

May is National Water Safety Month!

May is National Water Safety Month! Join the Florida Swimming Pool Association and other associations, businesses and individuals across the country in promoting water safety. Inform your customers of safety tips as a part of this initiative and prepare them for the warm summer months in the swimming pool.

Consumers can find swimming pool safety tips and information at www.FloridaPoolPro.com and additional water safety resources are available at

www.WaterSafetyMonth.org.

Some of the FSPA chapters are working in their communities to spread the word about swimming pool safety.

The Northeast Florida Chapter works with Safe Kids of NE Florida and was involved in a Gear Up For Safety event that was held at two YMCAs in the area. The importance of safety is also being stressed to the community through the use



of McDonald's tray liners. During the first week of May over 200 locations in the area will be using liners that address water safety

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FSPA Legislative Days shows industry's unity

By Jennifer Hatfield, FSPA Director of Government & Public Affairs

For the fourth consecutive year, FSPA members traveled from all parts of the state to take part in the annual Legislative Days event in Tallahassee. This year the event was combined with the FSPA March Board

meeting resulting in the largest contingent of FSPA members ever to unite at the Capitol. The event was held March 23-25 and a total of 40 members representing a majority of

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FSPA Legislative Days participants with Gov. Crist

News Splash

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Florida Pool Prosm

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Association Mission: Promoting Florida's swimming pool industry.

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PRESIDENT'S COLUMN

Be your own leader



Eva Adcock
FSPA President

After our trip to Tallahassee for FSPA Legislative Days and meeting so many legislators, I couldn't help but notice all the different kinds of leaders we have. Besides the obvious young/old and women/men, I saw passive, passionate, vocal and even angry personalities at the helm of our government. It made me start thinking of what it takes to be a leader.

The first quality of a leader is willingness. Leaders are not always born out of a plan, look at the Titanic. They did not plan to start sinking, but if we believe the movie, someone was willing to lead them out of the disaster.

Another quality that I would suggest is readiness. Knowledge, experience, tenure,

and birth-right are all wonderful qualities for a leader to have. Somehow it makes us feel better if the doctor has done the surgery many times, but even the most experienced doctor at one time performed his first surgery. Leaders should be ready to make their first step; the second one should be easier.

The last quality I would recommend for a leader is staying power. Responsibility goes hand-in-hand with a leader. Having the ability to share this responsibility will no doubt be necessary. However, a leader's portion of responsibility will not diminish with this delegation. Delegation will require good decisions and trust in others. Good decisions come from experience and experience comes from bad decisions; that requires staying power.

As I look over this list I realize that we all have a leader in us! If you are looking for a place to get your experience, might I recommend your local Chapter of the FSPA? We are looking for a "few good leaders."

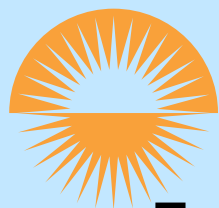
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YOUR BUSINESS

Renew... a good business decision



Wendy Parker Barsell
FSPA Executive Director

Every day you make decisions for your business. Some decisions require careful thought; other decisions come up regularly and take just a moment of your day. For example, when considering using a new product you probably do research, ask others about their experience and maybe give it your own test run. You weigh the pros and cons and costs and benefits before making that final decision. Yet, when the electric bill arrives each month you pay it knowing you must to keep the lights on, or when a part is needed to make a repair you instinctively know which distributor you'll be purchasing it from.

When your membership renewal notice arrives from the Florida Swimming Pool Association (FSPA), which thought process do you go through? It should be instinctive to approve the bill and renew your membership. After all, without FSPA how would you know what is happening in the swimming pool industry, who would be fighting on your behalf in Tallahassee or with the CILB and FBC, and where would you get pool specific continuing education courses?

It may be easy to put the renewal aside; after all, your lights won't be turned off or cell phone service cancelled. So what can you really lose by not renewing your membership? At some point you made the business decision to be part of the FSPA. Have you taken advantage of other benefits offered by FSPA since then?

Let's try putting a value on just some of what you've received; we'll

start with the easy stuff. Being a member saved you \$70 for eight hours of CE at the show; your company used the arbitration program to recover \$7,500 from a customer whose pool was completed last year; Insurance by Ken Brown sent a \$500 dividend payment; your college age kid received \$750 from the FSPA scholarship fund; Green Flag helped you recover \$1,400 in outstanding invoices for less than \$50 in fees; and you saved \$75 on the latest prescription filled.

Now, for the less concrete but more valuable member benefits: 365 days a year someone is fighting for you and your industry with the Florida Legislature, CILB, FBC and DOH; your company is listed on the Find a Pool Pro web page which has an average of 1,400 unique visitors per month; a weekly e-newsletter keeps you alerted to the latest industry news; a monthly newsletter arrives in your mailbox informing you of the latest developments affecting your business and also provides tips and information to improve your business; when consumers call looking for FSPA members in their community you are included in the list; and local chapter meetings and events provide networking opportunities to grow your business and your skills.

What do you gain by not renewing? An extra \$1-\$2 per day and that's about it; yes, really. A membership of \$750 per year is just \$2.05 per day; a \$350 membership is just \$0.95 per day. With that small investment most of our members will find thousands of dollars in value.

When you get the renewal invoice in a couple of weeks don't let it be something you have to think about. But once you've paid the bill, do think about FSPA each time you save money, get money or learn something!



Thursday, June 17

3:00 p.m. – 6:00 p.m.
Executive Committee

Friday, June 18

8:00 a.m. – 9:00 a.m.

GR / Legislative Summary

This meeting will present legislative and regulatory items which will be discussed and voted on during committee meetings.

9:00 a.m. – 10:30 a.m.

Energy Committee

10:30 a.m. – 12:00 p.m.

Service Council

12:00 p.m. – 1:00 p.m. Lunch

1:00 p.m. – 3:00 p.m.

Ed Rigsbee - Membership ROI

(invite your chapter members to attend)

3:15 p.m. – 4:45 p.m.

Builders' Council

5:00 p.m. – 6:00 p.m.

Presidents & Executive Committee

PIPAC Committee (All Chapter Presidents)

Saturday, June 19

8:30 a.m.

Membership Committee

9:30 a.m.

Board of Directors Meeting

Hotel Information:

Lido Beach Resort
700 Ben Franklin Dr.
Sarasota, FL 34236

Room rate: \$125 - (800) 441-2113
(make reservations by May 18 to ensure rooms are available and rate is honored)

FLORIDA POOL PERMITS

Provided by HBW / www.hbweekly.com



County Name	March 2009	March 2010
<i>Alachua County</i>	7	5
<i>Bay County</i>	11	5
<i>Brevard County</i>	29	45
<i>Broward County</i>	41	43
<i>Calhoun County</i>	0	0
<i>Charlotte County</i>	12	21
<i>Citrus County</i>	21	6
<i>Clay County</i>	4	12
<i>Collier County</i>	34	37
<i>Dade County</i>	64	50
<i>Duval County</i>	19	31
<i>Escambia County</i>	12	14
<i>Flagler County</i>	12	13
<i>Franklin County</i>	0	1
<i>Gadsden County</i>	0	0
<i>Gulf County</i>	1	0
<i>Hernando County</i>	19	0
<i>Highlands County</i>	3	4
<i>Hillsborough County</i>	39	57
<i>Holmes County</i>	0	0
<i>Indian River County</i>	9	14
<i>Jackson County</i>	1	1
<i>Jefferson County</i>	1	0
<i>Lake County</i>	11	15
<i>Lee County</i>	37	77
<i>Leon County</i>	5	8
<i>Liberty County</i>	1	0

County Name	March 2009	March 2010
<i>Manatee County</i>	31	47
<i>Marion County</i>	14	11
<i>Martin County</i>	7	11
<i>Nassau County</i>	9	8
<i>Okaloosa County</i>	6	15
<i>Orange County</i>	45	48
<i>Osceola County</i>	15	13
<i>Palm Beach County</i>	55	85
<i>Pasco County</i>	27	21
<i>Pinellas County</i>	15	19
<i>Polk County</i>	23	28
<i>Putnam County</i>	2	1
<i>Santa Rosa County</i>	17	15
<i>Sarasota County</i>	22	11
<i>Seminole County</i>	10	1
<i>St Johns County</i>	13	33
<i>St Lucie County</i>	14	14
<i>Sumter County</i>	17	36
<i>Volusia County</i>	13	14
<i>Wakulla County</i>	2	2
<i>Walton County</i>	6	9
<i>Washington County</i>	1	0
TOTALS	757	901

Dreaming of Big Deals?



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Workers' Compensation - The law doesn't require it, so why do I need it?

by Debra Tomaselli, CPCU, ARM, Insurance by Ken Brown, Inc.

Florida state law offers specific requirements regarding how many employees a business must have before being required to carry workers' compensation coverage. The rules differ depending on whether you operate as a corporation, LLC, individual or sole proprietor; the number of employees you have; and whether your organization is classified as construction or non-construction. In this article, we will discuss a scenario for non-construction businesses.

When Stan's employee cut a finger while stocking shelves at Stan's Pool Supply Store, LLC, he required a stitch to stop the bleeding. Stan was shocked when presented with a bill from the urgent care clinic that treated the employee.

"I'm not required to carry workers' compensation," said Stan. "Why would I have to pay?"

His reaction might mirror your own. But just because the state doesn't require your firm to carry workers' compensation, don't be lulled into thinking you are not responsible for employee injuries. Actually, you might be responsible for more than you think.

The state requires non-construction businesses with four or more employees, either fulltime or part-time, to carry workers compensation. Sole proprietors and partners of a non-construction industry are not considered employees of the organization, whereas corporate officers are, unless they have filed exemptions.

Therefore, as a corporate officer, Stan is included as an employee of his pool supply store. Since two clerks work for him, one fulltime and one part-time, Stan's Pool Supply Store, LLC would not be obligated by the state to carry workers' compensation coverage.

However, Stan may still be held liable in the event of an injured employee. While a bill for a cut finger may seem affordable, complications can set in. What if the employee's injury develops an infection? A simple stitch can escalate, requiring expensive antibiotic medications and maybe even hospitalization. In addition, if the employee cannot work they may try to recover lost wages.

Stan's employee would be able to sue under tort law, alleging negligence by

the employer. Without the protection of a workers' compensation policy, Stan's Pool Supply Store, LLC may have to pay medical bills and lost wages.

Workers' compensation is available to all organizations, even those not required by the state to carry coverage. If a policy were in force, it would respond to the employee's injury, relinquishing Stan's Pool Supply Store, LLC of the unexpected, out-of-pocket expenses. Additionally, a workers' compensation policy serves as the sole remedy for employee injuries. In other words, the insurance policy would respond to the claim, not Stan's corporation.

What is your situation? Are you a corporation or sole proprietor? How many employees work for you? Is your business required to carry workers' compensation coverage? If not, are you prepared to assume the risk of employees' job-related injuries?

Check with your insurance agent for answers to these questions so you can make an informed decision regarding your risk.

Construction industry successful in fight to remove Merkley healthcare provision

By Jennifer Hatfield, FSPA Director of Government & Public Affairs

In December, FSPA alerted members to a provision that was quietly inserted into the US Senate version of the healthcare bill on Christmas Eve. This provision, known as the Merkley amendment, was inserted by Sen. Jeff Merkley (D-OR) and would have arbitrarily singled out the ailing construction industry, excluding them from the broader small business exemption

in the bill. If this provision had not been removed, construction industry businesses with more than five employees and a payroll of \$250,000 would have been required to provide healthcare to employees. All other small businesses have a 50 employee exemption.

However, after many organizations rallied against this provision that targeted

the industry, the provision was removed from the final bill that the President signed into law. The construction industry will have the same 50 employee exemption that all other industries have under the new healthcare legislation. To read the Pool & Spa News story on this important victory go to www.poolspanews.com/2010/04/041n_bullet.html.



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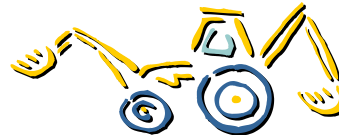
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DIGGING UP IDEAS

It is your responsibility



By Don Cesarone, Van Kirk & Sons, Inc.

As business owners or management, there are many factors, such as payables and receivables, that have a direct impact on the viability of our businesses and indicate the status of our companies' financial stability.

It is equally important to keep abreast of the changes to codes and standards that affect our businesses. Code changes not only affect our costs but not knowing the code could result in redoing your work until it complies with the codes and standards. From a legal stand point, it could cost you much more!

I recently spoke before a group of inspectors instructing them on the ANSI-7 standard; they were from all parts of Florida. As I was speaking to them I made the comment that I also teach this course to builders and as part of my speech I stress the importance of having a copy of all the ANSI standards as well as the Florida

Building Code on hand at their office. To my surprise, many of the building officials stated they did not have copies of the standards. The very people who are charged with enforcing the proper codes that guide us do not have the very rules that govern our construction process. The purpose of this article is not to belittle anyone but to point out the importance of our role as builders; it is our responsibility to keep informed of the many issues that could adversely affect our companies and to make sure that we are building our pools as the many codes and standards dictate. It is not only imperative for builders to be informed and understand the proper construction process for the quality aspects of pool construction but just as important, the safety of our products for clients, both young and old, as they enjoy the fruits of our labor.

The fact is, there are so many changes to the building codes and standards that

building officials can't keep up with this ever-burgeoning task. What we must do as responsible contractors is make sure we know what changes to the codes affect our particular discipline of construction and make sure everyone involved is up to date as well, such as our subcontractors, in-house personnel, etc. Keep in mind that pool construction is just a small portion of the work load put upon building officials.

A benefit of being a member of the FSPA is that we have a conduit to changes that directly affect our businesses. Whether its legislation, codes or standards, the information is constantly flowing; thanks to the tireless efforts of our state staff and the volunteers who constantly monitor the changes involving our industry. Get involved so that you have the changes as they occur and you are not left behind.

CILB Discipline

Final Action Minutes – March 2010

Case #(s): 2008-068123

Robert Cant

License #(s): CPC1457859

N/A

1636 Regal Cove Court

Kissimmee, FL 34744

Pulled

No one present at hearing

Case #(s): 2006-027251

Nelson David Castillo

License #(s): CPC056869

Kristal Blue Pool Company of Miami

17641 SW 87th Avenue

Miami, FL 33157

Revocation

Pay administrative fines in the amount of \$20,000.00 and costs of \$369.78

No one present at hearing

Case #(s): 2007-063114, 2007-065497, 2007-060644, 2008-000981, 2007060730, 2007-060685, 2007-063817, 2008-006246, 2008-006016, 2007-060658

Hendrick C. De Wet

License #(s): CPC1457121

Pool Contractors Inc

PO Box 1211

Ellijay, GA 30540

Revocation

Restitution in the amount of \$39,500.00 (to Logan Mitchell); \$17,088.25 (to Richard Wright); \$24,177.50 (to Kelly Fenstermacher); \$12,273.44 (to Mary and/or Robert Meredith); \$14,552.20 (to Harold Medero); \$10,728.00 (to William Sutschek); \$16,856.00 (to Thomas and/or Alice Vandyke); \$27,777.80 (to Edmond Conceicao)

Pay administrative fines in the amount of \$137,000.00 and costs of \$3,098.20

No one present at hearing

Case #(s): 2008-050007

Scott Robert Groth

License #(s): CPC1456786

J G Contractor Inc

8889 SR 11

Bunnell, FL 32110

Pulled

No one present at hearing

Case #(s): 2008-056131

Scott Robert Groth

License #(s): CPC1456786

J G Contractor Inc

8889 SR 11

Bunnell, FL 32110

Pulled

No one present at hearing

CPSC releases state guidelines for VGB Act grant eligibility

By Jennifer Hatfield, FSPA Director of Government & Public Affairs

During March and April, the Consumer Product Safety Commission (CPSC) released multiple new documents approved by the commission regarding the federal Virginia Graeme Baker Pool & Spa Safety Act (VGB Act). In the April issue of *Florida Pool Prosm*, FSPA reported that the CPSC adopted the APSP language on unblockable drains and approved a rule interpreting the definition of a “public accommodations facility” for purposes of the VGB Act.

The CPSC has now released its guidelines outlining the minimum requirements that states must meet before being eligible for federal grant monies under the VGB Act. These guidelines can be found in the CPSC final technical guidance document on section 1406 of the VGB Act and within the model state legislation the CPSC has provided, both of these documents can be obtained at www.poolsafety.gov/officials.html

The CPSC and CDC (Centers for

Disease Control and Prevention) have also announced that the VGB Act State Grant program is now accepting applications, the deadline for a state to apply is May 28. The CDC is administering the grant process for the CPSC. The minimum eligibility criteria to apply requires the state to have a statute calling for all pools and spas (existing and new construction) to be equipped with barriers and entrapment prevention devices.

Minimum barrier requirements follow what is currently in the Florida Barrier Law – proper fences and gates, approved alarms or self-closing latches if using a dwelling wall, and portable spas may use an approved lockable cover. Minimum entrapment prevention devices include multiple drain systems, a safety vacuum release system, a suction-limiting vent system, a gravity drainage system, an automatic pump shut-off system, an unblockable drain cover, or drain disablement. Portable spas certified

to UL 1563 are considered compliant with the VGB Act. All drains must have a VGB compliant drain cover as well.

At this time it does not appear there is any state that would be eligible for a grant. Although many states, like Florida, require new construction to meet the minimum requirements set out in the VGB Act, at this time there is no state with a blanket requirement on residential existing pools and spas. Unfortunately, the logistics of how to enforce such provisions are difficult. However, FSPA looks forward to working with regulators on finding mechanisms that could trigger compliance on existing pools and spas. In the interim, FSPA encourages all contractors to educate homeowners on the importance of making sure their pool or spa has installed systems that protect against drowning and entrapment per the VGB Act minimum guidelines provided by the CPSC.

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What do your dues do?

What does the membership dues you send to the Florida Swimming Pool Association do? All members should understand the basic answers to this question. If you don't know where your money goes then it is hard to justify spending it. The majority of your dues go to your local chapter, a percentage of your dues go to government relations and an administrative fee stays at the state office.

The money for government relations (approximately 25%) covers the costs associated with a full-time staff person and a contract lobbyist in Tallahassee who deal with legislative and regulatory issues. Without dedicated personnel fighting these battles, legislative and regulatory changes could be made that would affect the way you build or service every pool, impacting the expenses you incur on each job. Keeping you informed on what we are fighting, any changes pending, and what you need to do to comply before you are caught off guard provides a return on your investment of more than all of your annual dues.

Local chapter funding (approximately 65%) is used to help pay for meetings, pay for a local staff person, local pool safety activities, and encouraging the use of FSPA members to the community through referrals.

An administrative fee (approximately 10%) that is held at the state office covers your monthly newsletter *Florida Pool Prosm* and weekly e-newsletters, the consumer Web site promoting FSPA members, the industry Web site as a resource, membership processing and renewal, and insurance for the chapters.

The annual trade show is the primary revenue source for the association and, along with insurance dividends, provides personnel to run the association as the Board directs. Just to name a few things, staff at the state office manage the continuing education program, production of the newsletters, updating the Web sites,

industry promotion, printed publications, the arbitration program, expansion and management of member benefit programs, and answers to your questions and consumers' questions at the other end of the phone line.

While the above is a quick version of what your dues provide to your company, hopefully it helps makes your decision to renew your membership for another year easy. We are in a new decade and it is a great time for a new commitment to the industry.



An advertisement for Diamond Brite pool resurfacing. The background is a photograph of a family (a man, a woman, and two children) swimming underwater in a pool. The water is clear and blue. In the bottom left corner, there is a close-up of a pool deck with a blue and white aggregate finish, showing several circular aggregate stones. The text "When your pool needs resurfacing..." is written in a black, serif font at the top left. The "DIAMOND BRITE" logo is in the center, with "EXPOSED AGGREGATE FINISHES" written below it in a bold, black, sans-serif font. To the right of the logo, the text "Ask For The ORIGINAL!" is written in a large, black, serif font. In the bottom right corner, there is a red and black logo for "SGM SWIMMING POOL, SPA & DECK FINISHES". Below the logo, the website "WWW.SGM.CC" and the phone number "(800) 641-9247" are listed in a black, sans-serif font.

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The glowing green light to profit

By Jeff Tawney, AquaCal - AutoPilot

In 2005 the green building movement was relatively small – only about two percent of both nonresidential (commercial and institutional) and residential construction – and valued at \$10 billion according to McGraw-Hill Construction's Green Outlook 2009 report. In 2009 the green market was approximately \$36 to \$49 billion and is projected to be between \$96 and \$140 billion by 2013.

So, in the face of generally negative market conditions and a wobbly economy, the green market has continued to grow and expectations are that we are in for more of the same.

How much of this growing market will the pool and spa industry embrace? Well, that is up to us, the manufacturers, designers and contractors in the swimming pool industry.

As an individual and in the work I do, I straddle both the swimming pool industry and the HVAC industry. I have years of experience in both and am a licensed contractor in both. Each of these industries has suffered in the face of the downturn in construction and the overall negative economic conditions. I have had the opportunity to observe both industries as the negative economy and the green wave has approached the marketplace.

I don't mean to step on toes and I certainly don't mean to imply that the HVAC industry is somehow more progressive than the pool industry. I would simply report from my own personal observations that the HVAC industry has done a much better job of embracing the changes the green wave has brought upon their market and they have found ways to make profit out of it.

At the same time I have witnessed a strong resistance from many quarters within the pool industry to the impending design changes that are making their way through the legislative process as well as products that, although more expensive up front, deliver green benefits to the owner/operator of pool systems. There are designs and equipment that are green in nature and will result in a lower cost of operation and ease of use of the pool environment.

I also can imagine the argument that air conditioning equipment is a necessity and therefore the added cost of green products is simply absorbed as the new normal while the swimming pool is a luxury and, as the argument goes, any mandated cost increases will only serve to shrink the market.

I say that is a lot of bunk! To quote a great sales guru, Chuck Reaves, "No one ever said your price was too high....and

meant it. They are really saying you have failed to convey the value the higher price supports."

We have many opportunities we can take advantage of with all the existing pools in the ground, as well as the new construction market that can turn the green movement into a green light to profits. It starts with embracing the concept, educating ourselves to be able to convey the value, and training our staff to properly apply these somewhat more sophisticated designs and products.

These include geothermal heating systems, water saving features and equipment, and improved hydraulic designs that result in lower energy use. Good grief, the number of spillover pool/spa combinations out there that, for the sake of good therapy action in the spa for an hour or two per week, over pump the pool system daily simply cry out for someone to sell variable or two-speed pumps. The pay back is there without even addressing the emotional value of being greener as a pool owner / operator.

The astute entrepreneurs among us are beginning to do this and are finding a way to make a buck. The key question then is, "Are you one of them?"

May is National Water Safety Month!

Continued from front page

and feature different types of pool barriers. The chapter will also be involved in Water Safety Day at the Jacksonville Zoo.

The Space Coast Chapter partnered with the Safe Kids in their area for an event at the Melbourne Pro Health facility. FSPA pool safety coloring books were given out to all the children as they went through ten different stations before entering the pool area for water safety and training. The chapter also had a tabletop at the Not One More Child Drowns Awareness Walk hosted by Infant Swimming Research. The

tabletop displayed various safety items for pools and chapter members handed out coloring books and pool watcher badges.

The Treasure Coast Chapter participated in the YMCA Healthy Kids Day in their area to inform consumers about how to be safe around swimming pools.

The Central Florida Chapter donated FSPA swimming pool safety coloring books to Windermere Prep School for an event they were doing for their students on water safety.

Splash the Penguin coloring books,

pool watcher badges, Important Safety Information brochures, Circulation/Suction Entrapment brochures and Swimming Pools and Storms brochures are all great items to give out to customers, give out at events or provide to schools. FSPA members can order these supplies at low cost by visiting the members' only area of www.FloridaPoolPro.biz and clicking on downloads and then brochures or by calling (866) 930-3772.

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2010 Florida Building Code Cycle - FSPA code proposals submitted

By Jennifer Hatfield, FSPA Director of Government & Public Affairs

The deadline to submit proposals for the 2010 Florida Building Code cycle was April 2. FSPA made submissions which can be viewed by going to www.floridabuilding.org, clicking on the Proposed Code Modifications, then Find a Proposed Code Modification, and under Search Criteria type Jennifer Hatfield. A total of 12 code proposals were submitted by FSPA and by clicking on each one you can read the entire submitted proposal. A summary of what was submitted follows:

- Four Proposals were submitted relating to the UL 2017 pool alarm standard. Two remove inconsistencies between the Florida Building Code and UL 2017 standard, and two reference the updated revision of the UL 2017 alarm standard.
- Two Proposals were submitted to

clean up references to the ANSI/APSP standards and revise the ANSI/APSP-5 standard to the updated rewrite, which should be completed in time for the TAC hearings.

- Six pool/spa energy related proposals were submitted; they revise the 2009 IECC language to include the Florida legislative pool/spa requirements, make changes to the pool cover requirements currently in the code, and insert the draft APSP-15 (residential pool energy efficiency standard) and the draft APSP-14 (portable spa energy efficiency standard) as compliance documents to meet the new legislative requirements.

A total of over 900 proposed code modifications were submitted for the 2010

Florida Building Code, 26 of these proposals relate in some ways to swimming pools and spas. In addition to the 12 FSPA submitted proposals, the following swimming pool/spa related modifications were submitted by other parties:

- Two proposals make clarifications to resolve issues with fixture requirements and panic hardware requirements when dealing with commercial pools. One proposal prevents adding unnecessary fixtures to a building that only serves a swimming pool and the other clarifies that panic hardware is not required on outdoor swimming pool fencing gates.
- Four proposals provide requirements for pools built in flood hazard

Continued on page 17

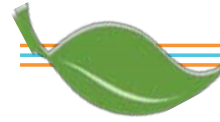
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THE SCOOP ON SERVICE



Opportunities abound

By Brian Kelly, Shamrock Pool Services

While the economy still demands the focus of our government leaders, the small business man must deal with the day-to-day decisions that have immediate impact on the bottom line. Most of our successes are measured in smaller increments (like payday on Friday!) than the fiscal policies of our chosen policy makers.

But while there is much gloom and doom in the forecast, the small business can often succeed and in fact prosper in tougher economic times. Many opportunities become available for organizations that have good fiscal control and long-term objectives.

Take employment for instance. The employment market is full of qualified, driven and responsible individuals that are looking for an opportunity to show their capabilities to a sound organization in the hopes of gaining permanent, long-term employment. The cost of employees has also declined in some degree due to a reduction in insurances and different forms of compensation. Now is a great time to interview prospective employees that a

company feels may help increase quality of service, knowledge and job skills that will in effect raise the standards of service that the customer ultimately feels. While we must be careful not to hire overqualified, short-term personnel that could use us as a stop gap measure before their next job, exposing our industry to the right people could uncover prospective employees that have quality skills that match our company's goals and can raise the level of our product.

Commercial property is another opportunity that has shown itself because of the economy. Lines of credit are at historical lows. If you are looking for a new location or just trying to find a way to set some roots down, few economic periods have shown the opportunity to own your own property or building as this current economy has. While there are a multitude of variables such as taxes, build-out and impact fees that must be considered when purchasing commercial property, there is no denying that there is a glut of commercial space available. Many are so affordable that they may ultimately be less expensive than rent. At the least, it can

give you a base to renegotiate your current rent with your existing landlord.

Large ticket, depreciable items such as trucks and trailers, and office equipment, such as computers and printers, have all seen price wars between competing manufacturers and retailers trying to lure your business to them. There are rebates and incentives that make upgrades not only attractive but no-brainers! Take advantage of these while you can. Hopefully companies can upgrade their business with a long-term approach that will not only increase efficiency but reduce total economic impact on their business.

While these are only a few instances that can be investigated to help increase productivity and hopefully improve your company's overall health, they are by no means the only beneficial items that can be found in a down economy. By being fiscally sound with a good company direction, there are numerous opportunities to be taken advantage of in this economy. Opportunities abound!

The 2010 Florida Legislative Session is scheduled to end Friday, April 30.

Look for a final legislative report to be posted shortly at FloridaPoolPro.biz and in the June issue of Florida Pool Prosm.

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FSPA Legislative Days shows the industry's unity

Continued from front page

our chapters were present. They were able to meet with legislators and executive branch agency heads, and participate in committee meetings.

The event started Tuesday evening with a welcome reception at Clydes and Costello's. Wednesday, March 24, began with a presentation and discussion with Rep. Dave Murzin (R-2) followed by Rep. Ron Saunders (D-120), Minority Leader Designate; Rep. Anitere Flores (R-114); Rep. Mike Horner (R-79); and Speaker Designate Dean Cannon (R-35). Representatives from the Department of Health met with part of the group for an open discussion regarding commercial pools and spas, while others went to the House gallery to view the House on the chamber floor as it opened the day's session debate.

FSPA members headed to the Governor's Club for lunch where Sen. Mike Bennett (R-21) joined the group and was presented his 2009 Legislator of the Year Award. Following lunch, FSPA members were photographed on the old Capitol steps and then headed into the governor's office for a meet and greet with Gov. Charlie Crist and a photo opportunity. The governor thanked FSPA for the upgrades made on the governor mansion pool last year; they were made to ensure the pool met all safety requirements and became more energy



efficient. He also reminded us that he swims every day!

F S P A members observed the Senate Regulated Industries Committee Meeting and were publically recognized by Committee Chairman Dennis Jones (R-13). Members then broke up into their chapters to visit local legislators. Along with these group meetings, over 40 additional legislative offices were visited by our members as they made their way through the Capitol.

After a whirlwind day at the Capitol on Wednesday, FSPA members spent Thursday in their regular Board meeting.



During the meeting, DBPR Secretary Charlie Liem, along with Director of Professions Jerry Wilson and CILB Executive Director GW Harrell, came by. They spoke to the Board about what the department has accomplished and its current initiatives. They took questions and listened to concerns from members regarding unlicensed activity and other pool/spa related topics. Secretary Liem reported on his meeting with FSPA in the DBPR "Bottom Line" newsletter the following day.

The annual Legislative Days was once again a great success. This event is a terrific way to let legislators know who the FSPA is, that we are watching what happens in Tallahassee, and that we continue to be an active participant in the process. If you are interested in how you can get more involved please contact your local chapter or the state office for additional information.

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2010 Florida Building Code Cycle - FSPA code proposals submitted

Continued from page 14

areas. These proposals stem from recommendations made in 2009 by the FBC Flood Resistant Standards Workgroup and were previously reviewed by FSPA members.

- Three proposals provide for requirements on existing residential pools and spas. The proposals limit existing residential pools and spas that are having alterations made from having to comply with all the requirements of the code. The proposals only require the pool and spa circulation components to be brought up to current code, in accordance with Chapter 41. It appears the language would only require existing residential pools and spas to comply with the ANSI/APSP-7 Suction Entrapment Avoidance Standard when undergoing some sort of alteration, repair or renovation. Compliance with current barrier requirements would not be required.
- One proposal has been submitted to

remove the Florida specific language that exempts one and two family dwellings from the GFCI protection requirement for pool pump motors.

- Five other proposals have been submitted that do not appear to have a direct impact on swimming pool and spa code requirements; however, these proposals make changes that include requirements surrounding pools and spas:
 - One proposal restores the International Energy & Conservation Code language regarding air ventilation requirements.
 - One proposal renumbers Chapter 4, Building Code sections in order to retain language from the ICC base code – the affect would move pool and spa requirements from section 424 to section 435.
 - Three proposals make changes related to the coastal construction

control line requirements – they appear to only clean up the language to make it clearer for interpretation purposes.


The next step in the code cycle process is the open comment period that starts May 1 and concludes on June 15. The comment period is an opportunity for the public to comment on any of the 900 plus code proposals that have been submitted. During the month of May, FSPA will be reviewing the swimming pool/spa related proposals to determine if any comments will be submitted by the Association before the deadline. Anyone wishing to provide FSPA with input on any of the submitted proposals should contact the FSPA office or email Jennifer@floridapoolpro.com. Beginning in August, the Technical Advisory Committees of the FBC will review and vote on submitted proposals, with the full commission reviewing TAC recommendations in December. The 2010 Florida Building Code expected implementation date is December 31, 2011.

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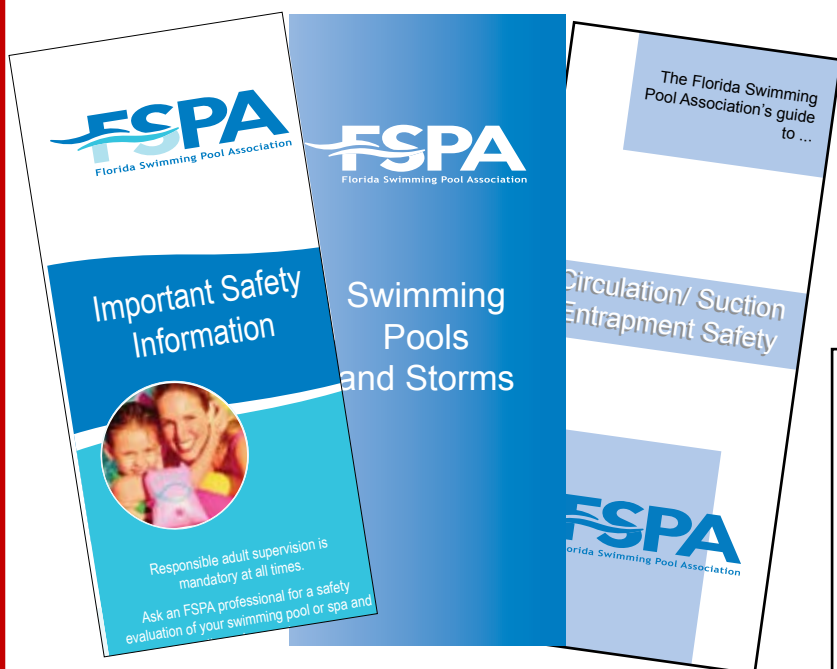
May is National Water Safety Month



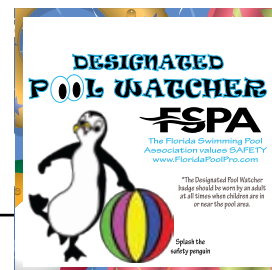
This year the FSPA is promoting its annual swimming pool safety month in Florida during the month of May in conjunction with the National Water Safety Month. Make plans to be involved in safety in May and year round.

Be prepared to promote safety! Order safety coloring books, pool watcher badges, suction entrapment brochures and safety brochures to give out to customers.

Brochures are only pennies a piece! Shipping and tax will be added on to each purchase. Log in to the members only area of FloridaPoolPro.biz to download the order form or call 866-930-FSPA to place your order.



Pool Watcher Badges \$1 each



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CHAPTER NEWS

Broward

Chapter Coordinator: Michelle D'Aiuto
(866) 930-3772
FSPABroward@FloridaPoolPro.com
www.FSPABroward.com

The Annual Bowling Tournament was Sunday April 25 at Diamond Strike Lanes in Pompano Beach. Everyone enjoyed bowling, pizza and soda with some lucky winners receiving cash prizes and trophies.

The Chapter's energy meeting is being scheduled for May. The date, time and guest speakers will be announced soon. Hope to see everyone there.

Gary Kaplan, Ike's Carter Pool Companies; Brian Kelly, Shamrock Pool Service; and Bill Kent, Team Horner, represented the Broward Chapter during Legislative Days in Tallahassee. On March 24 they, along with other FSPA members, gathered on a bus for a quick ride from their hotel to Capitol Hill. They wore their FSPA badges proudly and showed their unity. During their time at the Capitol they met with several representatives, including Kelly Skidmore, Jim Waldman and Evan Jenne (minority whip).

Please report any unlicensed activity! The Department of Business and Professional Regulation is happy to investigate any reports. Please call our Chapter Coordinator Michelle D'Aiuto or call **Steve Schaefer, Coastline Pools**, at 954-742-3316 for information on the proper filing of a report.

The Broward Chapter is always looking for members who want to make a difference in our industry. Please contact the Chapter with any questions or ideas.



FSPA Broward Chapter President Brian Kelly with Gov. Crist during FSPA Legislative Days

Central Florida

Chapter President: Steve Blutsworth
(800) 416-6774
FSPACentralFlorida@FloridaPoolPro.com
www.FSPACentralFlorida.com

No news this month.

Charlotte Harbor

Executive Director: Andy Mallison
(800) 569-6774 Ext. 11
FSPACharlotteHarbor@FloridaPoolPro.com
www.FSPACharlotteHarbor.com

Many thanks to **Marc Gordon, HornerXpress**, for his CE presentation on workers' compensation to the Charlotte Harbor Chapter on April 13.

The next Chapter meeting will be Tuesday, May 11 and will feature a CE course.

The next Chapter Board of Directors Meeting will be Wednesday, May 19 at 258 Bangsberg Road Port Charlotte and will begin at 4:30 p.m.

The Charlotte Harbor Chapter began its six-week Cornhole Tournament Series



Everyone had a great time at the second series of the Charlotte Harbor Chapter Cornhole Tournament.



(spread over six months) in Charlotte County. The cost to enter the series is \$25 per team (for a team of two). Sponsorships of \$200 are available for anyone to sponsor the Cornhole box sets for the entire series. You can look for further updates on Facebook. The third portion of the series will be held on Sunday, May 23. Registration begins at noon and the tournament will start at 1:00 p.m. at the Broad Street Grill located in the Treasure Lanes Bowling Alley, 1059 Tamiami Trail.

East Central Florida

Executive Director: Lynn Hecklinger
(386) 673-0038
FSPAEastCentralFlorida@FloridaPoolPro.com
www.FSPAEastCentral.com

Wednesday, May 19 the Chapter will hold its meetings and a CE course at a new site – the Mango Sun Café and Grille, Ormond Beach. Following the Chapter Board meeting, dinner and Chapter membership meeting, **Ken Brown, Insurance by Ken Brown**, will be the instructor for the one-hour CE course "Workers' Compensation" (CILB course #0006955, ECLB course #0007551, BOLA course #0008584, one hour, meets workers' compensation requirement, FSPA d/b/a FSPA, providership #0000917). Thanks so much, Ken.

A very special thank you goes to **Lori and Don Bryant, Bryant Pools**, and **Micky Ryan, Ohanu Waters**, for representing the Chapter at FSPA Legislative Days and the organization's quarterly meetings in Tallahassee in March. The Chapter appreciates their donation of time and finances to do this!

Florida Gulf Coast

Executive Director: Mitch Brooks
(800) 569-6774 Ext. 12
FSPAFloridaGulfCoast@FloridaPoolPro.com
www.FSPAGulfCoast.com

No news this month.

Florida West Coast

Executive Director: Malinda Howard
(727) 638-6072

FSPAFloridaWestCoast@FloridaPoolPro.com
www.FSPAWestCoast.com

The following members of the Florida West Coast Chapter attended the March Board of Directors Meeting and Legislative Days in Tallahassee: **Brian Gangelhoff, A Pool's Best Friend; Jack Beane and Ian Ferguson, Jack's Magic Products; Larry Ahern, Larry Ahern Pool Remodeling;** and **Rick Howard, Rick's Pool Service.** Along with members of the Tampa Bay Chapter, they met with our local elected officials in their offices at the Capitol. Representatives Jim Frishe, Peter Nehr, Bill Heller, Rachel Burgin and Senator Mike Fasano were some of the individuals they were able to speak with. Mark your calendar for Tuesday, June 22; the Chapter will be hosting a Government Relations meeting with Sen. Fasano as the Keynote Speaker.

The Chapter Board of Directors met at noon on Tuesday, April 6 at Applebee's at Tri City Plaza, Clearwater. The next Board of Directors meeting will be held at noon on Tuesday, May 4 at Belleair Pool Supply, 1702 West Bay Drive, Largo. Remember that any Chapter member can sit on the Board of Directors and every member is encouraged to attend Board meetings. Our Board of Directors meetings are usually scheduled for the first Tuesday of the month, but please call or e-mail the office if you plan to attend.

The Chapter would like to welcome its newest member: **Joe Grace , Clearwater Pool & Patio.**

The Chapter held a CE course on Tuesday, April 20. Thank you to **Dan Johnson, Swim, Inc.**, for presenting a course on entrapment protection. A thank you is also extended to **Jack's Magic Products** for providing the location of the meeting, **Gorman Company of Clearwater** for providing the dinner, and to all those who attended.

Don't miss the Florida West Coast Chapter Annual Golf Tournament on Saturday, May 8 at The Eagles Golf Club of Tampa Bay, located in Odessa. Check in and registration starts at 7:00 a.m. The tournament begins at 8:00 a.m. with a shotgun start. Lunch and awards banquet will follow play. The cost is \$75 per golfer or

\$280 for a team of four. Join us for fun and prizes. There will be cash prizes for first, second and third place, closest to the pin and longest drive. Make a hole in one on the 16th hole to win a 2010 Harley-Davidson. It's not too late to register; contact the Chapter office today!

Manasota

Executive Director: Andy Mallison
(800) 569-6774 Ext. 11

FSPAManasota@FloridaPoolPro.com
www.FSPAManasota.com

The next Chapter Board of Directors Meeting will be held on Tuesday, May 11 at the FSPA state office boardroom in Sarasota beginning at 11:45 a.m.

Many thanks to Randy Dukes for his one hour CE presentation "Understanding the Cost of Start Ups" (CILB course #0608025, one hour, meets General requirement, FPSSA d/b/a FSPA, CILB providership #0000917) to the Manasota Chapter members at the meeting held on Tuesday, April 20 at Morgan's Restaurant at Bently's Inn, Ospery. The course featured highlights from the National Plasterer's Council Swimming Pool Start-up Card.

North Central Florida

Chapter Coordinator: Michelle D'Aiuto
(866) 930-3772

FSPANorthCentralFlorida@FloridaPoolPro.com
www.FSPANorthCentral.com

The next Chapter Meeting will be held on May 12 in Gainesville. For this meeting the Chapter is planning a CE course that meets the business practice requirement. This is the perfect time to obtain a CE credit for your license before August 31. Hope to see everyone there.



Northeast Florida

Chapter President: John Garner
State office: (866) 930-3772

FSPANortheastFlorida@FloridaPoolPro.com
www.FSPANortheast.com

A group of 25 Chapter members attended a Major League Baseball exhibition game on April 2. The Marlins took on the Jacksonville Suns in their last exhibition game before the season starts. Our own Jacksonville Suns beat the Marlins in an exciting finish!



NE FL Chapter members enjoying the game April 2



Thank you to all Chapter and Board members who attended the March Board Meeting and Legislative Days in Tallahassee. Members met with Rep. Ray, Rep. McBurney and Rep. Van Zant.

The Annual Northeast Chapter Golf Tournament was held April 23 at The Champions Course at Julington Creek. Over 60 golfers participated in this event; look for more information next month!

Congratulations to Chapter member **Brian Curts, Eagle Pools**, and his wife Amy on the birth of their new daughter born April 7, 2010! Brian and Amy were just at the ball game on Friday April 2 - way to go Amy!



The Northeast Chapter is very involved with Safe Kids NE Florida. There was a Gear Up For Safety event held at two area YMCAs on April 17. The Chapter will also be representing the FSPA at Water Safety Day at the Jacksonville Zoo on May 8. Additionally, over 200 area McDonald's will be using water safety tray liners featuring different types of pool barriers during the first week of May. Thank you to **Greg Hand, Pool Barrier – Jacksonville**, for all his hard work with Safe Kids!

Our next Chapter meeting will be held May 13 at the Holiday Inn Town Center. Non-members are always welcome at any Board or Chapter meeting. Invite your friends and peers to become part of our Chapter.

While we talk about this each month, we receive no requests for meeting topics. Remember, this is your Chapter – let your voice be heard. All suggestions are welcome regarding any programs or CE courses you would like to have at the Chapter meetings. Please forward suggestions to President John Garner, Sr. for submission to the Board.

We are all feeling the crunch of the tough economic times. Let's continue to work together and make this Chapter the best! We all welcome your comments and suggestions to help our Chapter thrive in 2010!

Northwest Florida

Chapter President: Mack Crumpler
(850) 902-1151

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www.FSPANorthwest.com

No news this month.

Palm Beach

Executive Director: Doris Rohner
(888) 818-9618

FSPAPalmBeach@FloridaPoolPro.com
www.FSPAPalmBeach.com

Winning is exciting! Just ask **Susan Flowers, AquaSalt**, about the Marketplace 2010. Exhibitors registered by March 1 were eligible for a free room night at the Crowne Plaza Hotel, host of the Marketplace. Drawn from a hat, Susan Flowers' name was pulled and she said, "This was the

first thing I have won in my entire life. I'm very excited!"

The Chapter greatly appreciates its many exhibitors and all attendees contributing to the success of the event. We recognize **A Leak Detection, American Leak Detection, A.O. Smith, Artistic Pavers, Barnes Sales Associates, Byrd Moreton & Associates, Color Wheel Manufacturing Co., Devin Cahn & Associates**, Palm Beach Drowning Prevention Coalition, Easy Care Products, **Florida Stucco, Gold Coast Surfaces, Hayward Pool Products, HornerXpress**, Intermatic, Old Castle Coastal, **Pebble Technologies, Inc., Pentair Water Pool & Spa**, Premix Marbletite, Professional Lines, **Proline Distributors, Raypak, SCP Distributors, Southern Grouts & Mortars, Sola-Tec, LLC**, Southeastern Group, United Chemical, **Gunn Sales/Waterway Plastics**, and **Zodiac Pool Systems** for their support as exhibitors. The Chapter would also like to thank the exhibitors that donated to the auction and the give-a-ways, an important part of the Marketplace festivities.



Exhibitors and attendees had a great time interacting at the Marketplace 2010.

Volunteers contributing to the Marketplace success were Marketplace Chair **Ron Adolph, SCP Distributors; Kim Allert, Southern Pool Plasterers; Dave Ballard, Horizon Pool & Patio; Jim Bingold, Proline Distributors; Karen Fischer, SCP Distributors; Steve Hackl, Hackl Pool Construction; Jim Stevens, Crystal Blue Pools; and Valarie Stafford, Hackl Pool Construction.**

The next membership meeting will be May 5 at Contractors Business Park. **Sean Assam, HornerXpress**, will conduct a two hour continuing education class on hydraulics. If you have not already registered please call the Chapter office or go to www.fspa-pb.com for a registration form.

Are you a golfer? Join Chapter members as they participate in a community service project benefiting the Palm Beach Drowning Prevention Coalition and the Palm Beach Fire Rescue Volunteer Association

at the Spring Golf Tournament Friday, May 7. The tournament will be held at Binks Forest Golf Club. A registration form is on the Chapter Web site. For more information please visit www.fire-vols.org/golf.

Plan to attend the June government relations meeting. The Chapter will be holding a joint meeting with the Broward Chapter at a central location. The date, flier, registration form and more information will arrive in your inbox soon and also will be posted on the Chapter Web site. Be sure to attend and be prepared to hear local senators and representatives speak about pool topics that pertain to you. Ask questions, get answers.

Raffle tickets will be on sale soon offering you a chance to win a large screen plasma television. Tickets can be purchased from Chapter directors, the Chapter office and at participating distributors. The drawing for the winner will be held at the June government relations meeting. It is not necessary to be present to win; however, you must be there to hear the crowd cheer and feel the excitement as your name is called.

Summer dates for membership meetings include July 7 and August 4 with the meetings held at Contractors Business Park. Both meetings will offer continuing education classes.

Have you marked your calendars for the September CPO class? This is a 16-hour class and will span over two Saturdays, September 11 and 18. It will be held at Contractors Business Park. The Chapter Board of Directors is pleased to offer this class for the member rate of \$215. Non-members are welcome and may attend for \$265. A registration form will arrive in your inbox soon or can be found at www.fspa-pb.com.

Please extend a warm welcome to the Chapters newest members: **Steve Sobel and Mike Martin, Sola-Tec, LLC; Cheryl Salla, Barnes Sales Associates; and Richard Schulte, Gold Coast Surfaces.** By joining, all three received the discounted Marketplace exhibitor rate; membership has its advantages. Join FSPA and you can save too.

Polk County

Chapter Coordinator: Michelle D'Aiuto
(866) 930-3772

FSPAPolkCounty@FloridaPoolPro.com
www.FSPAPolkCounty.com

Mark your calendars as we are planning a Chapter meeting for May 19 with a CE course. This is the perfect time to obtain

a CE credit for your license before August 31. Hope to see everyone there.

Space Coast

Chapter President: Dominick Montanaro
 State office: (866) 930-3772
 FSPASpaceCoast@FloridaPoolPro.com
 www.FSPASpaceCoast.com

The Chapter Annual Legislative Night is being hosted with the Home Builders and Contractors Association of Brevard this year and will take place the evening of Wednesday, May 12 at the HBCA facility, 1500-A West Eau Gallie Blvd., Melbourne. This event is probably the most important meeting of the year. This forum provides an opportunity to interact with the Brevard Legislative Delegation and let them know our concerns about what is happening in our lives and our businesses. The program will start at 7:00 p.m. with refreshments and appetizers starting at 6:00 p.m. Jennifer Hatfield, FSPA Director of Government & Public Affairs, along with Franck Kaiser Jr., Chief Executive Officer of the Brevard HBCA, will moderate the event. This has always been a successful event for our Chapter and we look forward to partnering with HBCA and interacting with our local representatives. Please contact Dominick Montanaro at 777-4847 or dmontanaro1@cfl.rr.com to reserve your spot. There has always been a charge for this event in the past but as a member benefit, this year the event is free!

The Chapter participated in two safety events this year. The first was held on Sunday, April 25 where we partnered with Safe Kids at the Melbourne Pro Health facility. Ten stations were set up for children and parents to visit before entering the pool area for water safety and training. The Chapter thanks **Shelly Grundhoffer, Aqua-Rite, Inc.; Carl Moody and Chris D'Angelo, Solar Energy Systems; Debbie Pflug, American Leak Detection; Ashley Ferry, HornerXpress; Vincent and Darlene Fuggetta, Safety Pool Covers; Paul Roth, Roll-A-Way Protective Pool Fence; and Dominick Montanaro, M & M Pools, Inc.**, who volunteered at the event. FSPA coloring books were given out to all the children.

The next safety event starts at 8:00 a.m. on Saturday, May 15 at Wickham

Park where the Chapter will be participating in the First Annual Not One More Child Drowns Awareness Walk hosted by Infant Swimming Research. The Chapter will have a table with various safety items including door and window alarms, VGB compliant drain covers, safety fencing and latches, and safety covers. We will also be handing out pool watcher badges and coloring books.

Tampa Bay

Chapter Coordinator: Michelle D'Aiuto
 (866) 930-3772
 FSPATampaBay@FloridaPoolPro.com
 www.FSPATampaBay.com

The Tampa Bay Chapter would like to thank everyone who turned out to make our Annual Golf Tournament at Northdale Golf & Tennis Club a great success. We had 44 golfers.

First place went to Team STA-Bil, Dave Rowe, Gerry Moffa, Graeme Mallock and Carl Shoffstall; second place went to Team Noble Tile, Mark Fresh, Jim Fresh, Tim



First Place - Team STA-Bil



Second Place - Team Noble Tile



Third Place - Team Bay Area Pool Service

O'Hara and Scott Andrews; and third place went to Team **Bay Area Pool Service**, Chris Neatnerly, Dan Neatnerly, Judie Schafans and Jim Walters. Other winners included Sam Lane for closest to the pin, Mike Pitierno for the longest drive and Curtis Litteral for the shortest drive.

We would also like to thank all of our hole sponsors: **AmeriGas, AquaCal-AutoPilot, Cemex Construction Materials, CGB Insurance, Devin Cahn Associates, Florida Water Products, Gunn Sales, Hawkins Services Company, K&R Concrete & Plumbing, Lever Edge, Noble Tile, Rome Industries, Solar Solutions, Solar Source, STA-Bil Concrete Pavers, Sunshine Pool Service and Supply, Inc., Tampa Bay Pools, and Zodiac Pool Systems.** Part of the proceeds will be donated to the local Tampa Bay Chapter Red Cross.

Mark your calendars as we are planning a Chapter meeting for June 2 with a CE course on workers' compensation. Hope to see everyone there.

Treasure Coast

Executive Director: Susan Gilbert
 (772) 263-2653

FSPATreasureCoast@FloridaPoolPro.com
 www.FSPATreasureCoast.com

The Treasure Coast Chapter had a very active month in April with a Chapter meeting where people shared a wealth of information. Thank you!

There was also a great turn out at the YMCA Healthy Kids Day. It is always a success when you are able to give out information to children and adults about pool safety.

We are encouraged by the positive influence we are able to be in our community! Keep up the great work!

For additional information about any of the events or meetings listed in the Chapter News, please contact the Executive Director listed at the top of each Chapter's News. Event meeting and information can also be found in Chapter newsletters sent to members and available at local distributors.

CALENDAR OF EVENTS

May 2010

- 4 FSPA Florida West Coast Chapter Board Meeting
Noon, Belleair Pool Supply, 1702 West Bay Dr., Largo
- 5 FSPA Palm Beach Chapter CE Course
Contractors Business Park
- 7 FSPA Palm Beach Chapter community service golf tournament
Brinks Forest Golf Club, Wellington
- 8 FSPA Florida West Coast Chapter Annual Golf Tournament
The Eagles Golf Club of Tampa Bay, Odessa
- FSPA Northeast Florida Chapter
Water Safety Day at the Jacksonville Zoo
- 11 FSPA Charlotte Harbor Chapter Meeting and CE Course
- FSPA Manasota Chapter Board Meeting
11:45 a.m. FSPA state office boardroom, Sarasota
- 12 FSPA North Central Florida Chapter Meeting
Gainesville
- FSPA Space Coast Chapter Annual Legislative Night
6:00 p.m. Social
7:00 p.m. Program
HBCA facility, 1500 W. Eau Gallie Blvd.
- 13 FSPA Northeast Florida Chapter Meeting
Holiday Inn Town Center
- 15 FSPA Space Coast Chapter
Not One More Child Drowns Awareness Walk
8:00 a.m. Wickham Park Amphitheater,
Wickham Rd., Melbourne
- 19 FSPA Charlotte Harbor Chapter Board Meeting
4:30 p.m. 258 Bangsberg Rd., Port Charlotte
- FSPA East Central Florida Chapter
Meeting, Board Meeting and CE Course
Mango Sun Cafe, Ormond Beach
- FSPA Polk County Chapter Meeting and CE
- 23 FSPA Charlotte Harbor Chapter Cornhole Tourn.
1:00 p.m. Broad Street Grill in the Treasure
Lanes Bowling Alley, 1059 Tamiami Trail

June 2010

- 1 FSPA Florida West Coast Chapter Board Meeting
- 8 FSPA Charlotte Harbor Chapter Meeting
- FSPA Manasota Chapter Board Meeting
- 16 FSPA East Central Florida Chapter Meeting,
Board Meeting and CE Course
- 22 FSPA Florida West Coast Chapter Government
Relations Meeting
- 23 FSPA Charlotte Harbor Chapter Board Meeting

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**Congratulations to 22 attendees
on completing all four modules
of the 60 hour course!**

Thank you,

for sponsoring this course!

Thank you to all the instructors!

Richard Moseley, Champagne Pools of Central Florida
Bob Ely, All American Hot Tubs
Ken Brown, Insurance by Ken Brown
Jonathan Parker, Amerisure Insurance
David Rivers, Rivers Resources
Mike Childress, Pentair Water Pools and Spa
Danny Crump, Pentair Water Pool and Spa
John Cameron, Pentair Water Pool and Spa
John Seglem, Hayward Pool Products
Bob Corsetti, Hayward Pool Products
Patrick Schmidt, Hayward Pool Products
Harold Evans, Orenda Technologies
Ted Kaeser, Jack's Magic
Philip Yetzer, PoolCorp
Susan Russell, PoolCorp
Brian Gangelhoff, A Pools Best Friend.