

Florida Pool Prosm

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FLORIDA SWIMMING POOL ASSOCIATION
 AN AFFILIATE OF APSP
www.FloridaPoolPro.com

2008 FSPA Legislative Days a success

by Jennifer Hatfield, Director of Government & Public Affairs

The month of March not only herald in the opening of the 2008 legislative session, but also the second year of the "FSPA Legislative Days" event. The event was held March 26-28 in Tallahassee; 18 FSPA members representing a number of our Chapters converged on the Capitol. This is a time meet with legislators and executive branch agency heads, participate in committee meetings, and take part in the recognition of April as "Swimming Pool Safety Month."

The event started Wednesday evening with a reception at the Governor's Club Lounge where many of the state legislators came to mingle with the FSPA members. Both Senator Constantine and Representative Reagan spoke to the group at length; and Senator Bennett, Rep. Hooper, Rep. Frishe, Rep. Gonzalez, Sen. Alexander, Sen. Ring., Rep. Gardiner and Rep. Patterson stopped in to greet the group.

Thursday morning started off with a breakfast briefing and then off to the Capitol for numerous meetings. FSPA members met with their area Senators and Representatives to provide the FSPA's legislative priority list and for those new legislators, to let them know

who FSPA is as an association. The entire group met with Lt. Governor Jeff Kottcamp, Senate President Ken Pruitt, and Speaker Marco Rubio's Deputy Chief of Staff Chris Nocco and attorney Jason Allen.

Thursday also included Senator Rhonda Storms having her resolution read in the Senate chamber declaring April as "Swimming Pool Safety Month." The FSPA group and members from the Department of Health's Office of Injury Prevention were then publically recognized by the Senate as we sat in gallery. FSPA members dropped by the Senator's office to thank her for her support; our hope is that the reading of the resolution and being recognized will shed more light on the importance of pool safety. A huge thank you also goes out to Rep. Ron Reagan for sponsoring the House resolution, which was also to be read during our FSPA Legislative Days. The House adjourned early on Thursday, but the resolution was printed and recorded in the House Journal.

After a grueling, non-stop Thursday at the capitol, Friday morning the FSPA members met with representatives from various state

agencies. Tim Vaccaro, Director, Division of Professions, for the Construction Industry Licensing Board (CILB) and GW Harrell, Executive Director for the CILB, both joined the group to discuss the CILB legislative priorities and important topics the CILB is currently

handling. Rick Dixon, Executive Director of the Florida Building Commission, spoke to the group next discussing both legislative and executive directives the Commission has to fulfill. Mr. Dixon also discussed the legislation surrounding both the pool safety issue and Florida Building Code bill. Swimming pool pumps were discussed at length in regards to energy efficiency and possible initiatives the Commission is looking at that would mimic what is going on in California. Many concerns were raised

by the FSPA members regarding the energy efficiency proposals, which will be discussed again at the May Commission meeting in Melbourne.

The event ended with some final comments by FSPA contract lobbyist Kari Hebrank. Legislative Days was again a success and it continues to provide the FSPA with a chance to be heard and seen by elected officials. FSPA is looking forward to next year, where hopefully even more FSPA Chapters will have representatives.



FSPA members in Tallahassee for Legislative Days



The FSPA group at the capitol

PIPAC needs your support!

Everyone in the industry is affected by the decisions made in Tallahassee. Members and non-members alike are encouraged to help. Your contribution will be used to support legislators that have the pool industry's best interests in mind! Make checks payable to PIPAC and mail to 2555 Porter Lake Dr., Suite 106, Sarasota, FL 34240. Thank you!

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President's Column

How are we doing?



Dominick Montanaro
FSPA President

I have been traveling around the state for the last year and a half representing the FSPA and often wonder how members realize our success. We officers of the Association

and your 76 person State Board members are not always sure the issues we are bringing to the table are important to you, your employees and your businesses.

We think the governmental arena is probably one of the most important items we should be concentrating on. Legislation affects our industry from the local, State and Federal level. The State legislative session is still going on as I write this but will be close to ending by the time you read this. There are already more items to write about that pertain to our industry than I have space for. Hopefully in the end we will have been successful in the issues of suction entrapment, Florida Building Commission seat and the green initiatives pertaining to pumps, heaters and heat pumps just to name a few.

The State of Florida is experiencing the same budget issues many of us as business owners are facing, shrinking revenues and cost cutting measures. Some of the decisions made in fixing their problems will trickle down to

have consequences on our business. The services tax may be one of the answers that could be detrimental for us. It may not happen this year, but it is in the big picture of revenue sources to correct shortfalls.

We have to establish better communication with our legislators at the local level. Several Chapters have been successful in establishing legislative meetings and inviting them to local Chapter meetings to speak or just meet and greet. The Pool Industry Political Action Committee (PIPAC) is another source of contact with our legislators. Dialogue between the Chapter members, Jennifer Hatfield and our Lobbyist Keri Hebrank identify legislators who support our industry initiatives and we support them. Contributions by you to PIPAC are used to assist legislators in their campaign for re-election. Most PIPAC checks are hand delivered and establish a face with the industry. Personal donations to them are monumental in establishing your local connection, and setting up parties to assist their campaign or helping distribute literature are other areas where you can help.

These are the individuals who legislate and regulate our future. Think about it!

Lastly, think about what else you think we should be doing to assist you as a member of the Florida Swimming Pool Association and let me know.

See you next month.
Dominick, 321-777-4847.



555 NE Ocean Blvd., Stuart

Thursday, March 13

1:00 p.m. – 5:00 p.m.
5:30 p.m. – 8:00 p.m.

Chapter Task Force
Executive Committee
Meeting

Friday, March 14

Meeting Room A

8:00 a.m. – 9:00 a.m.
9:00 a.m. – 10:00 a.m.
10:00 a.m. – 10:45 a.m.
10:45 a.m. – 12:15 p.m.

Chapter Executive Director
Meeting
Trade Show Committee
Community Involvement /
Consumer Awareness
Committee
Insurance Committee

Meeting Room B

8:00 a.m. – 9:45 a.m.
9:45 a.m. – 10:15 a.m.
10:15 a.m. – 12:00 p.m.
12:15 p.m. – 2:15 p.m.
2:15 p.m. – 3:00 p.m.
3:00 p.m. – 4:00 p.m.
4:00 p.m. – 4:30 p.m.
4:45 p.m. – 5:30 p.m.
5:30 p.m. – 6:30 p.m.

Builders Council
GR Update for Builders
and Service Council
Service Council
Energy Task Force
Safety Council
Education Advisory
Committee
SPSE Foundation
Presidents & Executive
Committee
PIPAC Committee
Selection Meeting

Saturday, March 15

8:00 a.m. – 9:00 a.m.
9:00 a.m. – 1:00 p.m.

Membership Committee
Board of Directors
Meeting

Florida Pool Prosm

Published monthly by the Florida Swimming Pool Association
Association Mission: Promoting Florida's swimming pool industry.

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New, Earth friendly Florida Pool Prosm



The Florida Pool Prosm is now being printed on paper made from eucalyptus trees. Eucalyptus is a fast growing, high yield tree. It grows in 7-10 years versus 20+ for other trees used to make paper. This allows twice as many trees to be produced on the same amount of land! Don't forget to recycle your Florida Pool Prosm when you are done with it!

Mid-Year Conference

August 22-23, 2008
 Doubletree Castle Hotel, Orlando

Course Fees - seeking CILB Credit

FSPA / APSP Members: \$125 per day, \$199 for both days
 Non-members: \$170 per day, \$299 for both days

Course Fees - No CILB credit

\$50 per day, (seating preferences will be given to those seeking credit)

Seats are limited, register early! Lunch is provided Friday & Saturday.

Don't miss out on these sponsorship opportunities:

Reception Sponsor: \$500
1st Round Drinks Sponsor: \$500
Tabletop Exhibit: \$225

<p>Friday Track 1 8:00 a.m. - 12:30 p.m. Workers' Compensation; Workplace Safety; Effective Collections Techniques 12:30 p.m. - 1:30 p.m. Lunch 1:45 p.m. - 5:00 p.m. Florida Building Code Advanced Training: Residential; Swimming Pools; Chapter 489: Contractors Responsibilities</p>	<p>Saturday Track 1 8:00 a.m. - 12:30 p.m. Chapter 489: Prohibitions and Penalties; Department of Transportation Regulations for the Pool Industry; Workers' Compensation Lunch: 12:30 - 1:30 p.m. Lunch 1:45 p.m. - 5:00 p.m. Florida Building Code: Entrapment Protection for Suction Inlets; Small Business Communication</p>
<p>Friday Track 2 8:00 a.m. - 12:30 p.m. Bonding and Ground for Pools, Spas & Other Bodies of Water; Water Chemistry for Aggregate Pool Finishes; Construction and Pool Prep Considerations for Aggregate Pool Finishes 12:30 p.m. - 1:30 p.m. Lunch 1:45 p.m. - 5:00 p.m. Alternative Dispute Resolution; Mesh Safety Barriers</p>	<p>Saturday Track 2 8:00 a.m. - 12:30 p.m. Soil and Groundwater Consideration in Swimming Pool Construction in Florida; Vanishing Edges: How to Make the Magic 12:30 p.m. - 1:30 p.m. Lunch 1:45 p.m. - 5:00 p.m. Automatic Sanitizing Devices; Solutions in Chemistry</p>

Amerisure Insurance Recognizes Platinum Premier Partner Insurance by Ken Brown, Inc.

Farmington Hills, MI— Amerisure Mutual Insurance Company, one of the nation's largest regional property and casualty insurance groups, is pleased to recognize Insurance by Ken Brown, Inc. for their continued success as a Platinum Premier Partner in their Partners for Success® (PFS) program. Identified for their consistent financial performance and partnering characteristics, Platinum Premier Partners represent the pinnacle of achievement within the program. This distinguished status provides Insurance by Ken Brown policyholders several differentiated services including an exclusive Amerisure Service Team, training and consulting services, and franchise market protection.

Insurance by Ken Brown, established in 1974 and the largest provider of insurance for the Florida swimming pool industry, has been a valued agency of Amerisure Insurance for 20 years - and was one of the first independent agencies to receive Platinum Premier Partner status in 2002. Their core values align with Amerisure's - to provide superior products and exceed clients' expectations through exceptional service.

"It's all about partnership," said Joe Brossard, Amerisure Vice President, St. Petersburg Core Service Center. "We work closely with Insurance by Ken Brown to help provide tailored solutions and exceptional customer service for their clients. Having an exclusive Amerisure Service Team creates value by helping their clients understand their risks and delivering services to improve their quality and safety programs."

Amerisure Mutual Insurance Company is a regional property and casualty insurance group with more than nine decades of experience insuring American businesses. Amerisure services manufacturing, construction and commercial enterprises through strategically located Core Service Centers in the midwestern and southern U.S. For more information, visit www.amerisure.com.

Practical exam extended

The practical exam is extended until 2012. This is not an extension on obtaining a subcontracting license; you currently can be cited for unlicensed activity if you do not have a license. This is just dealing with how to obtain a subcontractor license. FSPA encourages all subcontractors to get licensed immediately.

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Florida Pool Permits **HBW** Inc.

Provided by HBW. www.hbweekly.com.

County Name	March 2007	March 2008
Alachua County	28	30
Bay County	0	13
Brevard County	98	36
Broward County	144	83
Calhoun County	0	0
Charlotte County	65	24
Citrus County	48	23
Clay County	5	15
Collier County	88	39
Dade County	133	69
Duval County	44	39
Escambia County	0	17
Flagler County	24	22
Franklin County	0	3
Gadsden County	0	1
Gulf County	0	3
Hernando County	26	28
Highlands County	6	9
Hillsborough County	130	89
Holmes County	0	0
Indian River County	22	24
Jackson County	0	2
Jefferson County	0	1
Lake County	64	32
Lee County	211	105
Leon County	14	13
Liberty County	0	0
Manatee County	70	31
Marion County	59	33
Martin County	36	21
Nassau County	12	7
Okaloosa County	0	16
Orange County	153	117
Osceola County	77	46
Palm Beach County	141	100
Pasco County	82	48
Pinellas County	44	28
Polk County	120	46
Putnam County	5	0
Santa Rosa County	0	20
Sarasota County	40	35
Seminole County	22	15
St Johns County	37	50
St Lucie County	39	32
Sumter County	17	24
Volusia County	38	33
Wakulla County	0	3
Walton County	0	10
Washington County	0	2
TOTAL	2142	1437

New Member Applications

Broward Chapter

Atlantic Marcite (Builder / Installer: CPC1456525)
Neil Rubin, Ft. Lauderdale

Central Florida Chapter

SlideRight DoorMasters of Florida, Inc. (Other Firm: Pool barriers)
Kelly Negvesky, Orlando

Florida West Coast Chapter

Grand Vista Pools (Builder / Installer: CPC1456691)
Kevin Shipp, Trinity

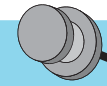
Tampa Bay Chapter

RokQuest, Inc. (Other Firm: manufacturing artificial rock)
Stacy Thompson, Plant City

Treasure Coast Chapter

Hank's Pool Services, LLC (Pool / Spa Service: pool cleaning /
water treatment)
Henry and Rosemary Tremblay, Hobe Sound

If you have actual knowledge of any grounds why the above companies do not meet FSPA criteria, contact the Chapter Director in writing



FSPA has a new toll-free number! **(866) 930-FSPA**

FSPA received notice that APSP would no longer be providing Regions with the 800-548-NSPI number. We felt it was necessary for a state association to maintain a toll-free number for its members and consumers. Please update your rolodex, phone books, etc.

Is something missing from your bottom line?

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HBW, Inc. provides permit information on new swimming pool construction as well as residential and commercial construction for Florida, Georgia, Texas & Alabama.

Refer to www.hbweekly.com for county coverage.

HBW, Inc. 877-332-1411

Spotlight on a Chapter

Northwest Florida

Chapter President: John Salvo

Some of the Chapter's recent accomplishments/ projects/ events:

Okaloosa County, Ft. Walton Beach, Uptown Station Mall: Saturday, April 26 there will be a public presentation to kids, parents, and professional property managers emphasizing importance of supervision, don't swim alone, and professional pool maintenance. We have the Florida Health Department, Ft. Walton Beach City Police, Fire, and EMS and the Okaloosa County Sheriff's departments all involved. We are expecting a large turnout as 10,000 flyers went to the kids in every elementary school in the county and we had good coverage on public radio in the south and north ends of the county.

Walton County, Defuniak Springs, Lake Yard at Defuniak Lake, Saturday, May 3. We are providing FSPA Safety Information Brochures for distribution at a safety event.

Escambia County, Pensacola, third week in May, a kick-off event for the county Public Safety Office seasonal campaign on Water Safety. We will help them plan their kick-off, probably similar to the April Swimming Pool Safety day we're having for Okaloosa County.

As these are the first safety events FSPA has organized in northwest Florida, we will be able to expand on them next year and get a head start on planning and include more counties and reach even more of the swimming public.

Ways the Chapter promotes new membership:

Personal contact is the best method that works for our Chapter. Last summer we conducted several meetings in the Pensacola market place surrounding the then hot legislation items "bonding grid" and subcontractor licensing. Mike Esmond personally contacted 50-60 pool companies and subcontractors to attend the meetings and ultimately gained six new FSPA members as a result. The turn out at meetings due to the personal contacts Mike made gave us the opportunity to speak about the advantages of FSPA membership. John Salvo has brought us a couple of new members since the beginning of the year, again due to personal contact made. We are working on some past members in Okaloosa County by using personal contact to get them to join us at one of our Chapter meetings. It all boils down to personal contact. If we can get them to join us at one of our meetings or events, the likelihood of gaining them as a new member is greatly increased.

The Chapter's best/ favorite annual event:

As a relatively new Chapter, we haven't had a lot of time to organize much in the way of an annual event. However, we are planning a fall time cookout (pig roast or fish fry) for our swimming pool community - family, friends, customers, and potential new members. Timing will be after the season slacks off a bit and the weather cools down some. A Saturday event is likely somewhere in Walton or Bay County.

Characteristics of the Chapter that make it effective/ unique:

The most obvious and distinguishing feature that makes the Northwest Florida Chapter unique is its geography. We have the largest area including 21 counties, the state capital, and three of the most popular beaches in the world - Pensacola, Destin, and Panama City beaches (not to mention some two dozen smaller beaches). It takes about four hours to drive from one end of our area to the other. Our customers, as in many other Chapters, include as many tourists as local home owners with over 1,000 public pools in our area.

Suggestions/ Advice the Chapter gives members on how to get the most out of their FSPA membership:

We stress the importance of staying involved in the chapter. Whatever the Chapter is doing members need to be involved in from regular meetings to special events. President John Salvo continuously emphasizes the importance of members supporting the Chapter and above all to attend meetings to stay abreast of critical changes in our industry.

The Chapter's goals for this year:

The primary goal for 2008 is to double our Chapter membership. The way we have proposed to do that is that every member bring in one new member. Secondly, John has continuously spoken on how important it is to support the Board meetings and other FSPA events. Finally, in 2008 we want to strengthen the FSPA brand name and the advantages it brings to our customers.

Additional comments or interesting information about the Chapter:

Our Chapter was re-born three years ago from the efforts of a few and the support of the FSPA office in Sarasota. We wish to thank the staff at FSPA in Sarasota, past and present, for their loyal support of our Chapter and their patience with us. They have never let us down and are always professional.

Information provided by Mack Crumpler, Florida Waterscapes

Insurance Update

Company vehicles and the liability that surrounds them

by Bill Hodgkins, Insurance by Ken Brown

It is quite a common practice for companies to provide their employees with vehicles to handle the business of the company. While this may be a necessary practice, have you really thought about some of the serious legal ramifications and costs that could be incurred by you if the wrong person is put behind the wheel of one of your company automobiles? A term that you should always have at the front of your mind when allowing an employee to drive your vehicle is *negligent entrustment*. Negligent entrustment means you trusted someone with something dangerous and you knew or should have known better than to trust that person. A prime example of an untrustworthy driver is one with a poor motor vehicle report. Many courts throughout the country have found employers to have negligently entrusted a vehicle to an employee due to the driver's poor motor vehicle report. Consequently, when the employer is sued due to an accident caused by their employee, they have been found guilty and have had to pay big dollars due to the negligent entrustment action asserted against them. Even if you don't necessarily know the employee's driving record, you could still be held responsible. There have been many cases wherein the employer was held responsible even though they did not know the

driving history of the employee.

Another example of employers being held liable for the acts of their employees comes in the form of cellular phone usage. It is becoming more and more evident that cell phones are a huge distraction to drivers and more and more courts are finding employees (and their employers) liable in accidents simply because of cell phone usage.

The best course of action for any employer is to carefully scrutinize the motor vehicle record of each and every employee that drives a company automobile. In addition, a carefully crafted, written company policy on company vehicle operating procedures, that includes a policy on cell phone usage, is critical to managing your company automobiles. Insurance companies often look at driver motor vehicle reports of company drivers but it is ultimately the employer's responsibility to carefully screen all drivers. Some insurance companies will also review an employer's written automobile policy (many will help you set one up), but some do not. It is therefore imperative for the employer to take the initiative and implement a written automobile policy before an accident occurs and you find yourself in front of a jury of twelve of your peers.

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May Online Audio Presentation

Free to FSPA members

Systems = Success

By: Tom Grandy

Have you ever thought about what makes franchises different from your company? In a word it's "systems". Every area of the operation is studied, perfected and turned into a documented system. Once systems are in place the company runs really well.....without the company owner having to be involved in the day to day operation. After listening to this presentation you will come to a life changing realization. With a little effort your company can become just as systematized as a national franchise!

Key Points:

Three (3) Little Known Government Statistics

1. Eight-six percent of all companies in this country have 25 employees or less
2. Ninety percent of all the companies that start up across the United States will FAIL the very first year.
3. Ninety seven percent of all franchises MAKE it through their first year

The Value of Systems

- Short story to illustrate the value of systems
- A walk through McDonald's University campus – what do you see?

The Benefits of Having Systems – From the Company Perspective

- The customer receives consistent quality
- Any level of employee with a minimum of education and training can do the job
- If a problem does occur the "system" points out the problem so it can be easily corrected
- Consistent profitability for the company

The Benefits of Having Systems – From the Owners Perspective

- The company will be consistent in the way it handles each and every customer
- Things will run smoothly allowing the owner to spend more time working "on" the business rather than "in" the business
- Company will earn a consistent profit
- The owner can take more time off; the system runs the company...not the owner!
- Training new employee is simple, follow the system
- When it comes time to sell the company it is worth more, it will run without the owner!

The importance of Legislative Days and PIPAC

by Adam Alstott, Builders' Council Chair

What a great learning experience. I went to our state capitol a few weeks ago for the first time. I'll admit I was a little bit nervous and didn't know what to expect. In my mind legislators are powerful people who create laws for us to abide by. I was very impressed with Jennifer and Kari. They had a schedule for us with meeting times and appointments with the different representatives and senators.

We broke up into groups of 4-5 people and off we went from office to office with different speaking points. We also met the Lt. Governor and the President of the Senate, who was very impressive, spoke to us for 15 minutes. He had a very positive message for the people of Florida, which was nice to hear for a change.

I have learned that knowing your local legislators has become very important. We are a heavily regulated industry and it is not going to stop until we do something more to help Jen and Kari while they are at the legislative session. Sometimes they need us to call the representatives and senators at a moment's notice and having a member who has a relationship with the legislators is priceless. We need

more members to meet their local legislators.

There are bills with bad amendments for swimming pools and spas built after January 1, 2009, to have either a safety vacuum release system, a suction limiting vent system, a gravity drainage system that uses a collector tank, an automatic pump shut-off system, or a device or system that disables the drain. This goes against an approved national standard and is more restrictive than federal law.

These are people we voted for and we need to educate them and be more active to prevent this from happening in the future. We spend thousands of dollars on vent lines; as I won't buy SVRS and I hope you won't either because these manufacturers are trying to mandate the use of their products. I know you are probably tired of hearing this but we need more PIPAC money, because money is power, and manufacturers spend lots of it to force us to use their products. As of now, they seem to be winning the fight.



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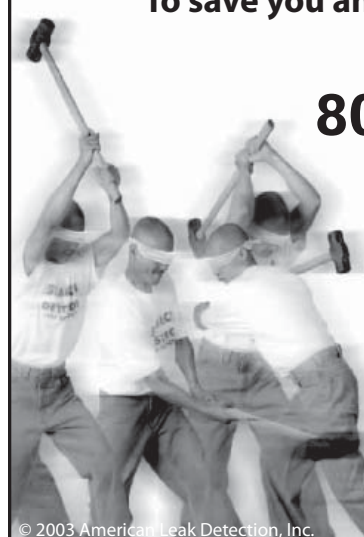
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PROFIT

FSPA membership offers you customer referrals through FloridaPoolPro.com, profitable business and construction strategies through our educational programs, scholarships for your children and member discounts for the state's most important trade show, the annual Florida Pool & Spa Show.

INTEGRITY

FSPA membership affords you the collective knowledge and support of the state's leading pool companies via local chapters, up-to-date resources of the *Florida Pool ProSM* newsletter, and the Uniform Arbitration Program for rapid dispute resolution.

SAFETY

Membership provides you a voice in state rules and regulations with the highest quality governmental affairs leadership, insurance programs to protect your company, vocal industry outreach with safety information for homeowners and businesses through our web site, public relations and marketing materials.

EDUCATION

The Florida Swimming Pool Association is the premier provider of continuing education specific to pools and spas in Florida. Education has grown tremendously over the last few years from a handful of courses to over 100 different courses and instructors. They are all reviewed by the Education Committee to maintain diversity and the high standards contractors have come to expect.

FSPA plans to continue to develop and expand its education programs, while also, keeping pace with technological development to include online courses and remain the first choice for Continuing Education (CE) amongst swimming pool and spa contractors.

ANNUAL FLORIDA POOL AND SPA SHOW

The Florida Pool & Spa Show is an annual exhibition and education event for the pool industry, which meets the needs of professionals throughout Florida and the southeastern United States. It is a forum where ideas are shared with over 75 individual educational courses. The Florida Pool & Spa Show has become a marketplace where deals are made, new products discovered and lasting relationships are formed among industry members.

The education courses and trade Show are excellent places to bring employees and give them a deeper understanding and experience of the pool industry. For many, the Design Awards offers a look at what is possible when you consider the swimming pool as an art form. In addition, the annual golf tournament provides a fun, competitive day full of prizes and challenges while supporting the FSPA scholarship program.

The Florida Pool & Spa Show is

a great investment for all companies associated with the industry.

GOVERNMENT RELATIONS

FSPA volunteers and professional staff work to ensure constant contact and interaction with policy makers to protect your interests and to ensure that your ability to operate your business in a free market system is not impeded.

The Association maintains an active voice in government relations through lobbying Federal, State and local government, attendance at monthly CILB meetings, working with the Department of Health, maintaining an active presence with the Florida Building Commission and helping Chapters work with local building departments and licensing boards.

INSURANCE PROGRAMS

Insurance Programs endorsed by FSPA provide competitive premiums, great service, and knowledgeable underwriting and cash dividend payments for good performance.

FSPA LOCAL CHAPTERS

Participate with a local Chapter and get connected with other pool industry professionals. Regularly scheduled Chapter meetings provide speakers on local issues such as building codes, offer inexpensive courses for continuing education requirements and host social activities for members and their families.

SCHOLARSHIP PROGRAM

The Florida Swimming Pool Association Scholarship Program is available to dependents of owners and employees of a member's company. This program helps members meet the high cost of college expenses for their children.

THIS NEWSLETTER!

Members receive a free subscription to *Florida Pool ProSM*, a monthly publication written especially for swimming pool professionals in Florida. It concisely summarizes important industry news to keep you in the know before something impacts your business and lists local chapter meetings and news.

To keep members informed in a timely manner there is also an e-newsletter, *Splash*, that is sent throughout the month.

UNIFORM ARBITRATION PROGRAM

Alternative dispute resolution may be handled through binding arbitration administered locally by your Chapter. Use this program for rapid and inexpensive resolution of consumer disputes.

WWW.FLORIDAPOLPRO.COM

FSPA maintains www.FloridaPoolPro.com, which has areas for consumers and for industry professionals. The site is regularly updated to be a resource of information for members and consumers.

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2008 Design Awards Winners

Continued from last month

Residential Shotcrete/ Gunite Vanishing Edge



Merit
Tropical Pools and Spas



Silver
Nautilus Pools, Inc.



Gold &
Gold for Technical Achievement
Nautilus Pools, Inc.



Gold &
Best in Show
Southern Pool Designs

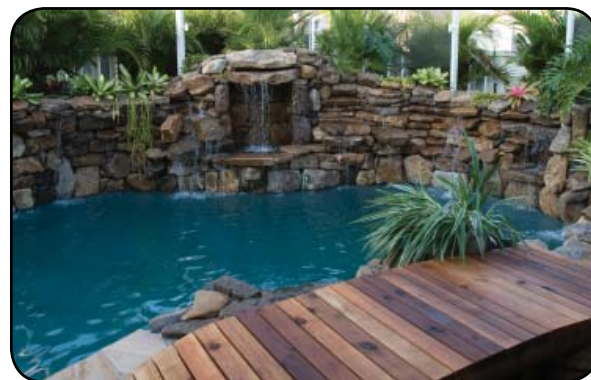
Residential Shotcrete/ Gunite Restorations



Bronze
Lucas Lagoons, Inc.



Bronze
Surfside Pools



Silver
Lucas Lagoons, Inc.



Gold
Lucas Lagoons, Inc.

Special Awards not already pictured



Merit for Technical Achievement
Nautilus Pools, Inc.



Special Award for Creativity
Kristal Pools of S.W. Florida



Silver for Technical Achievement
Coast to Coast Pools

Immigration Law Enforcement Update - Bigger Fine\$ for Hiring Undocumented

On February 26, the Department of Homeland Security (DHS) published new rules increasing civil penalties for employers violating immigration regulations. The penalties, including non-compliance with I-9 employment eligibility verification, are increasing by as much as twenty five percent. First time offenders of knowingly employing an unauthorized worker will have increased penalties from \$275 to \$375 for each violation. Offenders with multiple violations will face an increase in the maximum penalty from \$11,000 to \$16,000.

Employers should contact counsel and audit their I-9 files to verify compliance before getting socked with heavy fines for easy paperwork. Since Immigration Control and Enforcement (ICE) has stepped up raids on large projects and military bases, general contractors and subcontractors need to be ready to produce their paperwork to Project Management without delay to avoid being demobilized and refused remobilization until they can prove compliance to the general contractor or owner, who are eager to avoid the staggering fines.

Web ads and Job listings/ classified ads available

Advertising is now available on Web pages at www.FloridaPoolPro.com. Ads start as low as \$33.56 a month for 12 months! Look under industry news on the Web site for more information or contact Charis Tyson.

FSPA is starting a job listing/ classifieds section on the Web site. This is a great way to reach people in the industry. You could use it to sell equipment or find the right person to work for you. For \$15 a month your job opening/ classified ad will be posted on our Web site and for \$75 it will also be published in an issue of the *Florida Pool Pro*sm.

If you have any questions or would like to participate contact Charis Tyson at Ctyson@FloridaPoolPro.com or (941) 952-9293.

Chapter News

Broward

Executive Director: Kathy Bohlander
(866) 414-4771
FSPABroward@FloridaPoolPro.com

On April 11, The Broward Chapter helped stage the annual "April Pools Day" at the International Swimming Hall of Fame pool. This year's event was even larger than last year with an attendance of almost 1,200 school children between 8 and 11 years of age! Among the exhibitions was a competition between city lifeguards, a mock drowning rescue and a swimming exhibition by an 8-month-old baby! The Broward FSPA supplied and distributed cold bottles of water and set up a "mister cooling" station to keep the kids refreshed. Many thanks to our volunteers; **Rick Myers, Aqua Cal/ Auto Pilot; Misty Knight, Jandy; Brian Kelly, Shamrock Pool Services; Gary Kaplan, Ike Carter Pools; Brandy Johnson; Kimberly Kelly;** and **Carol Smith.** There are already plans in the works to make next year's event the best ever, so mark your calendars!

Broward members, are you paying your sales tax correctly? Please make plans to attend our May 15 meeting at HornerXpress. This will be a Board meeting and a tax meeting. Please watch your e-mails for all of the details.

The Broward Chapter Board of Directors is looking for ideas to make this Chapter a "members' Chapter", please contact President Ike Eikevik Jr. with ideas, (954) 444-9940.

Central Florida

Executive Director: Mary Manion
(800) 416-6774
FSPACentralFlorida@FloridaPoolPro.com

As of August 31, 2008, the Construction Industry Licensing Board (CILB) mandates that all state license holders must have a minimum of one hour of each of the following subject matter: workers' compensation, workplace safety, business practices, advanced module, and laws and rules. Each license holder must complete a minimum of 14 total hours of CILB approved CE classes to renew State licenses. Renewals for CPC licenses are due by August 31, 2008.

The new laws and rules requirement can be met by attending the course that will be held on Tuesday, May 13. The class, entitled "Chapter 489: Prohibitions and Penalties" (CILB course #0010148, 1 hour, FPSA d/b/a FSPA providership #0000917) will be instructed by Jennifer Hatfield, FSPA Director of Government and Public Affairs. It will be held at the Sheraton – Downtown Orlando, 60 S. Ivanhoe Blvd. The Sheraton is located directly off I-4 at the Ivanhoe exit. Registration, cocktails and conversations will take place from 6:00 p.m. – 7:00 p.m., dinner will be served at 7:00 p.m. and the CE course will be held from 7:30 p.m. – 8:30 p.m. The fee is \$45 and will include dinner and the CE certificate (\$35 for dinner without CE credits). This class will sell out very quickly, and we are mandating reservations only. Please

RSVP to the Chapter office by May 7. We invite members and guests from surrounding Chapters who need the laws and rules CE credit to sign up. This is a new requirement and new class and we encourage other Chapters to join us.

We were very pleased by the number of Chapter companies who participated in April Pools Day activities. Thank you **Jackie Arnoult, The Pool Pleaser,** for supporting the Swimming Pool Safety Program at your store. We also would like to thank **Ken Gregory, Park Square Pools,** and his Masonic Lodge brothers for promoting swimming pool safety at the "Taste of Oviedo" on April 12. Outback Steak House donated crayons and each child was given a new FSPA coloring book after they had their fingerprints and photos taken for the Children's Safety event.

Charlotte Harbor

Executive Director: Andy Mallison
(800) 569-6774 Ext. 11
FSPACharlotteHarbor@FloridaPoolPro.com

The Charlotte Harbor Chapter's Sixteenth Annual Pool and Spa Industry Golf Classic will be held on Saturday, May 3 at the Riverwood Golf Club in Port Charlotte. Registration begins at 7:00 a.m. with tee time at 8:15 a.m. Pre-registration is necessary and sponsorships are available. For more information, please contact any board member or the Chapter office. Sign-up flyers are available at local distributors. See you there!

The May Chapter membership meeting will be held on Wednesday, May 14 at Mamma Nunzia's Restaurant in Punta Gorda. There is a social at 6:30 p.m. and dinner at 7:00 p.m. The meeting will feature the CE course "Construction & Pool Prep Consideration for Aggregate Finishes" (CILB course # 0009892, 1 hour, FPSA d/b/a FSPA providership #0000917). The presenter is **Rich Tarricone, Pebble Technology.** Reservations are required. Sign-up forms have been mailed to members and are available at local distributors. The next Chapter Board of Directors meeting will be held on May 28 at the Chapter office beginning at 4:30 p.m.

East Central Florida

Executive Director: Lynn Hecklinger
(386) 673-0038
FSPAEastCentralFlorida@FloridaPoolPro.com

The ECF Chapter will meet on Wednesday, May 21, at Our Deck Down Under in Port Orange. Following the board meeting, dinner, and Chapter meeting, Jen Hatfield, FSPA Director of Government and Public Affairs, will present a one-hour continuing education course titled "Chapter 489 Prohibitions and Penalties" (CILB course #0010148, FPSA d/b/a FSPA CILB Providership #0000917). This course is required for license renewal, under the laws

and rules criterion established by the Construction Industry Licensing Board.

The Chapter wishes to thank **Lori Bryant of Bryant Pools** for making arrangements for **Mike Childress of Pentair** to present a four-hour CE course on basic hydraulics at our April meeting. And thanks to Mike for taking the time from his busy schedule to make the trip and present the course!

Florida Gulf Coast

Executive Director: Andy Mallison
(800) 569-6774 Ext. 11
FSPAFloridaGulfCoast@FloridaPoolPro.com

The Florida Gulf Coast Chapter Pool and Spa Industry Golf Classic will be held on Friday, June 6 at the The Club at Grandezza in Estero. Registration begins at 11:00 a.m. with a shotgun start at 12:15 p.m. Registration forms are available at all local distributors, through any board member, through the golf committee and from the Chapter office. Our sponsors to date include **Superior Pool Products,** golfer grab bag sponsor, and **Siesta Pebble** and **Florida Stucco Corp.,** beverage cart sponsors. Other sponsorships are still available. Sign up today!

The next Florida Gulf Coast Chapter Board of Directors meeting will be held on Thursday, May 7 at Stoney's Sports Café, 21253 Stoneybrook Golf Blvd., Estero. Our meeting will begin at 5:30 p.m.

Many thanks to Sergio Gonzales, Regional Program Administrator, of the Florida Department of Business & Professional Regulation – Division of Regulation, for his presentation about unlicensed contractor activities and new subcontractor licenses at the April Chapter meeting. Our May Chapter meeting will be held on Tuesday, May 20 beginning at 6:00 p.m. at Stoney's Sports Café. The meeting will feature the CE course "Alternative Plaster Surfaces" (CILB course #0000214, 2 hours, FPSA d/b/a FSPA providership #0000917). Our guest speaker will be **Randy Dukes, TechLines, Aquavations/CL Industries.** Reservations are required. Sign-up forms are available at local distributors.

Florida West Coast

Executive Director: Jean Oxley
(727) 517-9340
FSPAFloridaWestCoast@FloridaPoolPro.com

The next Board of Directors meeting will be at noon on Tuesday May 6. Remember that any Chapter member can sit on the Board of Directors and every member is encouraged to attend board meetings. Our Board of Directors meetings are usually scheduled for the first Tuesday of the month, but please call the office if you plan to attend.

Florida West Coast Chapter's Annual Golf Event will be held on May 17 at the challenging Lansbrook Golf Club in Palm Harbor. Come out and enjoy a day of fun. We will all be trying to win the 2008 Harley-Davidson! You will save money if you reserve for a foursome. Sponsorships are still available too! Everyone is welcome to join in the fun. Watch your mail,

and rules criterion established by the Construction Industry Licensing Board.

faxes and e-mail for details. Please call the office with your ideas for Chapter meetings and programs.

Greater Miami

Please contact the FSPA office
(866) 930-FSPA

No news this month.

Manasota

Executive Director: Andy Mallison
(800) 569-6774 Ext. 11
FSPAManasota@FloridaPoolPro.com

The May Manasota Chapter Board of Directors meeting will be held on Tuesday, May 13 at the Alamo Steakhouse at the Holiday Inn, Lakewood Ranch. It will begin at 11:45 a.m. Meeting information will be e-mailed and faxed to board members.

The Manasota Chapter Pool and Spa Industry Golf Classic will be held on Saturday, May 17 at the Capri Isles Golf Course in Venice. Registration begins at 7:00 a.m. with a shotgun start at 8:30 a.m. Registration forms are available at all local distributors, through any board member, through the golf committee and from the Chapter office. Our committee members are: **Rob Sanger, Galaxy Pools; Sandy Rosiek, Florida Water Products; Ross Champion, HornerXpress; John Ritzenthaler, Ritzcraft Pools; Bill Tolson, Anchor Pools & Spas; Todd Hubbard, Leesure Water Pools; Ed Fay, Protect-A-Child Pool Fence; and Don Archer, Olympic Pools & Spas.** Sponsorships are still available. Sign up today!

The May Chapter membership meeting will be held on Tuesday, May 20 at the Lakewood Ranch Holiday Inn. The meeting will feature the CE course "Chapter 489: Prohibitions and Penalties" (CILB course #0010148, 1 hour, meets laws and rules requirement, FPSA d/b/a FSPA providership #0000917). The presenter is Jennifer Hatfield, Director of Government & Public Affairs, Florida Swimming Pool Association. Reservations are required. Sign-up forms are available at local distributors. If you have any questions, please contact the Chapter office. The laws and rules course is a new required course that all license holders must take in order to renew their license.

North Central Florida

Executive Director: Tammy Hayslett
(352) 229-4144
FSPANorthCentralFlorida@FloridaPoolPro.com

No news this month.

Northeast Florida

Executive Director: Mitch Brooks
(800) 569-6774 Ext. 12
FSPANortheastFlorida@FloridaPoolPro.com

Thank you very much for your support of this year's Northeast Florida Chapter Golf Classic. Over 80 golfers enjoyed an absolutely beautiful day on

an outstanding course. Money raised from this event funds our Chapter budget throughout the year. A special thanks to all the sponsors: **American Leak Detection, Aquapools of Jacksonville, Astral Products, Autopilot/Aqua Cal, Classic Marcite Company, Coordinated Benefits Group, David Pruette Electrical Service, EIS Construction, Florida Bonded Master Pools, Florida Roads Materials, LLC, Goldline Controls, Gorman Company, Hayward Pool Products, Integrity Dig & More, Intermatic, Jandy Pool Products, Insurance by Ken Brown, Northeast Florida Chemical, Palace Pools, Paradise Pool Service, Pearl Vision, Pentair Pool Products, Pool Barrier Pool Safety Fences, Pool Kare, Pools by John Garner, Portofino Pools, Premix Marbletite, Remax Specialists, Scott Spivey Inc., Superior Design Pools & Spas, The Batts Company and Tile Market of San Marco.** Congratulations to our top teams: first place – **Swimming Pool Specialists: March Wilson, Bryan Krauss, Randy McCall and Kane Vaughn**; second place – **Tropical Pavers: Darrell Bateman, Randy Burdine, Jim Boedeker and Lewis Pucci**; third place – **Shane Morris, Ronnye Chard, Anthony Bott, and Keith Scott.**

Don't miss these great upcoming Chapter meetings. At our May 15 Chapter meeting, pool and spa entrepreneur Bill Kent will spend time with you discussing "Four Best Kept Secrets" about business. **Bill Kent**, owner of **HornerXpress** and all its components, began in the industry as a service guy and look at what he's been able to build! Don't miss this

exciting opportunity!

"Chapter 489: Prohibitions and Penalties" (CILB course #0010148, 1 hour, meets laws and rules requirement, FPSA d/b/a FSPA providership #0000917), which meets the new laws and rules requirement for license holders renewing in August, will be presented on June 5 by Jennifer Hatfield, FSPA's Director of Government and Public Affairs.

Renew your dues and receive all the benefits of being a member. Please do so as soon as possible so you continue to receive faxes and information from the Chapter and State office!

We have a great relationship with our building departments and have partnered to solve some of the challenges contractors are having in the field with inspectors. If you have any questions or concerns, contact Mitch Brooks, our Chapter Executive Director.

Northwest Florida

President: John Salvo
(850) 668-4202

FSPANorthwestFlorida@FloridaPoolPro.com

April was a busy month for the Chapter in response to the Governor's declaration of April as Swimming Pool Safety Month. We were involved in three safety awareness events, planning one of them from start to finish. *Check out the Chapter Spotlight on page five which focuses on all these safety events.*

We need volunteers to help with the Escambia kick-off safety event.

We can display your safety devices at these events to inform the public about what is available to them.

We are also planning a fall time cookout (pig roast or fish fry) for our swimming pool community - family, friends, customers, and potential new members. Timing will be after the season slacks off a bit and the weather cools down some. A Saturday event in October is likely somewhere in Walton or Bay County. If you have any ideas or suggestions, let John or me know so we can work them in.

Stay tuned, more to come. John will notify everyone on the time and place for the next Chapter meeting.

Palm Beach

Executive Director: Doris Rohner
(888) 818-9618

FSPAPalmBeach@FloridaPoolPro.com

April Fools was no foolin' for the Palm Beach Chapter. We were serious that we would have a three-topic meeting program on April 2, and we did! We had two safety presentations and one CE class. A special thank you to Anna Stewart, Palm Beach Drowning Prevention Coalition, for the presentation on saving the lives of our children and adults. Did you know the Coalition has free brochures and safety CDs for you to distribute to your new and recurring clients? Call the Chapter office and find out how you can get yours.

Thank you to **Darlene Fuggetta, Safety Pool Covers**, for your presentation on automatic, semi-automatic, and manual pool covers.

Participating in the programs of the PB Drowning Prevention Coalition and installing a safety pool cover are tools to save the lives of our loved ones. Remember, no product or literature replaces or supercedes parental supervision.

Continuing education was the third topic at the April 2 membership meeting. An hour Workers' Compensation course was given by **Marc Gordon, HornerXpress**. It was informative and beneficial to all. Thank you Marc Gordon.

May is the month to get another two hours of CE at your local PB Chapter. Mark your calendars for May 28 for an afternoon session. **Roy Lenois**, FSPA arbitration chair, will be teaching "Alternative Dispute Resolution" (CILB course #0007785, two hours, FPSA d/b/a FSPA providership #0000917). The class meets Florida's business practices requirement and also qualifies those taking the class to be listed as Chapter arbitrators. Call the Chapter office if you have not received your registration flyer.

We are considering establishing Chapter builders and service councils and expanding our list of Chapter arbitrators. We need your help. Please submit your questionnaire ASAP and help us determine if you, the member, will participate. Still need a questionnaire? Call the Chapter office.

It is the FSPA's goal for each member to give at least \$100 to PIPAC in this election year. Let's join the Chapters that have 100% participation and donate.

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Polk County

Executive Director: Mary Manion
(800) 416-6774

FSPAPolkCounty@FloridaPoolPro.com

Wednesday, May 21 may be the biggest and best meeting in the history of Polk County Chapter. This is final meeting before the summer hiatus (no Chapter meetings in June, July or August) and in true Polk County fashion, it will be a meeting everyone will be taking about. All pool professionals are encouraged to attend. Come on down and have some fun.

The meeting is at the Auburndale Yacht Club on Lake Ariana, 301 Ramsgate Road. We will begin at 6:00 p.m. with registration and happy hour with a twist. We will have the opportunity to watch the "Battle of the Larrys!" Who is the best? Only the Chapter members will know. Will it be Larry Bosse's famous ribs? or Larry "WeeGee" Bosse Junior's award winning Bar-B-Q chicken? or how about Larry "pool works" Scott? History will be made at the "Battle of the Larrys!" We can guarantee you will not leave the Yacht Club hungry and everyone will have the opportunity to vote for their favorite "Larry!"

That's not all that will be going on. **Connie Sue Centrella, HornerXpress**, will be traveling to Auburndale to present her one-hour Horner CE class on water chemistry. Connie Sue is known throughout Florida and the southern states as a leading authority on water chemistry, and we are thrilled to welcome her to our Chapter. With the summer months approaching, Connie Sue is

going to show us how to be prepared for water chemistry problems and solutions. In keeping with our theme of "Making Business Great in 2008", Connie will give a great refresher class for CE credits to prepare for the busy season ahead!

Finally, someone is going to leave the May 21 meeting with \$5,000! Who couldn't use an extra five grand? The Chapter has been selling Good Luck Charms and the winning ticket will be drawn so don't forget to bring your ticket stubs. Plus, the person who sold that ticket will receive \$1,000.

Make your reservations early. This is the meeting not to be missed!

Space Coast

Executive Director: Bill Britz
(321) 779-0103

FSPASpaceCoast@FloridaPoolPro.com

The Space Coast Chapter Builders Council will meet on Thursday, May 1 from 1:00 p.m. to 2:00 p.m. at Beef O'Brady's, 3030 Lake Washington Road, Melbourne.

Our Board of Directors will meet as planned on Thursday May 8 at 4:30 p.m. at our Executive Director's home.

Plan now to have at least one person from each company attend our Government Relations reception and dinner at PAFB Tides Club on Thursday, May 22. This is an opportunity to meet our government officials, and personal contact is a good way to get their attention. Come out and help us make some face-to-face contact to discuss the issues that are of extreme importance to our

industry. It is vital that everyone be present to show our legislators that we are a force to be recognized and respected! Be there and bring guests. Please make every effort to attend, numbers count. You may also bring up other issues that are important to you such as property taxes, home insurance and others.

Tampa Bay

Executive Director: Karen Cobo
(813) 265-2907

FSPATampaBay@FloridaPoolPro.com

The April Chapter meeting was held on Wednesday, April 9. Our guest speakers were Greg Alphson and William Twait from the Department of Health who are in the Engineering & Permitting Department. We discussed issues related to the permitting & engineering of public swimming pools. **Scott Andrews, Sunshine Pool Service and Supply**, arranged the meeting. Thank you Scott!

The Chapter Annual Golf Tournament was held April 26 at Northdale Golf & Tennis Club. Thank you to the 11 hole sponsors (as of April 14) **Amerisure Insurance, Horner Xpress, Insurance by Ken Brown, Hayward Pool Products, Aqua Cal, Gunn Sales Inc., Sunshine Pool Service of Tampa Bay, Bio Guard, Solar Solutions, Solar Source, and Ray Pak, Inc.** We have also received a donation from First Choice Pools.

The next Chapter Board meeting will be Wednesday, May 7 at 11:30 a.m. at Beef O' Brady's, 8816 N. Himes Avenue, Tampa.

Covers, for bringing Henry and Rosemary Tremblay as guests to our last meeting. We also want to thank **Mauread Slack** for bringing Diane Buglion. This is what helps us grow!

Our Safety Kids' Day at YMCA was a big success. We gave out 240 coloring books, safety brochures and Chapter directories. We had a game for kids to play and win Splash the Penguin toys, rubber ducks and lollipops. We were able to share pool safety rules with hundreds! We want a big thanks to our volunteers: **Derek Proffitt, Amos Gilbert, Mauread Slack and Ken Parker**. We couldn't do it without you! Also, thank you to **Mauread Slack, Palm City Pool & Spa**, for giving the YMCA a portable fountain to be used in the silent auction they are having to raise money for kids safety!

Our next Chapter meeting will include the CE course "Chapter 489: Prohibitions & Penalties" (CILB course #0010148, 1 hour, FPSA d/b/a FSPA providership #0000917) taught by Jennifer Hatfield. The meeting will be Wednesday, May 14 from 6:30 p.m. to 8:30 p.m. at Applebee's Neighborhood Grill, 10501 S. Federal HWY., Port Saint Lucie.

Our Annual Golf Tournament Fund Raiser will be June 7 at Gator Trace Golf & Country Club, 4302 Gator Trace Dr., Fort Pierce. Please contact Jacque Walker at 772-519-3139 or Mike Widner at 772-337-1094 if you have any questions.

Come join us for these events!

For additional information about any of the events or meetings listed in the Chapter News, please contact the Executive Director listed at the top of each Chapter's News. Event meeting and information can also be found in Chapter newsletters sent to members and available at local distributors.

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Treasure Coast

Executive Director: Susan Gilbert
(772) 263-2653

FSPATreasureCoast@FloridaPoolPro.com

We want to thank **Vinnie and Darlene Fuggetta, Safety Pool**



Mauread Slack at Treasure Coast Chapter's Safety Kids' Day



A great turnout at April Pools Day in Broward County

Calendar of Events

May 2008

- 1 FSPA Space Coast Chapter Builders Council Meeting
1:00 p.m. - 2:00 p.m. Beef O' Brady's, 3030 Lake Washington Rd., Melbourne
- 3 FSPA Charlotte Harbor Chapter 16th Annual Pool & Spa Industry Golf Classic
8:15 a.m. Tee time, Riverwood Golf Club, Port Charlotte
- 6 FSPA Florida West Coast Chapter Board Meeting
12:00 p.m.
- 7 FSPA Tampa Bay Chapter Board Meeting
11:30 a.m. Beef O'Brady's, 8816 N. Himes Ave., Tampa
- 7 FSPA Florida Gulf Coast Chapter Board Meeting
5:30 p.m. Stoney's Sports Cafe, 21253 Stoneybrook Golf Blvd., Estero
- 8 FSPA Space Coast Chapter Board Meeting
4:30 p.m. Executive Director's home
- 13 FSPA Central Florida Chapter CE course
6:00 p.m. Registration and cocktails
7:00 p.m. Dinner
7:30 p.m. CE course
Sheraton - Downtown Orlando, 60 S. Ivanhoe Blvd.
- 13 FSPA Manasota Chapter Board Meeting
11:45 a.m. Alamo Steakhouse at the Holiday Inn, Lakewood Ranch
- 14 FSPA Treasure Coast Chapter Meeting and CE course
- 14 FSPA Charlotte Harbor Chapter Meeting and CE course
6:30 Social
7:00 Dinner and CE course
Mamma Nunzia's Restaurant, Punta Gorda
- 14 FSPA Tampa Bay Chapter Dinner Meeting / End of the Year Party
6:30 p.m. Crabby Bill's, 7700 Courtney Campbell Causeway, Tampa
- 15 FSPA Northeast Florida Chapter
5:30 p.m. Board Meeting
6:30 p.m. Chapter Meeting
Baymeadows Holiday Inn
- 15 FSPA Broward Chapter Board Meeting and Sales Tax Meeting
HornerXpress, Ft. Lauderdale
- 17 FSPA Florida West Coast Chapter Annual Golf Event
Lansbrook Golf Club, Palm Harbor
- 17 FSPA Manasota Chapter Pool & Spa Industry Golf Classic
8:30 a.m. Shotgun start, Capri Isles Golf Course, Venice
- 20 FSPA Manasota Chapter Meeting and CE course
Lakewood Ranch Holiday Inn
- 20 FSPA Florida Gulf Coast Chapter Meeting and CE course
6:00 p.m. Stoney's Sports Cafe, 21253 Stoneybrook Golf Blvd., Estero
- 21 FSPA Polk County Chapter Meeting and CE course
6:00 p.m. Registration and happy hour
7:00 p.m. "Battle of the Larrys" / dinner
7:30 p.m. CE course
- 21 FSPA East Central Florida Chapter Meeting, Board Meeting and CE course
Our Deck Down Under, Port Orange
- 22 FSPA Manasota Chapter Meeting
- 22 FSPA Space Coast Chapter Government Relations Reception & Dinner, PAFB Tides Club
- 28 FSPA Palm Beach Chapter CE course
- 28 FSPA Charlotte Harbor Chapter Board Meeting
4:30 p.m. Chapter office, 2811 Tamiami Trail, Suite P

June 2008

- 4 FSPA Tampa Bay Chapter Board Meeting
11:30 a.m. Beef O' Brady's, 8816 N. Himes Ave., Tampa
- 5 FSPA Northeast Florida Chapter
5:30 p.m. Board Meeting
6:30 p.m. Chapter Meeting and CE course
Baymeadows Holiday Inn
- 5 FSPA Space Coast Chapter Builders Council Meeting
- 6 FSPA Florida Gulf Coast Chapter Pool & Spa Industry Golf Classic
12:15 p.m. Shotgun start, The Club at Grandezza, Estero
- 7 FSPA Treasure Coast Annual Golf Tournament
Gator Trace Golf & Country Club
- 8 FSPA Broward Chapter "Fishin' Mission"
Hillsboro Inlet
- 10 FSPA Manasota Chapter Board Meeting
- 11 FSPA Charlotte Harbor Chapter Meeting
- 12 FSPA Space Coast Chapter Board Meeting
- 17 FSPA Florida Gulf Coast Chapter Meeting
- 17 FSPA Broward Chapter Government Relations Dinner
Jacaranda Country Club, Plantation
- 25 FSPA Charlotte Harbor Chapter Board Meeting
- 27 **FSPA Committee Meetings**
- 28 **FSPA Board of Directors Meeting**
Marriott Hutchinson Island Resort, Stuart (see page 2 for details)

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Dominick Montanaro, FSPA President; Roy Vore, guest speaker; David Oxley, FSPA Safety Chairman; and Brian Buss, guest speaker, at the 2008 Swimming Pool & Water Safety Conference