses and remain the first choice for Continuing Education (CE) amongst swimming pool and spa contractors.

FLORIDA POOL & SPA SHOW

The Florida Pool & Spa Show is an annual exhibition and education event for the pool industry, which meets the needs of professionals throughout Florida and the southeastern United States. It is a forum where ideas are shared with over 75 individual educational courses. The Florida Pool & Spa Show has become a marketplace where deals are made, new products discovered and lasting relationships are formed.

The education courses and trade Show are excellent places to bring employees and give them a deeper understanding and experience of the pool industry. For many, the Design Awards offers a look at what is possible when you consider the swimming pool as an art form. In addition, the annual golf tournament provides a fun, competitive day full of prizes and challenges while supporting the FSPA scholarship program.

The Florida Pool & Spa Show is a great investment for all companies associated with the industry.

GOVERNMENT RELATIONS

FSPA volunteers and professional staff work to ensure constant contact and interaction with policy makers to protect your interests and to ensure that your ability to operate your business in a free market system is not impeded.

The Association maintains an active voice in government relations through lobbying Federal, State and local government, attendance at monthly CILB meetings, working with the Department of Health, maintaining an active presence with the Florida Building Commission and helping Chapters work with local building departments and licensing boards.

INSURANCE PROGRAMS

Insurance Programs endorsed by FSPA provide competitive premiums, great service, and knowledgeable underwriting and cash dividend payments for good performance.

FSPA LOCAL CHAPTERS

Participate with a local Chapter and get connected with other pool industry professionals. Regularly scheduled Chapter meetings provide speakers on local issues such as building codes, offer inexpensive courses for continuing education requirements and host social activities for members and their families.

SCHOLARSHIP PROGRAM

The Florida Swimming Pool Association Scholarship Program is available to dependents of owners and employees of a member's company. This program helps members meet the high cost of college expenses for their children.

THIS NEWSLETTER!

Members receive a free subscription to *Florida Pool Pro*SM, a monthly publication written especially for swimming pool professionals in Florida. It concisely summarizes important industry news to keep you in the know before something impacts your business and lists local chapter meetings and news.

To keep members informed in a timely manner there is also an e-newsletter, *Splash*, that is sent throughout the month.

UNIFORM ARBITRATION PROGRAM

Alternative dispute resolution may be handled through binding arbitration administered locally by your Chapter. Use this program for rapid and inexpensive resolution of consumer disputes.

WWW.FLORIDAPOLPRO.COM

FSPA maintains www.FloridaPoolPro.com, which has areas for consumers and for industry professionals. The site is regularly updated to be a resource of information for members and consumers.

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Spotlight on a Chapter

Northeast Florida

Chapter President: John Garner
Chapter Executive Director: Mitch Brooks

Some of the Chapter's recent accomplishments/ projects/ events:

The Northeast Florida Chapter is heavily involved with the Safe Kids Coalition program. From its inception in North Florida, the Chapter has been represented and an active participant of the program. The Chapter not only contributes through volunteer hours but also with financial support annually.

This spring has been very busy with safety programs happening almost every weekend. Kohl's Department Store is a major contributor to Safe Kids this year. To date, the Chapter has set up a table top at three Kohl's stores with another one scheduled in a couple of weeks. In addition there were safety days at the Jacksonville Zoo, which reports over 1400 parents and children attending, and the YMCA. Chapter volunteers hand out coloring books, safety information and association literature at these events. A big thanks to Greg Hand who heads this up for the Chapter.

Ways the Chapter promotes new membership:

The Chapter promotes new membership through word of mouth and an organized campaign in the fall and spring. Board members identify prospective members and they are mailed information about FSPA. The Board then makes a personal contact to recruit the prospect. This year we are focusing on the service industry.

Characteristics of the Chapter that make it effective/ unique:

We have a great group of people who want to learn and don't mind getting together once a month. Many members have stepped forward to get involved on the Chapter Board of Directors. We have a great partnership with our professional staff and state Board who work together for the common good of our membership.

Suggestions/ Advice the Chapter gives members on how to get the most out of their FSPA membership:

Get involved. Even if it's just attending your Chapter meetings and giving your two cents worth of input...you get out of your association what you put into it.

One goal you would like to see FSPA accomplish:

Service Contractor Licensing for all service companies and a more proactive and consistent effort to combat unlicensed activity and the underground economy.

The Chapter's goals for this year:

The NEF Chapter has many goals which were defined through a strategic planning process. First, we poll the members as to their wants and wishes regarding their membership in the Chapter. Second, the Chapter Board then spends several hours prioritizing and defining goals to be accomplished over the next two years. Third, we publish a document with our goals to the membership – holding us accountable to complete the will of the members.

Additional comments or interesting information about the Chapter:

For those who don't know us – we love to have a great time! Having fun is part of our program!

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Chapter News

Check out Chapter Web sites for current information!

Broward

Executive Director: Kathy Bohlander
(866) 414-4771
FSPABroward@FloridaPoolPro.com
www.FSPABroward.com

No news this month.

Central Florida

Executive Director: Mary Manion
(800) 416-6774
FSPACentralFlorida@FloridaPoolPro.com
www.FSPACentralFlorida.com

Central Florida Chapter continues to move forward! Have you seen our new advertising promotion with the TV ads on Orlando channels 9, 27 and on Bright House? They are super. Thank you Colleen Salvage, Ad Designs of Central Florida, and **Paul Roth, Roll-a-Way Protective Pool Fence**. The ads are awesome! Visit our new Chapter Web site waterwaiting4.com. You need to see your Chapter dollars at work. We have finally joined the new internet generation and every Chapter member should be extremely proud of our accomplishments. These are huge member benefits. Visit your Web site today.

Thank you Jennifer Hatfield, FSPA Director of Government and Public Affairs, for journeying to Orlando to instruct a laws and rules continuing education class. Also, a special note of appreciation for all she does for the FSPA. Government relations are a major benefit of membership and our efforts are successful through her constant presence in Tallahassee. We owe a huge thank you to Jennifer. She has made a tremendous difference in our legislative endeavors and has contributed greatly to elevating the image of the typical pool guy to being a business oriented pool professional.

The Central Florida Builders Council is one of the most active committees in the entire state. The Builders Council meets at 2:00 p.m. on the fourth Wednesday of the month at the Home Builders Association, 501 Mayo Ave., Maitland. We all know that business is not necessarily where we would like it to be, and one of the roles of the council is to work together and see how collectively we can make a difference. Please join the Builders Council and become part of the decision making team.

Although there are no Chapter meetings in June, July or August, your Board of Directors will continue to meet throughout the summer months to plan programs for upcoming meetings. As always, the Board of Directors welcomes you to participate at Board meetings and invites you to be part of the decision making process of the Chapter. The Chapter is here to serve the needs of you, the members. We are working on a "Meet Your Candidates" event on September 9 and our annual fund raising event on October 10. Our theme for 2008 is "Remember the Good Old Days" and you are in for a fun evening as we look back into the past. Mark those dates on your calendar.

Charlotte Harbor

Executive Director: Andy Mallison
(800) 569-6774 Ext. 11
FSPACHarlotteHarbor@FloridaPoolPro.com
www.FSPACHarlotteHarbor.com

The Charlotte Harbor Chapter's Sixteenth Annual Pool and Spa Industry Golf Classic was held on Saturday, May 3 at the Riverwood Golf Club in Port Charlotte. Many thanks to our volunteers and players for making the event a great success. Our sponsors were: **True Blue Pool Supply, The Gorman Company, Barb's Pool Service, Mr. Marcite, Coordinated Benefits, Pebble Technology, Protect-A-Child Pool Fence, Insurance by Ken Brown, Pool One Plastering, Gregg Electric, Howard's Pool World, Allbright Plastering, Nautilus Pools, Carter Concrete, Five County Wholesale, Adam's West Coast Pavers, Exotic Pools by Janeen, Weiler Engineering, CL Industries, Jack's Magic Products, Baby Barrier Pool Fence, Florida Stucco Corp, Siesta Pebble Interiors, Inc., and HornerXpress.**

The June Chapter meeting will begin at 6:30 p.m. with a social on Wednesday, June 11 at Mamma Nunzia's Restaurant in Punta Gorda. The meeting will feature the one hour laws and rules CE course "Chapter 489 Prohibitions and Penalties" (CILB course #0010148, FSPA d/b/a FSPA CILB providership #0000917). The presenter is Jennifer Hatfield, Director of Government & Public Affairs for the Florida Swimming Pool Association. Reservations are required. Sign up forms have been mailed to members and are available at local distributors. If you have any questions, please contact the Chapter office. The laws and rules course is a required CE course that all license holders must take in order to renew their license. The meeting is being held in conjunction with the Florida Gulf Coast Chapter. Many thanks to **Rich Tarricone, Pebble Technology**, for his presentation of last month's CE Course.

The next Chapter Board of Directors meeting will be held on June 25 beginning at 4:30 p.m. The location will be sent to board members.



Charlotte Harbor Chapter's Annual Golf Tournament

East Central Florida

Executive Director: Lynn Hecklinger
(386) 673-0038
FSPAEastCentralFlorida@FloridaPoolPro.com
www.FSPAEastCentral.com

The East Central Florida Chapter, along with Jen Hatfield, FSPA Director of Government and Public Affairs, has

invited all area state representatives and senators to "An Evening with Our Legislators" on Wednesday, June 18, at the Halifax River Yacht Club in Daytona Beach. This special event was originally scheduled for October of 2007, but had to be postponed when the legislative special session was extended. Following a buffet dinner and brief business meeting, Jen will lead an open forum discussion with the legislators. All members are encouraged to take advantage of this opportunity to meet area legislators and hear their positions on various important legislative matters during this election year.

The Chapter owes Jen a huge thank you for traveling to Daytona Beach for both this event and the CE course she presented in May.

Florida Gulf Coast

Executive Director: Andy Mallison
 (800) 569-6774 Ext. 11
 FSPAFloridaGulfCoast@FloridaPoolPro.com
 www.FSPAGulfCoast.com

FORE! The Florida Gulf Coast Chapter Pool and Spa Industry Golf Classic will be held on Friday, June 6 at the Club at Grandezza in Estero. Registration begins at 11:00 a.m. with a shotgun start at 12:15 p.m. Registration forms are available at all local distributors, through any board member, through the golf committee and from the Chapter office. Many thanks to our sponsors to date: **Superior Pool Products**, golfer grab bag sponsor, and **Siesta Pebble, Florida Stucco Corp** and **SCP/National Pool Tile Group**, beverage

cart sponsors. Other sponsorships are still available. Sign up today!

Florida Gulf Coast Chapter members are cordially invited to attend the Charlotte Harbor Chapter membership meeting Wednesday, June 11 at Mamma Nunzia's Restaurant in Punta Gorda. It will begin with a social at 6:30 p.m.

This combined meeting will feature the required one hour laws and rules CE course "Chapter 489 Prohibitions and Penalties" (CILB course #0010148, FSPA d/b/a FSPA CILB providership #0000917). The presenter is Jennifer Hatfield, Director of Government & Public Affairs for the Florida Swimming Pool Association. Reservations are required. Sign up forms are available at local distributors. If you have any questions, please contact the Chapter office. Due to Jennifer's very busy schedule, she is only available to the Charlotte Harbor and Florida Gulf Coast Chapters on June 11 for this required course. Many thanks to **Randy Dukes, TechLines, Aquavations, CL Industries**, for his presentation of the last CE credit course.

Florida West Coast

Executive Director: Jean Oxley
 (727) 517-9340
 FSPAFloridaWestCoast@FloridaPoolPro.com
 www.FSPAWestCoast.com

The next Chapter Board of Directors meeting will be at noon on Tuesday June 3 at Florida Leak Locators, Inc., 8340 Ulmerton Road, Suite 216, Largo. Remember that any Chapter member can sit on the Board

of Directors and every member is encouraged to attend Board meetings. Our Board of Directors meetings are usually scheduled for the first Tuesday of the month, but please call the office if you plan to attend.

The Annual Golf Event was held at Lansbrook Golf Club on May 17 just after publication of this month's *Florida Pool Prosm*. More news about this event will be printed next month.

Please call with your ideas for Chapter meetings and programs.

Greater Miami

Please contact the FSPA office
 (866) 930-FSPA
 www.FSPAMiami.com

No news this month.

Manasota

Executive Director: Andy Mallison
 (800) 569-6774 Ext. 11
 FSPAManasota@FloridaPoolPro.com
 www.FSPAManasota.com

The Manasota Chapter Pool and Spa Industry Golf Classic was held on Saturday, May 17 at the Capri Isles Golf Course in Venice. Our hole-in-one sponsor was **Florida Water Products**, the beverage cart sponsor was **HornerXpress** and the hole sponsors were **Ritzcraft d/b/a Freestyle Pools & Spas, Solar Sun Rings, AAdvanced Aqua Marketing Group, Portobello America, Protect-A-Child Pool Fence, Swim, Inc., Mirasol Fafco,**

Insurance by Ken Brown, Pebble Technology, Dal Tile, Brenntag, Danny's Repair, CL Industries, Prestige Gunitite, Aluminum Works, Holland Enterprises, LUV Tile, Paramount Pool Products, RayPak, Inc., United Chemical Corp, Florida Stucco Corp, Trademark Aluminum, Gunn Sales, Hayward - Goldline, The Gorman Company, VIP Pools, Mr. Marcite, Thompson Brothers Swimming Pool Finishers, Inc., Olympic Pools and Pentair Pool Products, Inc. Many thanks to our volunteers and sponsors who made this year's tournament a fun success! Also, thanks to the Winghouse girls for joining in the fun too!

The June Manasota Chapter Board of Directors meeting will be held on Tuesday, June 10 at the Alamo Steakhouse at the Holiday Inn, Lakewood Ranch. It will begin at 11:45 a.m. Meeting information will be e-mailed and faxed to board members. There will be no Chapter membership meeting held in June.

The May Chapter membership meeting was held on Tuesday, May 20. The meeting featured a one hour laws and rules CE course. Special thanks to Jennifer Hatfield, Director of Government & Public Affairs for the Florida Swimming Pool Association.

North Central Florida

Chapter President: Dino Mugge
 (352) 333-7946
 FSPANorthCentralFlorida@FloridaPoolPro.com
 www.FSPANorthCentral.com

Our Chapter Board /Member meeting was held in Gainesville



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at Napolitano's on May 14. **Connie Ripley**, Vice President and membership chair, started a door prize giveaway which was won by **Mike Edwards, HornerXpress**. Connie is working on contacting past members and prospective new members to invite them to our meetings.

Tammy Hayslett's letter of resignation was submitted to the Chapter. The work is being divided among the Executive Board members and Past President. President Dino Muggeo is acting as the Chief Professional Officer and will use his office phone, fax and cell phone until the Chapter phone can be relocated. The Board voted to delay any action on finding a new Executive Director until the July meeting. The Board also voted to add the Immediate Past President to the Executive Committee which requires a bylaws change and will be brought before the membership at the July meeting.

The Chapter's golf tournament committee is making progress toward this year's tournament which will be held at Gainesville's Ironwood Golf Course on October 18. For more information please contact Tom Bush at (352) 317-6640.

A special thanks goes out to our guest speakers **David Oxley** and **Fred Horowitz**. David Oxley gave a report on the Swimming Pool & Water Safety Conference and talked about various safety activities. Fred Horowitz talked about the safety features of the Intelliflo Pump and other things Pentair is working on. **Paul Roth** was a guest at our meeting and spoke on safety fences.

Our June meeting has been moved up to June 4 to allow Jennifer Hatfield to teach "Chapter 489: Prohibitions and Penalties" (CILB course #0010148, 1 hour, meets laws and rules requirement, FPSP d/b/a FSPA CILB providership #0000917).

Northeast Florida

Executive Director: Mitch Brooks
(800) 569-6774 Ext. 12

FSPANortheastFlorida@FloridaPoolPro.com
www.FSPANortheast.com

Thank you very much **Greg Hand, Pool Barrier**, and Safety Team. Over 1,000 parents and children recently attended safety day at the Jacksonville Zoo. Armed with our new FSPA safety coloring books and penguins, volunteers spent the day promoting water safety in addition to giving out information about swimming pools. There are other opportunities to promote safety. If you are willing to spend a few hours helping to promote safety, please contact Greg Hand at (904) 292-2012.

Don't miss our next Chapter meetings. June 5, "Chapter 489 Prohibitions and Penalties" (CILB course #0010148, 1 hour, FSPA d/b/a FSPA CILB providership #0000917),



Safety Day
Northeast Florida Chapter

which is the new required course for license holders renewing in August, will be presented by Jennifer Hatfield, FSPA Director of Government and Public Affairs. Don't miss this very important meeting! Watch your mail and fax for official meeting announcements.

Dues are due! Renew your dues and receive all the benefits of being a member. Please do so as soon as possible so you continue to receive faxes and information from the Chapter and State offices.

Northwest Florida

Chapter President: John Salvo
(850) 668-4202

FSPANorthwestFlorida@FloridaPoolPro.com
www.FSPANorthwest.com

No news this month.

Palm Beach

Executive Director: Doris Rohner
(888) 818-9618

FSPAPalmBeach@FloridaPoolPro.com
www.FSPAPalmBeach.com

Great topics, great speakers and feeding 'em well always brings the members packing in. A special thank you to **Marc Gordon, HornerXpress**, for his presentation for CE credit on water chemistry on May 7.

Roy Lenois, FSPA State Arbitration Chair, conducted a two hour CE class about alternative dispute resolution on May 28.

On June 4 **Harold Evans II, Orenda Technologies, Inc.**, will do a presentation of Phosphate Control in Pools. Here's your chance to hear and ask it all. Solve all your water related problems at this meeting.

Deepest sympathies are extended to the family of Virgil Hume, past Chapter Executive Director. Virgil served as Chapter Executive Director for nearly twenty years. He passed away May 9, 2008. He'll be greatly missed by all that knew him.

Polk County

Executive Director: Mary Manion
(800) 416-6774

FSPAPolkCounty@FloridaPoolPro.com
www.FSPAPolkCounty.com

It is hard to believe we are almost halfway through 2008 and into the summer months. Happily, business is looking a tad brighter as the sun is high in the sky and the days are at their longest with more hours in the day to work. The phone is ringing more frequently as families are preparing their pools for the summer. Let us hope we continue on an upward journey!

There will be no Chapter meetings in June, July or August allowing us all to devote as much time as possible to working our businesses. Your Board of Directors continues to meet throughout the summer and we encourage all of our members to attend these meetings. The Board meetings alternate between **SCP Distributors** and **HornerXpress** meeting rooms and are held on the third Wednesday of each month at noon. This is your Chapter and we want to provide programs you want to see as part of

your FSPA membership. The past six months we have answered some requests and have provided programs and speakers for motivational and business building meetings. We look for your suggestions to continue to lead us down the path you set for the future of the Chapter.

President **Keith Johnson, Pool Works**; **Judy Williams, SCP Distributors**; and **Mary Manion, Chapter Executive Director**, are planning to visit all member companies over the next few months for your ideas and input. We look forward to seeing you all over the summer! In the meantime, stay safe, remember your sunscreen and be prosperous.

Space Coast

Executive Director: Bill Britz
(321) 779-0103

FSPASpaceCoast@FloridaPoolPro.com
www.FSPASpaceCoast.com

The Space Coast Chapter Board of Directors will meet on Tuesday June 3 from 4:00 p.m. to 5:00 p.m. at Beef O'Brady's, located at 724 South Patrick Drive, Satellite Beach.

We will restart our Builders Council meetings in June. **Terri Underwood-Payton, Aqua-Blue Aquatech of Central Florida**, has volunteered to chair our council. Please watch your e-mail for details and location.

Tampa Bay

Executive Director: Karen Cobo
(813) 265-2907

FSPATampaBay@FloridaPoolPro.com
www.FSPATampaBay.com

We had a beautiful day for our Chapter Annual Golf Tournament on Saturday, April 26 at Northdale Golf & Tennis Club. Thank you to our helpers, **Scott Andrews** and **Todd Andrews, Sunshine Pool Service of Tampa Bay**; **Suzanne Clavel, Solar Solutions**; **Cathie Alderman, HornerXpress**; and **Helen Daniels-Twinam, Solar Source**.

Scott Andrews, president and golf co-chair, announced the trophy winners. **Mark Fresh, Tom Williams, Dom Tusariello** and **Jeff Fresh** received first place; **Carolyn Crayton, Steve Crayton, Chris Neatherly** and **Dave Hahmann** received second place; and **Charlie Merrell, Nic Oliva, Dave Stuart** and **Buddy McConnell** received fourth place. **Steve Crayton** was closest to the pin and won the putting contest, **Steve**

Nagel had the longest drive and **Paul Prgnataro** had the shortest drive.

Our sincere appreciation to our hole sponsors: **Amerisure Insurance, AquaCal, BioGuard, Florida Water Products, Gorman Co., Gunn Sales, Hawkins Service Co., Hayward Pool Products, Heritage Hillsboro Propane, HornerXpress Tampa Bay, Insurance by Ken Brown, Progressive Pool Products, Ray Pak, Solar Solutions, Solar Source, and Sunshine Pool Service of Tampa Bay**. Thank you to all our sponsors, donors, golfers and our helpers. Your support made for a great tournament!

We had a small "End of the Year Summer Party" and it was a beautiful evening with a gorgeous view of the sunset. A special thanks to **Helen Twinam, Solar Source**, for providing the appetizers. There will be no dinner meetings during June, July and August. We wish everyone a successful summer and see you all again in September.

A warm welcome to our newest member - **Rokquest, Stacy Thompson & Vance**. We look forward to your participation in Chapter activities.

The next board meeting will be on Wednesday June 4 at 11:30 a.m. at Beef O' Brady's, 8816 N. Himes Avenue, Tampa. All members and nonmembers are welcome to attend.

Treasure Coast

Executive Director: Susan Gilbert
(772) 263-2653

FSPATreasureCoast@FloridaPoolPro.com
www.FSPATreasureCoast.com

We want to thank Jennifer Hatfield for the great class she taught on laws and rules! As always, she is full of great information. She also shared all the latest happenings in Tallahassee with us.

Our Annual Golf Tournament will be June 7 with registration at 8:00 a.m. It will be at Gator Trace Country Club, 4305 Gator Trace Dr., Fort Pierce. Come swing with us! Any questions please call.

For additional information about any of the events or meetings listed in the Chapter News, please contact the Executive Director listed at the top of each Chapter's News. Event meeting and information can also be found in Chapter newsletters sent to members and available at local distributors.

In remembrance

VIRGIL LAWRENCE HUME Virgil Lawrence Hume, 91, of Juno Beach, FL passed away on May 9. He was born in Lorain, OH, on April 23, 1917. He graduated from Carnegie-Mellon University in Engineering in 1939. He served in WWII in 83rd Infantry Division (Engineering) in Normandy, Rhineland, Ardennes, and Central Europe. He received five medals and five bronze stars. Mr. Hume was President of TJ Hume Construction Company, builder of various schools, hospitals and industrial projects. After retirement, he served as Executive Director to the Palm Beach Jim Shirey Chapter, National Spa and Pool Institute from 1978 to 1998. During his lifetime, Mr. Hume served in Kiwanis, YMCA, and other charitable organizations. He was married for 67 years to Jane Rose of Niles, OH. He is survived by his wife, and three children. In lieu of flowers, the family requests donations be made to The Place of Hope through Christ Fellowship or a charity of your choice. To express condolences and/or make donations, visit PalmBeachPost.com/obituaries Published in The Palm Beach Post on 5/12/2008.

Calendar of Events

June 2008

- 3 FSPA Space Coast Chapter Board Meeting
4:00 p.m. - 5:00 p.m.
Beef O' Brady's, 724 South Patrick Dr., Satellite Beach
- 4 FSPA Tampa Bay Chapter Board Meeting
11:30 a.m. Beef O' Brady's, 8816 N. Himes Ave., Tampa
- 4 FSPA North Central Florida Chapter Board/ Member Meeting and CE course
6:30 p.m. Board/ Member Meeting
7:00 p.m. Dinner and CE course
- 4 FSPA Palm Beach Chapter CE course
- 5 FSPA Northeast Florida Chapter
5:30 p.m. Board Meeting
6:30 p.m. Chapter Meeting and CE course
Baymeadows Holiday Inn
- 6 FSPA Florida Gulf Coast Chapter Pool & Spa Industry Golf Classic
12:15 p.m. Shotgun start, The Club at Grandezza, Estero
- 7 FSPA Treasure Coast Chapter Annual Golf Tournament
8:00 a.m. Registration
Gator Trace Golf & Country Club, 4305 Gator Trace Dr., Fort Pierce
- 8 FSPA Broward Chapter "Fishin' Mission"
Hillsboro Inlet
- 10 FSPA Manasota Chapter Board Meeting
11:45 a.m. Alamo Steakhouse at the Holiday Inn, Lakewood Ranch
- 11 FSPA Charlotte Harbor Chapter Meeting and CE course
6:30 p.m. Mamma Nunzia's Restaurant, Punta Gorda
- 11 FSPA Florida Gulf Coast Chapter Meeting and CE course
6:30 p.m. Mamma Nunzia's Restaurant, Punta Gorda
- 17 FSPA Broward Chapter Government Relations Dinner
Jacaranda Country Club, Plantation
- 18 FSPA East Central Florida Chapter "An Evening with Our Legislators"
Halifax River Yacht Club, Daytona Beach
- 18 FSPA Polk County Chapter Board Meeting
12:00 p.m.
- 25 FSPA Charlotte Harbor Chapter Board Meeting
4:30 p.m.
- 25 FSPA Central Florida Chapter Builders Council Meeting
2:00 p.m. Home Builders Association, 501 Mayo Ave., Maitland
- 27 **FSPA Committee Meetings**
- 28 **FSPA Board of Directors Meeting**
Marriott Hutchinson Island Resort, Stuart (see page 2 for details)

July 2008

- 2 FSPA Tampa Bay Chapter Board Meeting
11:30 a.m. Beef O' Brady's, 8816 N. Himes Ave., Tampa
- 9 FSPA North Central Florida Chapter Board/ Member Meeting
Gainesville
- 16 FSPA Polk County Chapter Board Meeting
12:00 p.m.
- 23 FSPA Central Florida Chapter Builders Council Meeting
2:00 p.m. Home Builders Association, 501 Mayo Ave., Maitland

Mid-Year Education & Networking Conference

August 22-23, 2008
Doubletree Castle Hotel, Orlando

Don't miss out on these sponsorship opportunities:
Reception Sponsor: \$500 • 1st Round Drinks
Sponsor: \$500 • Tabletop Exhibit: \$225

Course Fees - seeking CILB Credit

FSPA / APSP Members: \$125 per day, \$199 for both days
Non-members: \$170 per day, \$299 for both days

Course Fees - No CILB credit

\$50 per day, (seating preferences will be given to those seeking credit)

Seats are limited, register early! Lunch is provided Friday & Saturday.

FSPA d/b/a Florida Swimming Pool Association CILB providership #0000917

Friday Track 1

8:00 a.m. - 9:00 a.m.	Workers' Compensation, CILB course #0006955
9:15 a.m. - 10:15 a.m.	Workplace Safety, CILB course #0006954
10:30 a.m. - 11:30 a.m.	Effective Collections Techniques, CILB course #0008759
12:30 p.m. - 1:30 p.m.	Lunch
1:45 p.m. - 3:45 p.m.	Florida Building Code Advanced Training: Residential Swimming Pools, CILB course #0009300
4:00 p.m. - 5:00 p.m.	Chapter 489: Contractors Responsibilities, CILB course #0010147

Friday Track 2

8:00 a.m. - 10:00 a.m.	Bonding and Ground for Pools, Spas & Other Bodies of Water, CILB course #0009897
10:15 a.m. - 11:15 a.m.	Water Chemistry for Aggregate Pool Finishes, CILB course #0009893
11:30 a.m. - 12:30 p.m.	Construction and Pool Prep Considerations for Aggregate Pool Finishes, CILB course #0009892
12:30 p.m. - 1:30 p.m.	Lunch
1:45 p.m. - 3:45 p.m.	Alternative Dispute Resolution, CILB course #0007785
4:00 p.m. - 5:00 p.m.	Mesh Safety Barriers, CILB course #0007794

Saturday Track 1

8:00 a.m. - 9:00 a.m.	Chapter 489: Prohibitions and Penalties, CILB course #0010148
9:15 a.m. - 11:15 a.m.	Department of Transportation Regulations for the Pool Industry, CILB course #0008307
11:30 a.m. - 12:30 p.m.	Workers' Compensation, CILB course #0006955
12:30 - 1:30 p.m.	Lunch
1:45 p.m. - 3:45 p.m.	Florida Building Code: Entrapment Protection for Suction Inlets, CILB course #9991111*
4:00 p.m. - 5:00 p.m.	Small Business Communication, CILB course #0007788

Saturday Track 2

8:00 a.m. - 10:00 a.m.	Soil and Groundwater Consideration in Swimming Pool Construction in Florida, CILB course #0008404
10:30 a.m. - 12:30 p.m.	Vanishing Edges: How to Make the Magic, CILB course #0006964
12:30 p.m. - 1:30 p.m.	Lunch
1:45 p.m. - 3:45 p.m.	Automatic Sanitizing Devices, CILB course #9992222*
4:00 p.m. - 5:00 p.m.	Solutions in Chemistry, CILB course #9993333*

*Courses subject to approval by CILB

All courses and instructors may be subject to change.



For the cost of a cup of coffee a day you could stay up to date on industry changes, take CE courses and stand out as a reliable professional.

Renew your membership today!