

Florida Pool Prosm

A PUBLICATION OF
FLORIDA SWIMMING POOL ASSOCIATION

www.FloridaPoolPro.com

2009 Orlando Pool & Spa Show



ORLANDO POOL & SPA SHOW

February 20-21

Thanks to everyone who joined us for the 2009 Orlando Pool & Spa Show, the annual exhibition and education event for the pool industry.

There were 39 brand new manufacturers at this year's Show with products ranging from TriFun, a three wheeled truck that gets 42+ miles per gallon, to the Parachute Skimmer and The Shirt Off Our Back with branding materials. Many exhibitors capitalized on their success in Florida by participating and meeting with new and current customers. The annual Show continues to be the best way for manufacturers to reach the most customers in one place in a short amount of time. A complete list of exhibitors and contact information will be available on the Show Web site.

Attendance was up slightly from last year, with more than 3,600 in attendance. Exhibitors were pleased with the quality of the attendance and enjoyed the time they could spend with customers.

Approximately 700 industry members took part in the more than 60 continuing education courses offered during the show, many filled to capacity. The hands-on training sessions in the exhibit hall presented by AquaCal AutoPilot; Baker & Hostetler, LLP; FSPA; Fiberstars; Zodiac; McEwen Industries, Inc.;

Olympic Pool Plastering; PoolRx; Water Tech Corp.; and Zodiac Pool Care were also popular with standing room only for several courses.

Congratulations to our Design Award winners. Thirty-one projects were recognized at the awards reception where ooh's and aah's could be heard as the photos were shown. Over the next few months the winning pools will be featured in this newsletter. Also recognized were the Chapter Directors of the Year, the Person of the Year, Dominick Montanaro, and Dan Johnson and Roy Lenois were inducted into the FSPA Hall of Fame. Information about these winners is on page 9 of this issue. Be sure to congratulate your peers on their excellent work.

The annual Friday Night Industry Party was again held at Friday's Front Row Restaurant and continues to be a great party. Almost 600 industry members enjoyed a live band, unlimited food and an open bar in this private event. Thanks to our sponsors Gorman Company, HornerXpress, Pentair Water Pool and Spa and IPSSA.

See you next year on February 19-20, 2010 at the Orange County Convention Center in Orlando.




News Splash

- **Energy Talk:** It's not that complicated. The pump has the potential to save the most energy on a daily basis because it consumes the most on a daily basis. Page 3
- **New Study Reveals Swimming Can Cut Men's Risk of Dying in Half.** A new study shows that swimming cuts men's risk of dying by about 50% compared to runners, walkers and sedentary peers. Page 3
- **Service Scoop:** Do you know the source of your fill water? It easier and more cost effective to never allow the metals to be introduced to the swimming pool environment while filling the pool initially or while adding make up water. Page 6

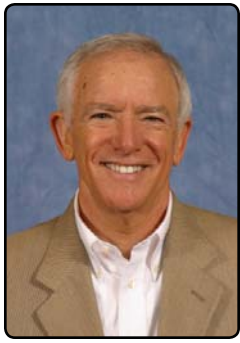
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President's Column

Know your association



Alan Cooper
FSPA President

How does a member find out what is going on in his association? There are a number of ways. The Florida Pool Pro (sm) is one. It will give you a calendar of events, news from the Chapters, a

list of new member applications and articles on different subjects from members and staff. Another way of obtaining information is by attending Chapter meetings and Chapter and state committee meetings. You can go to the members-only section of the Web site and read the minutes of the Board of Directors, Executive Committee and the Committee meetings.

Why would you take the time to find out what our association is doing? You may discover that you do not approve of what the association is doing or you may not approve of how it is trying to accomplish its goals. You may be getting services you do not want or you may not be getting the services you do. If you take the time to become informed, you will find out that there are many things happening and each month new items come to the surface. You will be better served if you participate and let the leaders you elected at both the Chapter and state level know how they are doing. If you are satisfied, let them know and if there are items you are not satisfied with, let them know. Your leaders can better serve you if they have your input. When we don't hear from you we can only guess what you are thinking. Don't let a small number

of members set the agenda for your association unless you are satisfied with the direction they are taking.

If you cannot serve on your local or state Board at least let the Board members hear from you. When you read the committee meeting minutes you will find out in which direction these committees are steering the association. After the committees discuss issues they will bring recommendations to the Board for their approval and if approved the organization moves forward to try and accomplish them.

At the last two Board meetings there were minor changes to the by-laws. These changes brought the by-laws into conformity with the language in the partnership agreements and added two at-large members to the Executive Committee. The by-laws committee will be reviewing all the by-laws during this year. Two major items that will be reviewed are the size of the state board and the number of required board meetings. Your local Chapter should discuss these topics, review the by-laws for any other suggested changes and forward the information to the committee. As a member you should know how the by-laws affect your association and Chapter.

You should become familiar with your Chapter's budget and the state association's budget. Know how your dues and other monies raised are being utilized. Think about all the discussions being held about how our state and federal government is spending our money. If you are concerned, then you should be knowledgeable about your Chapter and state association finances.

Get involved; know what is going on and help set our association's direction.



1714 SW 34th St., Gainesville

Thursday, March 26

3:00 p.m. – 7:30 p.m. Executive Committee

Friday, March 27

8:00 a.m. – 9:30 a.m. Builders Council
 9:30 a.m. – 10:45 a.m. Membership Committee
 10:45 a.m. – 11:45 a.m. Safety & Consumer Awareness
 11:45 a.m. – 12:30 p.m. lunch
 12:30 p.m. – 1:30 p.m. Service Council
 1:30 p.m. – 2:30 p.m. GR Update
 2:30 p.m. – 4:00 p.m. Energy Committee
 4:00 p.m. – 5:00 p.m. Trade Show Meeting
 5:00 p.m. – 5:30 p.m. Bylaws Review Task Force
 5:30 p.m. - 6:00 p.m. Presidents & Executive Committee
 6:30 p.m. – 7:30 pm. Welcome reception

Saturday, March 28

8:00 a.m. Finance Committee / Budget update
 9:00 a.m. Board of Directors Meeting

CORRECTION: In the February issue of *Florida Pool Pro*sm the Energy Talk article entitled "Energy Efficient Pump Upgrades" had the incorrect author listed. The article was written by **Rick Howard, Rick's Pool Service, Inc.**

New Member Applications

Broward Chapter

Weston Pool Service, Inc. (Service: Full service) RP252554754
 Manuel Gallego, Miramar

East Central Florida

Blue Ribbon Pool Care, LLC (Builder/Installer) CPC1457744
 Jeff Brown, South Daytona

North Central Florida

Justin's Pool Center (Service: Pool cleaning/water treatment)
 Justin Howard, Ocala

Energy Conservation Service of N. Fl (Other: Sub contractor: Solar)
 CVC056643
 Hugh Pritchett, Gainesville

If you have actual knowledge of any grounds why the above companies do not meet FSPA criteria, contact the Chapter Director in writing

Florida Pool Prosm

Published monthly by the Florida Swimming Pool Association
 Association Mission: Promoting Florida's swimming pool industry.

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Energy Talk

It's not that complicated

By Dan Johnson, Swim Inc.



Each month, we read of energy saving ideas in this column. Discussion centers on solar heat, multi-speed pumps, heat pumps, LED lights, large pipes, sweep elbows, etc.

It's not that complicated – really. All of these things can contribute to energy savings, but think for a moment of a pie chart. If we allocate the potential percentage of savings each these concepts can contribute, one thing becomes immediately clear. It is the pump. So let's start there.

The pump has the potential to save the most energy on a daily basis because it consumes the most on a daily basis. The neat thing is that to achieve the stated goal, it does not have to be one of the "new breed" of pumps. Please don't misunderstand, I am highly in favor of the newer, multi-speed or variable-speed pumps, but they are still fairly costly. The old reliable two-speeds are quite affordable and their potential savings are significant.

Let's do the math. Most two-speed pumps on the market today (1.5 h.p. up-rated, high head) will move somewhere in the area of 50 gallons per minute (gpm) through traditional "garden variety", two-inch pool piping. We could debate the numbers but I can assure you, having used two-speeds regularly for over four years now, these

numbers are real. Even if we assume the pools are poorly piped, surely 40 gpm is a reasonable number to use for our calculations.

At 40 gpm, in an eight-hour filtration cycle, we could filter and sanitize 19,200 gallons of water, and the ANSI/APSP-5 Residential Standard calls for a 12-hour cycle - 28,800 gallons. That is more than double the size of our "typical" Florida pool. All the while, the pump is drawing less than 3.5 amps; compared to traditional pumps drawing 7.2 to 9.5 amps. This represents an average 58% savings and compromises nothing, not sanitation or filtration. In fact, considering the size of our "garden variety" pools, we could typically decrease the operating costs by half again by shortening the filtration cycle or splitting it into two, shorter cycles.

When it's time to turn on the spa or the water feature, flip the switch and go to high speed. Further, because of lower operating pressures, you get higher flow rates, and extended equipment life, an added benefit at no charge.

Considering all of this, imagine how good it gets when you move to the even more efficient multi-speed or variable-speed pumps. Two-speed pumps are a great place to start, and it's just not that complicated.

New Study Reveals Swimming Can Cut Men's Risk of Dying in Half

A new study shows that swimming cuts men's risk of dying by about 50% compared to runners, walkers and sedentary peers. The University of South Carolina study led by Dr. Steven Blair evaluated comprehensive physical exams and behavioral surveys from thousands of people who were enrolled in the Aerobics Center Longitudinal Study (ACLS) over the last 32 years. The results were presented at the 2008 World Aquatic Health Conference in Colorado Springs, Colorado, and have been published in the International Journal of Aquatic Education and Research.

"Swimmers had the lowest death rate," explains Blair. He adds that the study takes into account age, body mass index, smoking status, alcohol intake, hypertension, other medical factors and family history. "This is the first report that examined mortality rates among swimmers in comparison with other types of physical activity and sedentary lifestyle. We conclude that men who swim for exercise have better survival rates than their sedentary peers," he summarizes.

The ACLS includes extensive medical and physical activity data on more than 40,000 men, age 20-90 years. "These lower rates in swimmers compared with walkers and sedentary men might well be expected," comments Dr. Blair, "but

it is surprising that we also observed lower mortality in swimmers than in runners," he adds. "Therefore, swimming appears to be a healthful alternative to other types of physical activity." The study population was limited to white, well-educated, middle- to upper-class men. While this limits the generalizability of the study, it should not affect the study's internal validity, advises Blair. He explains that, "there is no compelling reason to assume that the benefits of swimming would be different for women or for men in other socioeconomic groups. In an earlier study in this same population we found that both women and men had similar benefits from swimming in terms of fitness and other health indicators."

Dr. Blair also found that regular swimmers had a higher cardiorespiratory fitness than walkers and sedentary people. He concludes that, "Swimming provides a healthful alternative to traditional modes of exercise for improving cardiorespiratory fitness and health for the general population, as well as for patients suffering from chronic diseases. Swimming may be a good alternative exercise for individuals who cannot participate in running or other forms of physical activity." Future research will compare injury information between swimming and other forms of physical activity.

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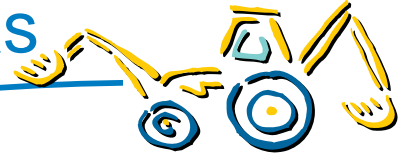
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Florida Pool Permits

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Digging Up Ideas



Builders – Unlicensed work

By Roy Lenois, Artesian Pools of East Florida

As markets for construction continue to shrink, the appearance of the unlicensed contractor becomes more acute. Another problem, though it is not new, has become more daunting. The problem is the licensed contractor working beyond the scope of their license. Florida Statute 489 clearly defines what is and is not within the permitted scope of work for each license category.

It is important that we recognize a definite distinction between contracting and actually doing the work. For example, if a general contractor contracts with a homeowner to build a swimming pool, he is within the scope of his license. If he builds the pool without a swimming pool contractor's

license, he is in fact in violation of Florida Statute 489. Under a general contractor's license, "contracting" is "unlimited." However, the general contractor must have a swimming pool license on his permit to do all work beyond the structure.

This means that plumbers, electricians and concrete finishers must be working for the pool license if they are working on a pool. This is only one example of working beyond the scope of a license; there are others.

As an industry, we each have a vested interest to help cut down on these activities through self-policing.

County Name	January 2009	January 2008
Alachua County	10	10
Bay County	3	6
Brevard County	23	69
Broward County	31	47
Calhoun County	0	0
Charlotte County	4	24
Citrus County	12	10
Clay County	3	4
Collier County	12	56
Dade County	32	67
Duval County	4	7
Escambia County	7	15
Flagler County	12	29
Franklin County	0	1
Gadsden County	0	0
Gulf County	1	1
Hernando County	8	10
Highlands County	3	1
Hillsborough County	21	57
Holmes County	0	0
Indian River County	17	13
Jackson County	1	1
Jefferson County	1	0
Lake County	12	20
Lee County	54	71
Leon County	3	16
Liberty County	0	0
Manatee County	21	52
Marion County	12	22
Martin County	8	17
Nassau County	1	4
Okaloosa County	8	11
Orange County	39	94
Osceola County	14	45
Palm Beach County	61	108
Pasco County	18	56
Pinellas County	12	23
Polk County	26	56
Putnam County	2	0
Santa Rosa County	3	17
Sarasota County	13	30
Seminole County	10	18
St Johns County	20	34
St Lucie County	15	50
Sumter County	11	23
Volusia County	7	33
Wakulla County	2	0
Walton County	7	13
Washington County	0	0
TOTAL	584	1241

Taking CE? Bring your ID!

A form of identification is required when taking any continuing education courses. If you do not present an ID when you arrive at your course and sign in, you will not receive credit.

HBW makes finding new job leads mere child's play!

HBW, Inc provides permit information on new swimming pool construction as well as residential and commercial construction for Florida, Georgia, Texas and Alabama.

Refer to www.hbweekly.com for county coverage. **HBW, Inc. 877-332-1411**

Thank you CE instructors and volunteers!

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 Fiberstars
 Water Tech Corp
 Department of Health
 AquaCal, Inc.
 Sunshine State One Call of Florida, Inc.
 Genesis 3, Inc
 RicoRock, Inc.
 Zodiac Pool Care
 National Pool Route Sales
 Hayward Pool Products
 Team Horner
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 FleetBoss GPS, Inc.
 Pentair Water Pool and Spa
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 AquaCal, Inc.
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 Hach Company - AquaChek
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 University of Central Florida
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 BioLab, Inc.
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2009 Florida Legislative Session Begins

The opening of the 2009 Florida Legislative Session begins on March 3, 2009. This year, legislators have a daunting task ahead of them, finding ways to cut what could be a five billion dollar deficit from the budget. In addition, they will consider bills that provide means for stimulating the economy and remove impediments that make it more difficult for businesses to succeed.

The Florida Swimming Pool Association will once again be representing your interests in Tallahassee this year—watch for weekly legislative reports in our

e-news and website, as well as articles in upcoming Florida Pool Pro (sm) newsletters. The FSPA will also have a contingent of members attending Legislative Days, March 17-19, where members will meet with legislators and attend committee meetings.

If you would like to support the FSPA efforts in fighting for your business please contact the state office for a contribution form, making sure your donation goes in the government relations fund. A contribution of any amount helps!



Space Coast Chapter meet with Congressman Bill Posey to present him with the 2008 FSPA Legislator of the Year Award for his efforts last session when he was a State Senator. (l-r) Albert Underwood, Shelly Grundhoffer, Congressman Posey, Dominick Montanaro

The Scoop on Service

Do you know the source of your fill water?

By Keith Johnson, Pool Works

Service people and Builders in our industry spend a lot of time working to prevent and remove metallic stains on new or existing pool finishes. It is easier and more cost effective to never allow the metals to be introduced to the swimming pool environment while filling the pool initially or while adding make up water.

Iron and Manganese will begin to cause staining on a finish at very low levels. Most water wells in Florida have significant levels of metal. Many times we are asked by our customers to use their "well" to fill the pool rather than using expensive "city" water. Suppliers of municipal water are allowed to have up to 0.3 parts per million of Iron in their supply. Did you know that many water wells can have up to 10.0 parts per million of iron in them? These wells are often drilled for irrigation or for areas where city water is not available. If city water is available ALWAYS use it first. The city water bill is nominal when compared to the cost to overcome the well water quality.

In addition to metals, these wells often produce water with very low pH and almost no alkalinity. Using this water for makeup water will always cost you more in chemicals in the long run. If you have no choice but to use a well for your water supply, then take certain steps to minimize the waters

impact on your job.

Always make sure any household water treatment equipment is bypassed before using the water. Filling the pool with water from a household water treatment system may damage your customer's expensive equipment, cause leaching of manganese from the treatment equipment into the water and can actually cause you to use even more chemicals to balance the water chemistry.

Develop a relationship with your local water treatment dealer. They are often eager to guide you in bypassing their equipment because it reduces problems for their customer as well. For a nominal fee many water treatment dealers will provide you with a carbon filter tank that can be connected to your fill hose to remove most of the metals before they ever enter the pool. This carbon has to be changed after each fill to ensure it doesn't become saturated with metals. The water treatment dealer may even do this for free in exchange for a potential sales lead.

After all, if the water is too dirty for the pool, then your customer certainly doesn't want it in their home. Always remember to take a good look at your water supply source before you begin a job that will require that you use your customer's water.

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2009 Design Award Winners

American Beauty Pools, Inc., Bradenton
(2) Bronze Awards

Backyard Aquatics by Joyce Bowles, Mt. Dora
Award of Merit, (2) Bronze Awards, Technical Achievement Award

Essig Pools, North Miami
(2) Silver Awards, Gold Award, Technical Achievement Award

Florida Bonded Pools, Inc., Jacksonville
Bronze Award

Grand Vista Pools, Trinity
Silver Award

Hackl Pool Construction Co., Inc., Lake Worth
(2) Silver Awards, (5) Gold Awards

Lucas Lagoons, Inc., Sarasota
Bronze Award, Gold Award

Nautilus Pools, Inc., Port Charlotte
Bronze Award

Pools by Bradley, Sanford
Award of Merit, Silver Award

Pools of Jade, Ocoee
Gold Award, Best of Show

Signature Pools & Spas, Inc., Oakland Park
Bronze Award, (2) Gold Awards

Southern Pool Designs, Inc., Sanford
Silver Award, Technical Achievement



Pools of Jade in Ocoee received a Gold Award and the Best of Show Award for this swimming pool. Photographs of all Design Award winners will be featured in this newsletter over the next few months as well as posted on www.FloridaPoolPro.com

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Insurance Update

Jobsite pollution liability --- got it?

by Debra Tomaselli, CPCU, ARM, Insurance by Ken Brown, Inc.

There are many types of pollution exposures: some arising from the storage and sale of bleach from tanks, others are found in the transportation of chemicals, and others may occur at the jobsite.

In this article, we will address the pollution liability that arises at a jobsite. Pollutants can include chlorine, bleach, and chemicals normally used to clean swimming pools.

There are endless situations that could create the need: consider the contractor that empties a swimming pool and the water, loaded with chlorine that seeps into the garden and kills the homeowner's landscape; or what if a bucket of acid is accidentally left behind at a jobsite, and a child knocks it over and gets burned.

You might relate to Mary, who secured a contract to maintain the swimming pool at a large commercial hotel. She liked the environment, where bright artwork hung in the lobby. Thriving ferns surrounded the patio area around the pool. Lighthearted vacationers chatted about the latest attraction. The ambiance was carefree.

One day, however, as she walked through the mezzanine, Mary was unaware of the small drip coming from an overflowing bucket of chemicals. Much to her surprise, she had left a trail

of bleach across the plush carpeting that covered the mezzanine floor. The hotel insisted on new flooring.

Would her insurance policy cover this type of loss?

Under a standard general liability policy, claims arising from the use of pollutants, which include bleach, chlorine and many chemicals normal to the swimming pool industry, are excluded. Therefore, under a standard general liability policy, there would be no coverage for this claim.

However, with the inclusion of ISO endorsement form CG 70 50 03 04, entitled, 'Limited Pollution Reimbursement-Work Sites,' the scenario changes. This form provides coverage for bodily injury, property damage or environmental damage caused by a pollution incident on or from your work site.

Mary was prepared, as her insurance program included the extension endorsement named above. The claim was covered.

Any swimming pool contractor handling chemicals or bleach at an offsite location should consider adding this coverage to his insurance program, as pollution liability is excluded under a standard general liability form.

The endorsement is reasonably priced and can be added in most cases.

Chapter Directors of the Year

This award is bestowed upon an individual who has exemplified leadership, commitment and service to their local FSPA Chapter. Each Chapter selects one of their members for this recognition.



Broward Chapter
Robert Anthonie



Central Florida
Adam Alstott



Charlotte Harbor
Sam Baublitz



East Central FL
Wes Haigh



FL Gulf Coast
Jerry Scott



FL West Coast
Janet Jordan



North Central FL
Dino Muggeo



Northeast Florida
John Garner



Polk County
Keith Johnson



Palm Beach
Steve Hackl



Space Coast
Shelly Grundhoffer



Tampa Bay
Scott Andrews



Treasure Coast
Joe Janis

Not pictured:
Manasota Chapter
John Seglum



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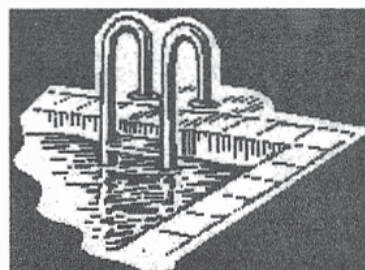


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Dorothy Willson
1-800-940-1543/321-397-3870
Fax 321-397-3888
dwillson@insbykenbrown.com

FSPA Person of the Year



Dominick Montanaro

Dominick Montanaro has been a member of FSPA since 1995 and been an active member and leader in the association for many of those years. He served as FSPA Treasurer, FSPA Secretary, FSPA Vice President and two terms as FSPA President, 2007 and 2008. He served as PIPAC Chairman for six years and the state Service Council Chairman for three years. He also served four terms as Space Coast Chapter President. Dominick has been on the Design Awards Committee, Bylaws Review Committee and the 2004 Show Committee.

Dominick is the president of M & M Pools, Inc in Satellite Beach and serves as a Satellite Beach City Councilman.

Congratulations and many thanks for all of your time, dedication and unwavering support of the swimming pool and spa industry.

2009

Hall of Fame Inductees

Each year, Chapters can nominate members to be inducted into the FSPA Hall of Fame. Nominations are reviewed by the Hall of Fame committee, which has a representative from each FSPA. Nominees must meet the following qualifications:

1. Minimum of ten (10) years of active service and participation in Region-level activities, committees, programs or projects (not including local Chapter activities). Active service is defined as: (a) Member of FSPA Board of Directors (b) Officer or Chairman of Florida Committee / Task Force (c) Lobbying activities on state-wide basis (d) Membership on governmental bodies, i.e., Construction Industry Licensing Board (CILB), Department of Health's Public Swimming and Bathing Facilities Advisory Review Board (Governor's Advisory Board), etc.
2. Demonstrated actions that are clearly intended to benefit the entire industry.
3. Must be recognized as an industry "Leader" by actions and accomplishments.
4. Must have an outstanding reputation as a responsible and widely respected businessperson in their community.

Dan Johnson has been a member of the Florida Swimming Pool Association for more than 25 years and during that time has been very involved. He has served on his local Board, chaired state committees (PIPAC Chairman, Trade Show Committee Chairman and founded and chaired the Consumer Advisory Board), was president of his Chapter for five years and has served as the FSPA Secretary, Treasurer, President-elect, President and Past President.



Dan Johnson

He has spent many hours of his time on standards writing committees, authoring and teaching CE courses and traveling on behalf of industry efforts.

The FSPA Manasota Chapter nominated Dan Johnson for the FSPA Hall of Fame for his time and dedication spent on the swimming pool industry to the benefit of his peers and the FSPA.



Roy Lenois

Roy Lenois has been active in the Florida Swimming Pool Association in various ways. He has served as the Arbitration Chairman for over ten years, worked on the Chapter 489 Task Force, served as FSPA Treasurer, chaired the Insurance Committee and worked on the Chapter Affiliation Task Force.

Roy works to educate people and elevate the reputation of the industry. He was recently appointed to the Florida Construction Industry Licensing Board by Governor Charlie Crist.

Roy Lenois was nominated for the FSPA Hall of Fame by the East Central Florida Chapter for his continuous and tireless service. He is a charter member of the Chapter and has been on its board in various offices on multiple occasions.

Chapter News

Check out Chapter Web sites for current information!

Broward

Executive Director: Kathy Bohlander
(866) 414-4771
FSPABroward@FloridaPoolPro.com
www.FSPABroward.com

The Broward Chapter's newest member is **Randy Craddock, SCP**. Randy is the manager of the new SCP location in Pompano, formerly National Pool Tile. Randy has already offered some great ideas for upcoming Broward Chapter meetings. Welcome, Randy! Broward has also added a new member to our Board of Directors, **Craig Doerr, SCP** - Weston.

Our February meeting was at SCP in Weston with speaker **Don Cesarone Jr., Van Kirk and Sons**. Don went over the many changes affecting the swimming pool industry pertaining to ANSI-7 and the Virginia Graeme Baker Pool & Spa Safety Act. This can be a very confusing topic and there were many questions from our members. It is important that everyone understands the new standard prior to its adoption into the Florida Building Code which will take effect March 2009. Thank you to SCP for sponsoring this meeting.

Our next meeting is March 3 at **Proline Distributors** in Weston. Thank you to Proline for sponsoring this meeting. **Dan Lockwood, Proline Distributors**, and **Rick Myers, Aqua-Cal**, are co-chairing this event. To

date, we will have the latest and most efficient models from **Zodiac, Pentair** and **Hayward**. More manufacturers will be added as we get closer to the event. They will explain their products and how we can become more "green" using them.

April Pools Day is right around the corner for the Broward Chapter. Every year the Chapter partners with the Swimming Hall of Fame to host a fun day for children to learn about water safety. The event is April 10-11 and volunteers are always needed for this great event. Please call the Chapter office to see what you can do to help out at this event!

Central Florida

Executive Director: Mary Manion
(800) 416-6774
FSPACentralFlorida@FloridaPoolPro.com
www.FSPACentralFlorida.com

Save March 11, 2008 for a most special evening! We are thrilled to be presenting "the four best kept secrets of business growth" taught by the guru himself, **Bill Kent, HornerXpress**. Bill is truly a "self made man" and knows the highs and lows of business. This program is not only one of the best "business builders" but is also CILB approved for a one hour C.E. credit for business practice! The

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CILB business practice course is #0007824 and is provided by HornerXpress under Providership #0004-9991103. The class has been taught literally "around the world" and we are extremely pleased to be able to present the seminar to you. We would like for you to encourage your entire staff and sub-contractors to attend. This class will count for licensed contractors as the one hour of business practice as required by the construction industry licensing bureau.

We will be hosting the meeting at the Altamonte Hilton Hotel, 350 South North Lake Blvd., Altamonte Springs. Registration at 6:00 p.m. – 7:00 p.m., dinner and the CE program to follow. The fee is \$30.00 per person. Please give this information to your staff as well as other pool professionals and have them attend the meeting with you. Don't forget, the Chapter Board of Directors always meets two hours prior to the Chapter meeting and the board encourages everyone to attend and participate in the discussions as well as decisions.

Charlotte Harbor

Executive Director: Andy Mallison
(800) 569-6774 Ext. 11
FSPACharlotteHarbor@FloridaPoolPro.com
www.FSPACharlotteHarbor.com

No news this month.

East Central Florida

Executive Director: Lynn Hecklinger
(386) 673-0038
FSPAEastCentralFlorida@FloridaPoolPro.com
www.FSPAEastCentral.com

"What's Right with the Local Economy" will be the intriguing and encouraging topic presented by Sandra Barbaro, realtor with Century 21, at the East Central Florida Chapter membership meeting on Wednesday, March 18. Ms. Barbaro's speech will be preceded by a Chapter Board meeting at 5:30 p.m., cocktails and registration at 6:30 p.m., and dinner and a brief business meeting beginning at 7:00 p.m. This will all take place at the Halifax River Yacht Club.

Thank you to **Wayne Phillips, Wayne's Solar**, for making the speaker arrangements for the March meeting.

Lori and Don Bryant, Bryant's Pools, will represent the East Central Florida Chapter at Legislative Days in Tallahassee.

Florida Gulf Coast

Executive Director: Mitch Brooks
(800) 569-6774 Ext. 12
FSPAFloridaGulfCoast@FloridaPoolPro.com
www.FSPAGulfCoast.com

No news this month

Florida West Coast

Executive Director: Malinda Howard
(727) 442-4343
FSPAFloridaWestCoast@FloridaPoolPro.com
www.FSPAWestCoast.com

The Chapter Board of Directors met at noon on February 10, at Florida Leak Locators in Largo. Thank you to **Florida Leak Locators** for sponsoring the luncheon. The next Board of Directors meeting will be held at noon on Tuesday, March 3 at **SCP Distributors**, 12344 75th Street, Largo. Remember, any Chapter member can sit on the Board of Directors and every member is encouraged to attend Board meetings. The meetings are usually scheduled for the first Tuesday of the month but please call the Chapter office if you plan to attend. Also, please call the Chapter office with your ideas for Chapter meetings and programs; we are currently planning the new year.

Mark your calendars! The Florida West Coast Chapter will be holding its annual Golf Tournament on Saturday, May 9 at The Eagles Golf Club of Tampa Bay, located in Odessa. The tournament will begin with an 8:00 a.m. shotgun start. The entrance fee is \$75 per golfer or \$280 for a team of four. Lunch is included. It isn't too early to start putting your teams together.

Greater Miami

Please contact the FSPA office
(866) 930-FSPA
www.FSPAMiami.com

No news this month.

Manasota

Executive Director: Andy Mallison
(800) 569-6774 Ext. 11
FSPAManasota@FloridaPoolPro.com
www.FSPAManasota.com

No news this month.

North Central Florida

Chapter President: Randy Taylor
(321) 671-1021
FSPANorthCentralFlorida@FloridaPoolPro.com
www.FSPANorthCentral.com

The next Chapter meeting is March 11 in Gainesville. The Board meeting begins at 6:00 p.m. This will be followed by a social, membership meeting and dinner. There will also be a CE course that starts at 8:00 p.m. sharp.

Our Chapter membership drive is underway. We have received applications for reinstatement membership from Justin's Pool Cleaning of Ocala, ECS Solar of Gainesville and Gorman Co. Ocala/Inverness/Leesberg.

Northeast Florida

Chapter President: John Garner
(904) 743-2060
State office: (866) 930-3772
FSPANortheastFlorida@FloridaPoolPro.com
www.FSPANortheast.com

The next Chapter meeting will be Thursday, March 26 at the Holiday Inn, 9150 Baymeadows Rd. (I-95

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and Baymeadows Rd.). The Board meeting is at 5:30 p.m. with the Chapter meeting following at 6:30 p.m. Please remember to RSVP; no-shows will be billed. Our speaker will be **Dan Johnson, Swim, Inc.**, and you will have the chance to earn two CE hours. Learn about suction entrapment hazards, code requirements for new construction, code compliance verification and existing pools.

The ANSI/APSP-7 Suction Entrapment Avoidance Standard went into effect March 1, 2009 as part of the 2007 Florida Building Code. Taking this class will provide you with the information needed to understand compliance with the new residential suction entrapment avoidance requirements. Although this class can also provide information that is relevant to compliance with the federal Virginia Graeme Baker Pool & Spa Safety Act (public pools and spas), this course will focus on the new residential requirements. For information on the federal requirements please go to www.FloridaPoolPro.com or contact the state FSPA office.

Save the date! April 24 is the annual FSPA Northeast Florida Chapter Golf Classic. We have discounted the prices from last year to encourage 100% participation. It is only \$75 per golfer, \$280 per foursome or \$380 for a foursome and a tee or green sponsorship. There are also other sponsorship opportunities available for you to support your Chapter. You will receive additional information soon and can contact Susan Landegran at 904-731-3774 or 904-509-1431 or Stephanie Mitchell at 904-262-7946 at any time with questions. This is our major fundraiser for the Chapter and your support is greatly needed and appreciated.

Please make sure you have updated your records to the new address for the Chapter: PO Box 11543, Jacksonville, FL 32239. Business hour phones will be answered by the FSPA State office at 941-952-9293/ 866-930-3772 and fax at 941-366-7433. Your Chapter leaders are: President John Garner, 904-743-2060, Vice President Jimmy Batts, 246-2455 and Treasurer David Pruette, 272-7225. We are all feeling the crunch of the tough economic times. Let's continue to work together and make this Chapter the best! We all welcome your comments and suggestions to help our Chapter thrive in the coming year.

Northwest Florida

Chapter President: Mack Crumpler
(850) 902-1151

FSPANorthwestFlorida@FloridaPoolPro.com
www.FSPANorthwest.com

No news this month.

Palm Beach

Executive Director: Doris Rohner
(888) 818-9618

FSPAPalmBeach@FloridaPoolPro.com
www.FSPAPalmBeach.com

Our Chapter has had two great programs and there are more to come. January 8 we covered, "Get Unlocked for free. Lock in the New", a presentation from **Vac-Alert** and

U.S. Seal. Those in attendance learned how to stop seal leaks and how to properly install the Vac-Alert System.

February 5 we covered "Deadbeats, How to Get Paid." A very special thank you to Donna Stevens for sharing her business tips on how to get paid through the small claims court. Donna and Chapter President **Jim Stevens, Florida Pool Tech**, took the attendees through step-by-step instructions on the procedure to file and lien if needed. The duo also conducted a question and answer period. **Karen Fischer, SCP Distributors** deserves a special thank you for sharing her knowledge, and the same to **Chuck Groove, Horizon Pool & Patio**, for sharing information on liens.

Southern Grouts and Mortars donated T-shirts for all in attendance. Raffle ticket sales gave **Armando Zamora, Proline Distributors**, a chance to "Spin for Success." He won a \$25 gas card.

March 5 there will be a meeting with prizes and surprises for everyone. The topic will be "Start Ups," perfect as the season is about to begin. Be sure to call the Chapter office if you do not receive meeting information. How about bringing a friend? The topic is great and everyone gets the opportunity to "Spin for Success."

Polk County

Executive Director: Mary Manion
(800) 416-6774

FSPAPolkCounty@FloridaPoolPro.com
www.FSPAPolkCounty.com

The hottest ticket in town is to be at 3545 Reynolds Road, Lakeland on Thursday, March 20, and see who the real winners are! Yes, there will be plenty of winners at this year's "Caribbean Sunset" at **SCP Distributors**. This is the one you wait for all year! Food, (provided by our own famous Texas Cattle Company) fun, adult beverages, prizes, awards, and most importantly, pool and spa products. **Judy Williams, SCP General Manager**, has been the driving force behind this annual event, and this year the "commander and chief" tells us things are bigger and better than ever! The annual Table Top event will draw the "Who's Who" of the pool industry in Polk County. FSPA - Polk County Chapter is thrilled to be part of this tradition and to participate. We will have FSPA membership applications available. Chapter President, **Keith Johnson** will be looking for you to help support our Chapter project for 2008, our annual Swamp Thang. Our board of Directors will be visiting each of the Table Top vendors and asking for their support, as well as selling sponsorships. Swamp Thang will take place in the fall and this is one going to be a total blow-out!

Watch your e-mail, faxes and snail mail for our upcoming Builder/Service Council meeting. We are making every effort to bring our members together to provide information on what is the latest in the pool and spa industry and how it may effect our businesses. We will also be providing educational classes to keep business great in 2008! Please, we hope all of our members will see value in attending.

Space Coast

Chapter President: Shelly Grundhoffer
(866) 930-3772

FSPASpaceCoast@FloridaPoolPro.com
www.FSPASpaceCoast.com

The Space Coast Chapter would like to take this time to congratulate **Dominick Montanaro, M & M Pools**. He is the recipient of the Person of the Year at the state level. We here on the Space Coast, often say "how does he do all that he does?" Through his hard work and dedication to the industry we all benefit. He makes a big difference in our little Chapter. Bravo, Dominick!

We would also like to remind everyone as spring approaches and the weather gets warmer we are operating without a Chapter Executive Director. Your board members are performing the Chapter functions in addition to their own careers. Remember, a load is never a burden with plenty of help; so get involved in your Chapter.

Our annual picnic and volleyball tournament is April 26 at Pelican Beach Park in Satellite Beach. Volunteers are needed to help with this event. Watch for e-mails on this fun event.

Tampa Bay

Executive Director: Karen Cobo
(813) 265-2907

FSPATampaBay@FloridaPoolPro.com
www.FSPATampaBay.com

Thank you to the city building inspectors, for coming out to speak with us on January 27 at our Chapter dinner meeting regarding the new building codes that will take effect March, 2009. Also we would like to thank the following companies for coming out and showing their support: **Algae Busters Pool Service, Bay Pool, Blue Sky Pools, Inc., Challenger Pools, Custom Pools & Remodeling, Exclusive Pools, First Choice Pool, Gunn Sales, Hale Marcite, Hayward Pool Products, Holloway Pools, Horner Express, Zodiac Pool Care, Inc., Pentair, Pinch a Penny, R & K Mechanics, Riviera Pools, SCP, Sunshine Pool Service, Smith Pool Supplies, Solar Solutions, Solar Source, Tampa Bay Pools, and Tampa Marcite.**

Our next Chapter dinner meeting will be held on Thursday, March 12, 2009 at the Clarion Hotel & Conference Center, 2701 E Fowler Ave., Tampa, Registration and cocktails at 6:00 p.m., and dinner at 7:00 p.m., followed by an open forum and questions and answer session. We will have a guest speaker **Richard**

Moseley, Champagne Pools of Central Florida, Pete O'omes, the Hillsborough County Chief Building Inspector, Sam Liberatore with Gardner Collins, PE and Terrance Lambert MSE PE. The purpose of this meeting is to "stay in the loop" with what's going on in our industry. New building codes explained by an FSPA leader, county official and engineers. Do not miss this important meeting. Members, non-members associates and guests are welcome. The cost is \$25 per person. Reservations must be made by March 2 and no-shows will be billed.

Attention Service & Building Professionals: your FSPA Chapter is in the process of organizing a Service and Builder Council. We will keep you updated on our first meeting. We're looking forward to getting you involved, most importantly your input! For further information please call the office (813) 265-2907.

Our next Board of Directors meeting will be held on Thursday, March 5, 11:30 a.m. at The Red Elephant, Dale Mabry, Tampa.

Treasure Coast

Executive Director: Susan Gilbert
(772) 263-2653

FSPATreasureCoast@FloridaPoolPro.com
www.FSPATreasureCoast.com

We would like to thank everyone for the amazing turnout at our last two events.

If you've missed out thus far, you will want to plan ahead for our next function.

Come join us at St Lucie Crab House on Thursday, April 2 at 6:30 p.m. for our 2009 silent auction. Never will you have a better opportunity to get a great deal on such a large selection of items. Look for a flier soon with all of the details.

For additional information about any of the events or meetings listed in the Chapter News, please contact the Executive Director listed at the top of each Chapter's News. Event meeting and information can also be found in Chapter newsletters sent to members and available at local distributors.



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- ☑ Site Inspections, Variance Support, & Troubleshooting

Terrence Lambert MSE PE
Professional Engineer & Chemist
Former Florida Department of Health Permitting Engineer
(813) 282-7264 Tampa, FL
tlambertpe@yahoo.com

Calendar of Events

March 2009

- 3 FSPA Broward Chapter meeting
Proline Distributors - Weston
- FSPA Florida West Coast Chapter
12:00 p.m. Board of Directors meeting, SCP Largo
- 5 FSPA Palm Beach Chapter meeting
- FSPA Tampa Bay Chapter
The Red Elephant, Tampa
11:30 a.m. Board of Directors meeting
- 10 FSPA Manasota Chapter meeting
4:00 p.m., Alamo Steakhouse, Lakewood Ranch Holiday Inn
- 11 FSPA Central Florida Chapter
Altamonte Hilton, Altamonte Springs
4:00 p.m. Board of Directors meeting
6:00 p.m. Registration / Happy Hour
7:00 p.m. Dinner / Meeting
7:45 p.m. CE Course
- FSPA North Central Florida Chapter
6:00 p.m. Board of Directors meeting
7:00 p.m. Chapter meeting
8:00 p.m. CE Course
- 12 FSPA Tampa Bay Chapter
Clarion Hotel, Fowler Ave
6:00 p.m. Registration / Cocktails
7:00 p.m. Dinner & program
- 17-19 **FSPA Legislative Days Tallahassee**
- 18 FSPA Charlotte Harbor Chapter
Chapter membership meeting
- FSPA East Central Florida Chapter
Halifax River Yacht Club
5:30 p.m. Board of Directors meeting
6:30 p.m. Registration
7:00 p.m. Meeting
- 19 FSPA Manasota Chapter
Chapter membership meeting
- 20 FSPA Polk County Chapter
SCP Open House, 3545 Reynolds Rd, Lakeland
- 23 FSPA Charlotte Harbor Chapter
4:30 p.m. Board of Directors meeting, Chapter office
- FSPA Florida Gulf Coast Chapter
Board of Directors meeting
- 26 FSPA Northeast Florida Chapter
Holiday Day Inn, Baymeadows
5:30 p.m. Board of Directors meeting
6:30 p.m. Chapter meeting / CE Course
- 27 **FSPA Committee Meetings**
- 28 **FSPA Board of Directors Meeting**
Hilton University of Florida, Gainesville (See page 2 for details)

April 2009

- 2 FSPA Treasure Coast Chapter
St. Lucie Crab House
6:30 p.m. meeting & Silent Auction
- 7 FSPA Manasota Chapter
Board of Directors meeting
- 8 FSPA Charlotte Harbor Chapter
Chapter membership meeting
- 10-11 FSPA Broward Chapter
April Pools Days
International Swimming Hall of Fame
- 21 FSPA Florida Gulf Coast Chapter
Chapter membership meeting



Thank you
sponsors of
the Friday night party!

